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### THE ROLE OF PRIVATE EQUITY AND DEBT FUNDS IN SME AND INFRASTRUCTURE FINANCE

Public Disclosure Authorized



December 7, 2015

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### Section 1: Overall Evolution of PE Funds

Section 2: Emergence of Private Debt Funds

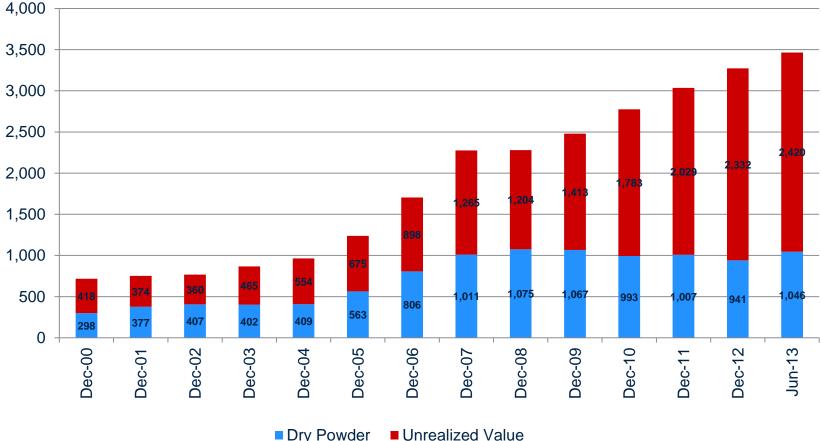
Section 3: Venture Capital Funds

Section 4: Infrastructure Funds



#### Section 1: Private equity funds assets under management (AUM) have grown from US\$ 963 billion in 2004 to US\$ 3.4 trillion in 2013.

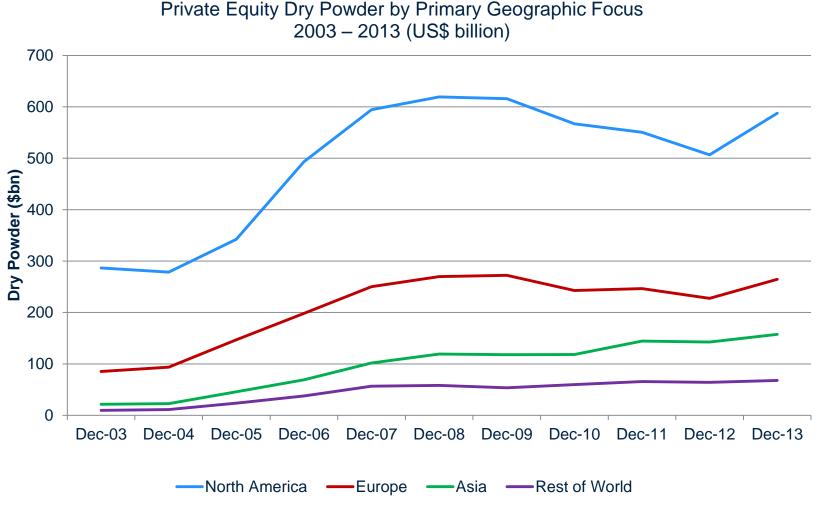
Private Equity Assets under Management December 2004 - June 2013 (US\$ billion)







# Section 1: By geographical area, the main areas of focus are the US and Europe, followed by Asia. The rest of the world is at a low level, but growing slowly.

