Rajasthan Agriculture competitiveness Project

Government of Rajasthan

Procurement Plan

18 months

(From May 2016 to December 2017)
I. **General**

1. **Project information**

   Country : **India**
   
   Borrower : **Government of India**
   
   **Project Name** : Rajasthan Agriculture competitiveness Project
   
   **Project Identification No (ID)** : P124614
   
   **Applicable Bank Guideline** :

   a) **For Goods , Works and Non-consulting Services** : "Guidelines: Procurement of Goods, Works and Non-Consulting Services under IBRD Loans and IDA Credits & Grants by World Bank Borrowers" dated January 2011 (Procurement Guidelines) and revised July 2014; and

   b) **For Consultancy Services** : "Guidelines: Selection and Employment of Consultants under IBRD Loans and IDA Credits & Grants by World Bank Borrowers" dated January 2011 (Consultant Guidelines) and revised July 2014;
# II. Goods, Works and Non-Consulting Services

<table>
<thead>
<tr>
<th>Category</th>
<th>Method of Procurement</th>
<th>Threshold (US$ Equivalent)*</th>
<th>Prior review threshold</th>
</tr>
</thead>
<tbody>
<tr>
<td>Goods and Non-consulting services</td>
<td>International competitive Bidding</td>
<td>Contracts more than the equivalent of <strong>US$ 3 million</strong> per contract</td>
<td>All contracts equal to or greater than <strong>US$ 2 million</strong> equivalent;</td>
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<tr>
<td></td>
<td>Limited International Bidding</td>
<td>As per para 3.2 of the Guideline, All Contracts more than the equivalent of <strong>US $100,000</strong> per contract</td>
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<td></td>
<td>National competitive Bidding</td>
<td>Contracts more than the equivalent of <strong>US$ 100,000</strong> but less than the equivalent of <strong>US$ 3 million per contract</strong> (with NCB conditions)</td>
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<tr>
<td></td>
<td>Shopping **</td>
<td>Contracts equivalent of <strong>US$ 100,000</strong> or less per contract.</td>
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<tr>
<td>Direct Contracting</td>
<td>Proprietary software; educational journals and other procurement justified as per para 3.7 of Guidelines and estimated to cost equivalent of <strong>US$ 10,000</strong> or less per contract</td>
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<tr>
<td>Force Account</td>
<td>As per para 3.9 of Guidelines</td>
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<tr>
<td>Community participation#</td>
<td>As per guideline para 3.19 of the guideline</td>
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<tr>
<td>Framework Agreements@</td>
<td>As per para 3.6 of Guidelines</td>
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<tr>
<td>Works</td>
<td>International Competitive Bidding</td>
<td>Civil works more or equivalent of US$40,000,000 per contract</td>
<td>All contracts equal to or greater than <strong>US$10 million</strong> equivalent</td>
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<td></td>
<td>National competitive Bidding</td>
<td>Civil works more than $10000 and Up to $40,000,000 per contract (with NCB conditions)</td>
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<td></td>
<td>Shopping**</td>
<td>Civil works Up to $100,000 per contract</td>
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<tr>
<td>Direct contracting</td>
<td>As per para 3.7 of Guidelines. All Civil Works estimated to cost equivalent of <strong>US$ 10,000</strong> or less</td>
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<td>Community participation#</td>
<td>As per guideline para 3.19 of the guideline</td>
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<td>Force Account</td>
<td>As per para 3.9 of Guidelines</td>
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<tr>
<td>Consultant s’ Services</td>
<td>Consultant Qualification /Least cost selection</td>
<td>Contracts Up to $300,000 or less per contract</td>
<td>All contracts equal to or greater than <strong>US$1 Million</strong></td>
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<td>Category</td>
<td>Method of Procurement</td>
<td>Threshold (US$ Equivalent)*</td>
<td>Prior review threshold</td>
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<tr>
<td>Single source selection</td>
<td>As per para 3.9-3.11 of Guidelines and less than or equal to $10000</td>
<td>equivalent for firms; and equal to or greater than US$300,000 equivalent for individuals</td>
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<tr>
<td>Individual Contracts</td>
<td>As per Section V of Guidelines</td>
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<tr>
<td>Quality and cost Based selection /Quality Based Selection /Fixed Based Selection</td>
<td>for All other Contracts</td>
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<tr>
<td>(i) International shortlist</td>
<td>&gt;800,000</td>
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<td>(ii) Shortlist may comprise national consultants only</td>
<td>Up to 800,000</td>
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</table>

* If a transaction comprises several contracts, lots or slices, the aggregate estimated value of all contracts, lots or slices will determine the applicable threshold amount.