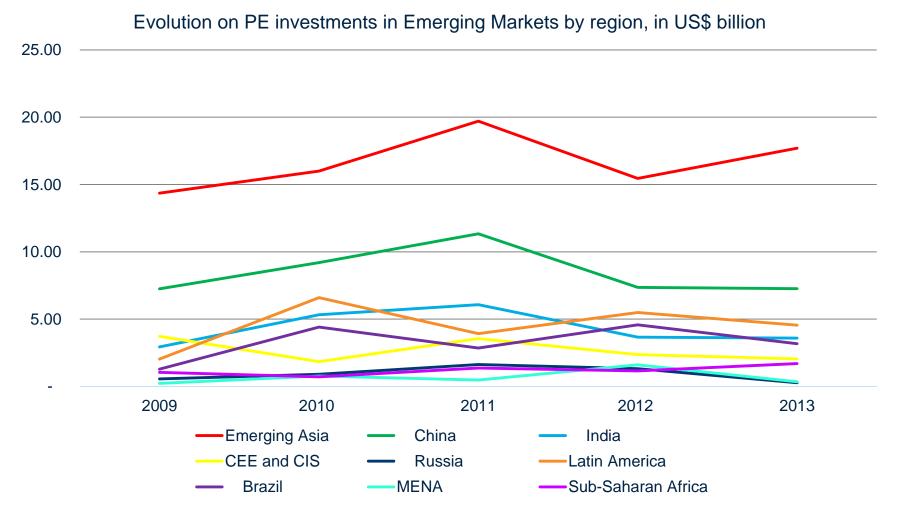


Source: 2014 Preqin Global Private Equity Report

The Role of Private Equity and Debt Funds in SME and Infrastructure Finance



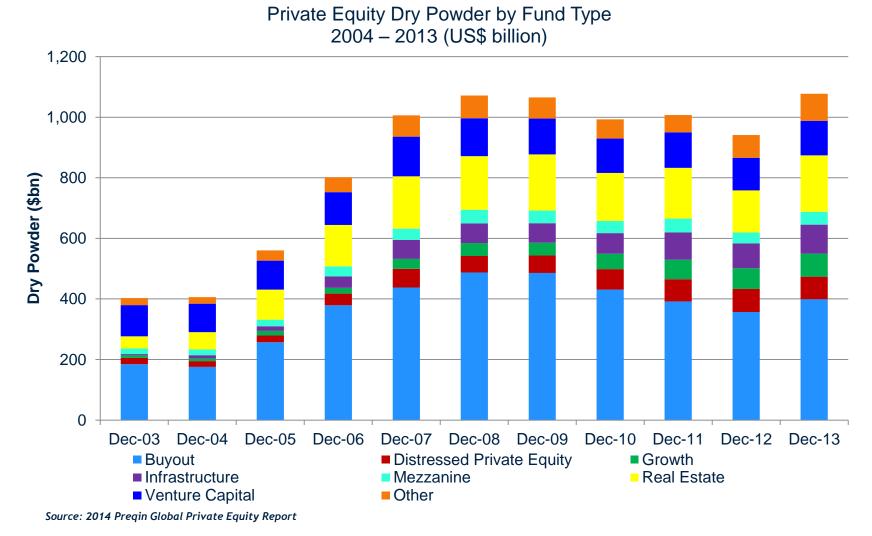
# Section 1: Among emerging markets, emerging Asia is the main geographical focus area (with China and India leading), followed by Latin America (with Brazil leading)



Source: EMPEA Database



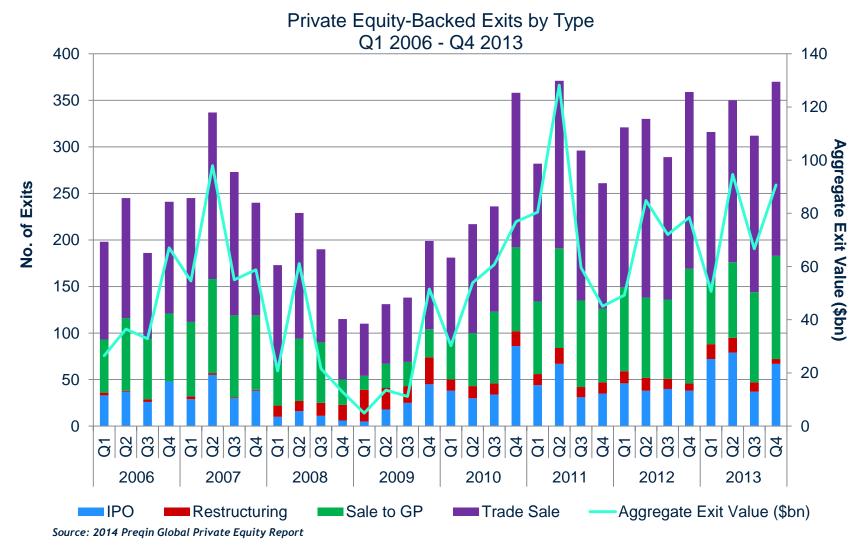
# Section 1: By type of fund, buyout funds dominate, followed by real estate, venture capital and infrastructure. Mezzanine debt represents a small share of the total, but is growing.



The Role of Private Equity and Debt Funds in SME and Infrastructure Finance



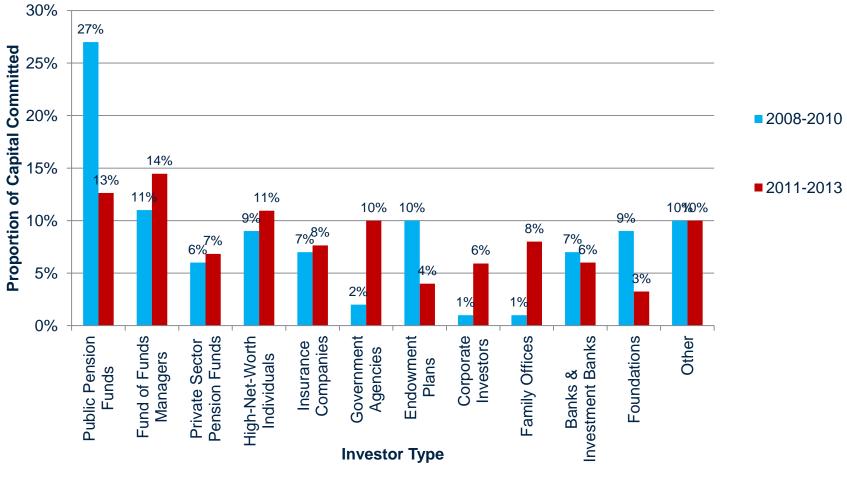
# Section 1: After dropping following the international financial crisis in 2008, private equity-backed exits have rebounded sharply in the 2010-2013 period.





## Section 1: The investor base for private equity funds has undergone major transformation over the past 6 years.

Make-up of LPs in the Average Fund by LP Type (Capital Committed to Funds Closed in 2008-2013)

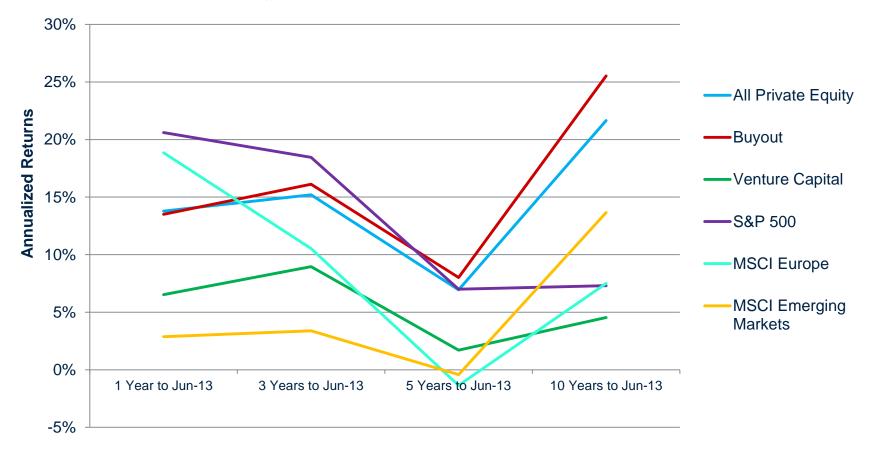


Source: 2014 Preqin Global Private Equity Report



Section 1: In terms of performance, private equity horizon IRR outperformed major market indices in 2013. However, this performance was driven by buyout fund, while venture capital underperformed market indices.

Private Equity Horizon IRRs vs. Public Indices as of 30 June 2013



Source: 2014 Preqin Global Private Equity Report





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Section 1: Overall Evolution of PE Funds