*State Rate Contracts cannot be used at par with Shopping. If state rate contract exists for an item, the same can be considered as one of the 3 quotations to be sought under shopping procedures. However DGS&D rate contracts are acceptable under any procurement under the Shopping procedure.

#Community Procurement would be applicable to activities under learning/training pilots It would be based on World Bank “Guidance Note For Management of Procurement Responsibilities In Community-Driven Development Projects dated December 2009 and as included in the Procurement manual.

@Use of DGS&D rate contracts under Framework Agreement (FA) method can be used, provided that:

- Use of DGS&D rate contracts as FA must be reflected on the procurement plan agreed by the Bank for particular goods.
- Before issuing the purchasing order, the borrower carries-out a price analysis on the specific good that is intended to be purchased. If after this due diligence the borrower concludes (and Bank agrees) that the DGS&D rate contract is not suitable, then the borrower will have to proceed using NCB or shopping depending on the value.
- To meet the Bank’s requirements for right to audit and F&C, these clauses may be included in the Purchase Orders (in case the purchasers are directly placing the purchase orders to DGS&D rate contract holders). On the other hand, if indent is placed through DGS&D, the Purchaser has the option to sign a separate undertaking with DGS&D rate contract holder, where Bank’s right to audit and F&C clauses could be mentioned.
2. Pre-qualification: Not Applicable


4. **Any Other Special Procurement Arrangements (Goods & Works):**

   A. Contracts procured in advance will be financed under retroactive financing within the specified limits, as agreed to in the Credit Agreement provided they are procured in accordance with agreed processes and procedures for the project and have been cleared as part of procurement plan.

   B. National Competitive Bidding (NCB) method for procurement of goods, works and non-consulting services as per the above value thresholds will be conducted in accordance with paragraph 3.3 and 3.4 of the World Bank Procurement Guidelines and the following provisions:

   (i) Only the model bidding documents for NCB agreed with the GOI Task Force (and as amended for time to time), shall be used for bidding;

   (ii) Invitations to bid shall be advertised in at least one widely circulated national daily newspaper (or on a widely used website or electronic portal with free national and international access) along with an abridged version of the said advertisement published in a widely circulated national daily inter-alia giving the website/electronic portal details from which the details of the invitation to bid can be downloaded, at least 30 days prior to the deadline for the submission of bids;

   (iii) No special preference will be accorded to any bidder either for price or for other terms and conditions when competing with foreign bidders, state-owned enterprises, small-scale enterprises or enterprises from any given State.

   (iv) Except with the prior concurrence of the Bank, there shall be no negotiation of price with the bidders, even with the lowest evaluated bidder;

   (v) Extension of bid validity shall not be allowed with reference to contracts subject to prior review without the prior concurrence of the World Bank (i) for the first request for extension if it is longer than four weeks; and (ii) for prior approved packages, all subsequent requests for extension irrespective of the period. (Such concurrence will be considered by the Bank only in cases of Force Majeure and circumstances beyond the control of the Purchaser/Employer);

   (vi) Re-bidding shall not be carried out with reference to Contracts subject to Bank prior review without the prior concurrence of the Bank.

   (vii) The system of rejecting bids outside a pre-determined margin or "bracket" of prices shall not be used in the project.

   (viii) Rate contracts entered into by Directorate General of Supplies and Disposals will not be acceptable as a substitute for NCB procedures **unless agreed with the Bank on case to case basis.** Such contracts will be acceptable however for any procurement under the Shopping procedures.

   (ix) Two or three envelop system will not be used (except when using e-Procurement system assessed and agreed by the Bank).