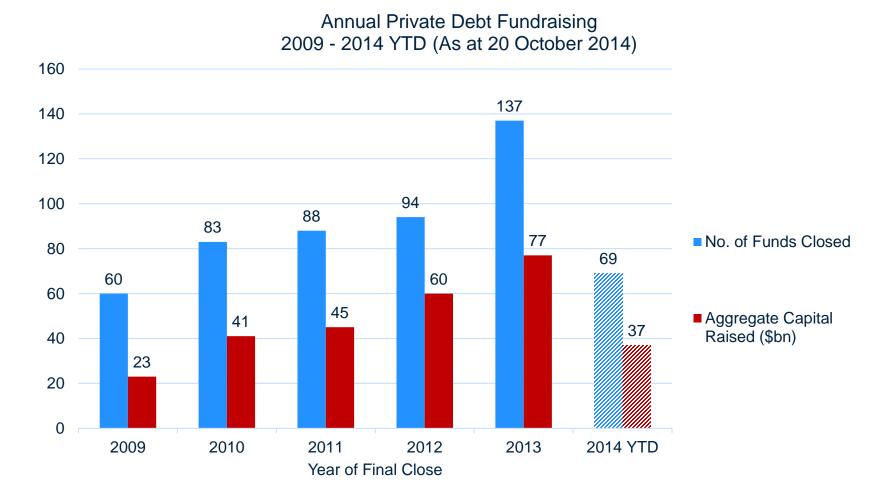
### Section 2: Emergence of Private Debt Funds

Section 3: Venture Capital Funds

Section 4: Infrastructure Funds



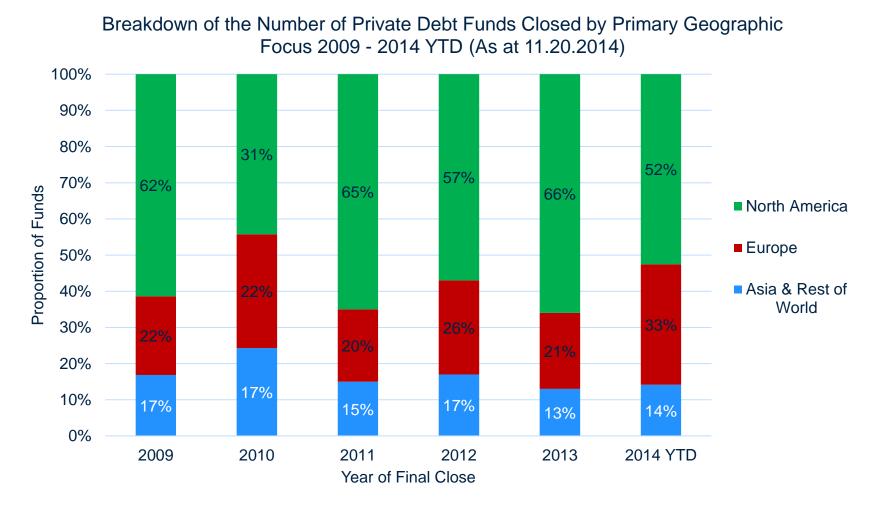
## Section 2: Since the international financial crisis in 2008, private debt funds (including mezzanine funds) have grown rapidly.



Source: Preqin Special Report: Private Debt Report, November 2014



## Section 2: By geographical area, the main areas of focus are North America, followed by Europe and Asia and the rest of the world.