   (x) As per 1.1(e) of World Bank Procurement Guidelines, the Association’s right to inspect accounts and records of the bidders, suppliers and contractors will be included in the bidding document.
III) Selection of Consultants

1. Methods and Value thresholds for Consultancy Services

<table>
<thead>
<tr>
<th>Consulting Services (Firms)</th>
<th>Methods</th>
<th>Value Threshold*</th>
<th>Review Arrangements</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>i) Quality and Cost Based Selection (QCBS)</td>
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<td>ii) Quality Based Selection (QBS)</td>
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<td>iii) Selection based on a Fixed Budget (FBS)</td>
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<td>iv) Selection Based on Least Cost Basis (LCS)</td>
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<td></td>
<td>v) (Selection based on Consultant’s Qualification (CQS)</td>
<td>Contracts estimated to cost equivalent of US$ 300,000 or less per contract.</td>
<td>All contracts valued above <strong>US$ 1 Million</strong> will be subject to Prior Review by the World Bank. All other contracts will be subject to post review.</td>
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<td></td>
<td>vi) Single Source Selection (SSS)#</td>
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<td>Procurement is in accordance with para 3.9-3.11 of the Bank guidelines.</td>
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</tbody>
</table>

| Individual Consultants      | i) Competitive Selection                      |                  | All other contracts subject to post review provided procurement is in accordance with Section V of the Bank guidelines. |
|                             | ii) Single Source Selection (SSS)#            |                  | All contracts equal to or above **US$ 300,000** shall be subject to prior review. All procurement to be in accordance with Section V of the Bank guidelines. |

* If a transaction comprises several packages, lots or slices, the aggregate estimated value of contracts will determine the applicable threshold amount.
# Irrespective of contract value any hiring of Government or Research Institutes of unique and exceptional nature requires prior no objection of the World Bank on case to case basis.

2. **Short list comprising entirely of national consultants**: Short list of consultants for services, estimated to cost less than **US $800,000** equivalent per contract, may comprise entirely of national consultants in accordance with the provisions of Para 2.7 the World Bank Consultant Guidelines.

3. **Any Other Special Selection Arrangements (Consulting Services)**:
   (a) Contracts procured in advance will be financed under retroactive financing within the specified limits, as agreed to in the Credit Agreement provided procurement is in accordance with agreed processes and procedures for the project.
   (b) Requests for Expression of Interest (REOI) for assignments expected to cost more than **US$ 300,000** shall be advertised in **UNDB online** in accordance with Para 2.5 of the Consultant Guidelines.
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<td>Date of Bidding</td>
<td>Date of Award</td>
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<td>2018-12-11</td>
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**Notes:**
- **RFQ** stands for Request for Quotations.
- **RFB** stands for Request for Bids.
- **IDA** stands for International Development Association.
- **M&E** stands for Monitoring and Evaluation.

**Amounts:**
- All amounts are in USD.
- The amounts include both the total and the base amount when applicable.

**Signatures:**
- All signatures are signed by authorized officials.

**Dates:**
- Dates are provided for each procurement event, indicating the date of submission and approval.

**Additional Information:**
- Additional information may be included in the table for further context, such as the procurement type, location, or specific project details.

**Conclusion:**
- The procurement activities are ongoing and are part of larger initiatives in agriculture and climate change.
<table>
<thead>
<tr>
<th>S. No.</th>
<th>RFQ Code</th>
<th>Supplier Name</th>
<th>Supplier Type</th>
<th>Supply Duration</th>
<th>Quantity</th>
<th>uom</th>
<th>Price (in INR)</th>
<th>Remarks</th>
</tr>
</thead>
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**Please note:** All RFQs are for procurement of equipment and supplies as per the requirements outlined in the RFQ documents. The signature dates are indicative of the closing dates for submission of bids or quotations. The procurement is for a period of one year.
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**Note:** The table above lists dates and amounts related to various projects and implementations in different locations. The specific projects vary widely and include topics such as water supply, infrastructure development, and community support. Each entry details the date, vendor, and location, along with the project type, amount, quantity, and status, indicating whether the project is ongoing or completed.
<p>| IDA / 50850 | Project Management and Supervision | Proc. Request for Qualification | Limited | Single Stage - One Envelope | 8,000.00 | 5,791.00 | Episcopal | 2017-11-11 | 2017-11-30 | 2016-04-08 | 2017-11-02 | 2018-07-05 |
| IDA / 50850 | Request Management and Supervision | Proc. Request for Qualification | Limited | Single Stage - One Envelope | 1,000.00 | 1,100.00 | Episcopal | 2017-11-19 | 2017-11-30 | 2018-01-12 | 2018-01-04 | 2018-07-12 |
| IDA / 50850 | Request Management and Supervision | Single Stage - One Envelope | 500,000.00 | 99,786.00 | Episcopal | 2017-11-20 | 2017-12-11 | 2017-12-13 | 2018-01-14 | 2018-01-01 | 2018-01-30 | 2018-02-02 | 2018-09-15 |
| IDA / 50850 | Request Management and Supervision | Single Stage - One Envelope | 18,000.00 | 12,091.90 | Episcopal | 2018-02-27 | 2018-04-16 | 2018-08-12 | 2018-10-16 | 2018-06-13 | 2018-08-11 |
| IDA / 50850 | Request Management and Supervision | Single Stage - One Envelope | 170,000.00 | 104,908.74 | Episcopal | 2018-02-20 | 2018-03-09 | 2018-04-12 | 2018-05-15 | 2018-08-21 | 2018-09-18 |</p>
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<p>| IN-PMU-RACP-117607-GO-1 | Clonolea Agriculture | Pus | Request for Quotations | Limited | Budget Rs/- | 10,000.00 | 10,353.90 | 10,353.90 |
| IN-PMU-RACP-91958-GO-1 | Clonolea Agriculture | Pus | Request for Quotations | Limited | Budget Rs/- | 342,300.00 | 327,003.55 | 327,003.55 |
| IN-PMU-RACP-1723-GO-1 | Clonolea Agriculture | Pus | Request for Quotations | Limited | Budget Rs/- | 520,000.00 | 487,723.10 | 487,723.10 |
| IN-PMU-RACP-22573-GO-1 | Project Management and RACP | Pus | Request for Quotations | Limited | Budget Rs/- | 48,000.00 | 34,800.00 | 34,800.00 |
| IN-PMU-RACP-68327-GO-1 | Clonolea Agriculture | Pus | Request for Quotations | Limited | Budget Rs/- | 50,000.00 | 61,902.85 | 61,902.85 |
| IN-PMU-RACP-68326-GO-1 | Clonolea Agriculture | Pus | Request for Quotations | Limited | Budget Rs/- | 70,000.00 | 65,778.32 | 65,778.32 |
| IN-PMU-RACP-68324-GO-1 | Clonolea Agriculture | Pus | Request for Quotations | Limited | Budget Rs/- | 45,853.00 | 8,30 Canceled | 8,30 Canceled |
| IN-PMU-RACP-68323-GO-1 | Clonolea Agriculture | Pus | Request for Quotations | Limited | Budget Rs/- | 18,292.00 | 8,30 Canceled | 8,30 Canceled |
| IN-PMU-RACP-36261-GO-1 | Clonolea Agriculture | Pus | Request for Quotations | Limited | Budget Rs/- | 1,522,269.00 | 1,307,642.18 | 1,307,642.18 |
| IN-PMU-RACP-36260-GO-1 | Clonolea Agriculture | Pus | Request for Quotations | Limited | Budget Rs/- | 1,068,284.00 | 1,062,676.18 | 1,062,676.18 |
| IN-PMU-RACP-36259-GO-1 | Clonolea Agriculture | Pus | Request for Quotations | Limited | Budget Rs/- | 182,000.00 | 182,000.00 | 182,000.00 |
| IN-PMU-RACP-36258-GO-1 | Clonolea Agriculture | Pus | Request for Quotations | Limited | Budget Rs/- | 22,000.00 | 22,000.00 | 22,000.00 |
| IN-PMU-RACP-36257-GO-1 | Clonolea Agriculture | Pus | Request for Quotations | Limited | Budget Rs/- | 12,000.00 | 12,000.00 | 12,000.00 |
| IN-PMU-RACP-36256-GO-1 | Clonolea Agriculture | Pus | Request for Quotations | Limited | Budget Rs/- | 4,000.00 | 4,000.00 | 4,000.00 |
| IN-PMU-RACP-36255-GO-1 | Clonolea Agriculture | Pus | Request for Quotations | Limited | Budget Rs/- | 4,000.00 | 4,000.00 | 4,000.00 |
| IN-PMU-RACP-36254-GO-1 | Clonolea Agriculture | Pus | Request for Quotations | Limited | Budget Rs/- | 4,000.00 | 4,000.00 | 4,000.00 |
| IN-PMU-RACP-36253-GO-1 | Clonolea Agriculture | Pus | Request for Quotations | Limited | Budget Rs/- | 4,000.00 | 4,000.00 | 4,000.00 |
| IN-PMU-RACP-36252-GO-1 | Clonolea Agriculture | Pus | Request for Quotations | Limited | Budget Rs/- | 4,000.00 | 4,000.00 | 4,000.00 |
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| IN-PMU-RACP-36247-GO-1 | Clonolea Agriculture | Pus | Request for Quotations | Limited | Budget Rs/- | 4,000.00 | 4,000.00 | 4,000.00 |
| IN-PMU-RACP-36246-GO-1 | Clonolea Agriculture | Pus | Request for Quotations | Limited | Budget Rs/- | 4,000.00 | 4,000.00 | 4,000.00 |
| IN-PMU-RACP-36245-GO-1 | Clonolea Agriculture | Pus | Request for Quotations | Limited | Budget Rs/- | 4,000.00 | 4,000.00 | 4,000.00 |
| IN-PMU-RACP-36244-GO-1 | Clonolea Agriculture | Pus | Request for Quotations | Limited | Budget Rs/- | 4,000.00 | 4,000.00 | 4,000.00 |
| IN-PMU-RACP-36243-GO-1 | Clonolea Agriculture | Pus | Request for Quotations | Limited | Budget Rs/- | 4,000.00 | 4,000.00 | 4,000.00 |
| IN-PMU-RACP-36242-GO-1 | Clonolea Agriculture | Pus | Request for Quotations | Limited | Budget Rs/- | 4,000.00 | 4,000.00 | 4,000.00 |
| IN-PMU-RACP-36241-GO-1 | Clonolea Agriculture | Pus | Request for Quotations | Limited | Budget Rs/- | 4,000.00 | 4,000.00 | 4,000.00 |</p>
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### NON CONSULTING SERVICES

|-----------------------|-------------|------------------|-----------|-------------|--------|----------------|------------------|-------------|----------------|----------------|-------------------------|-------------------|---------------|-------------------|------------------|-----------------|----------------|-----------------|----------------|-----------------|----------------|-----------------|-----------------|

### CONSULTING FIRMS

|-----------------------|-------------|------------------|-----------|-------------|--------|----------------|---------------|------------------------|-------------------|-------------------|------------------|-------------------|------------------|-------------------|-------------------|-------------------|-------------------|-------------------|

### SPEECH-TO-TEXT CONVERSATION

**Manager:** Good morning, Ms. Lee. How are you today?

**Ms. Lee:** Good morning, Mr. Manager. I'm doing well, thank you. I came to discuss the status of the ongoing project.

**Manager:** Yes, certainly. Let's take a look at the current status.

**Ms. Lee:** Thank you. I've reviewed the documents and identified a few areas that need attention.

**Manager:** Please go ahead. I'm here to listen.

**Ms. Lee:** First, the procurement process seems to be moving slowly. We need to speed things up.

**Manager:** I agree. We should explore other options, like direct award or simplified procurement.

**Ms. Lee:** Exactly. Also, the evaluation of technical proposals is taking too long. We should streamline this process.

**Manager:** I see. What about the contract management? Is everything in order?

**Ms. Lee:** I'm concerned about the Payment Status. Some payments are delayed. We need to follow up on this.

**Manager:** Understood. Let's have a review meeting with the team to address these issues.

**Ms. Lee:** That's a great idea. Thank you, Mr. Manager. I appreciate your help.

**Manager:** No problem. Let's get back to work. Thank you for your input.

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### Requirement for Social Mobilization and Technical Support

**Consultant hired for Community Participation, Social Screening and Social Mobilization and Technical Support Required for the Implementation of Cluster Agricultural Competitiveness Plan, (CACP) in the Subtropical of IDA**

- **Project Code:** IDA / 50850

#### Individual Consultants

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**INDIVIDUAL CONSULTANTS**

**Activity Reference No.**

**Loan / Credit No.**

**Component**

**Review Type**

**Market Approach**

**Contract Type**

**Estimated Amount (US$)**

**Actual Amount (US$)**

**Process Status**

**Terms of Reference**

**Tender or Estimated Consultant**

**Draft Negotiated Contract**

**Signed Contract**

**Contract Completion**