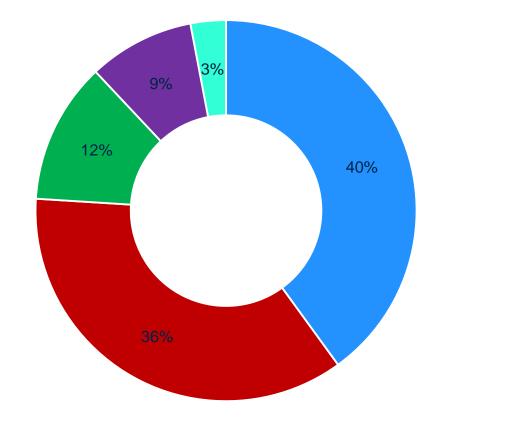


Source: Preqin Special Report: Private Debt Report, November 2014



## Section 2: By type of fund, direct lending funds dominate, followed by mezzanine and distressed debt.

Primary Strategy of Private Debt Fund Managers Established Since 2008



Direct Lending

- Mezzanine
- Distressed Debt
- Special Situation
- Venture Debt

Source: Preqin Special Report: Private Debt Report, November 2014



#### Outline

Section 1: Overall Evolution of PE Funds

Section 2: Emergence of Private Debt Funds

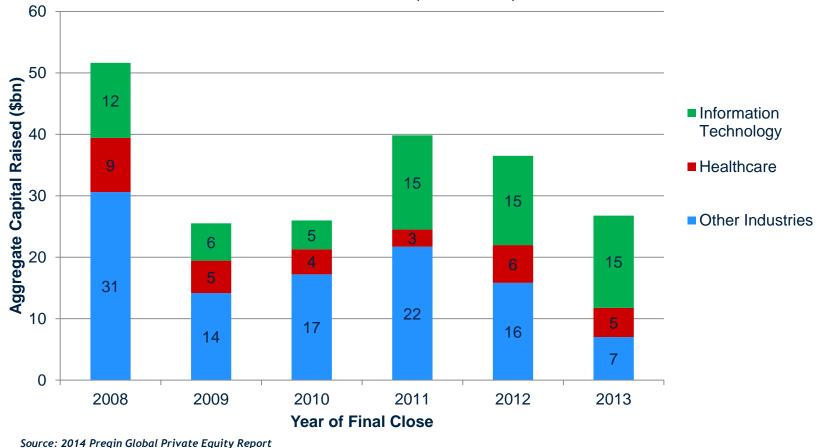
### Section 3: Venture Capital Funds

Section 4: Infrastructure Funds



Section 3: After reaching a peak in 2008, venture capital fund raising dropped significantly following the international financial crisis in 2009 and 2010. It rebounded significantly in 2011, but has tapered off since then.

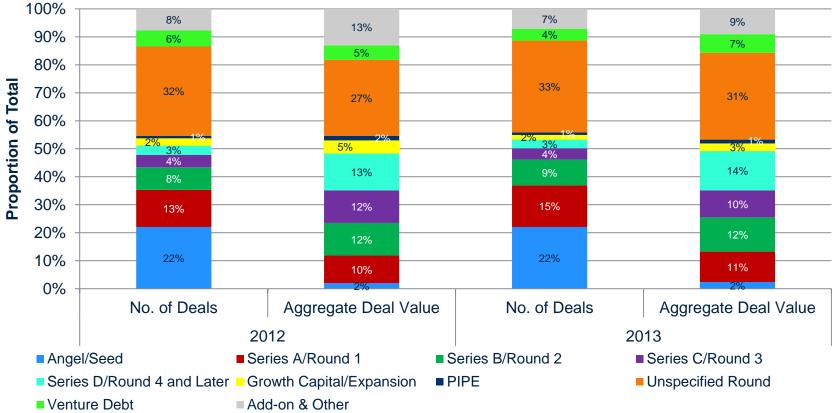
Annual Venture Capital Fundraising by Primary Industry Focus 2008 – 2013 (US\$ billion)





Section 3: By stage, venture capital deal flow is led by angel/seed deals, followed by round 1 deals and round 2 deals, showing the critical role played by private equity at early stages of development of SMEs. Venture debt represents less than 7% of the total.

Proportion of Number and Aggregate Value of Venture Capital Deals by Stage 2012 – 2013

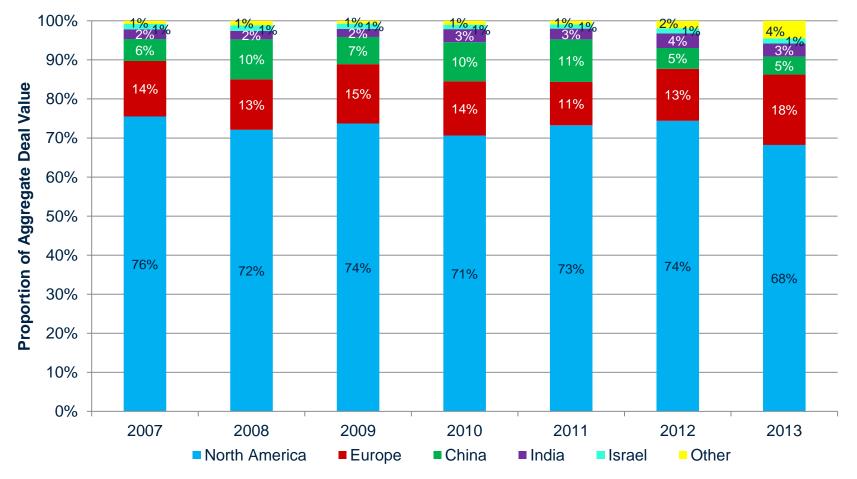


Source: 2014 Preqin Global Private Equity Report



# Section 3: By geographical area, venture capital deal flow is highly concentrated in North America, followed by Europe and China. The rest of the world represents a small share of the total.



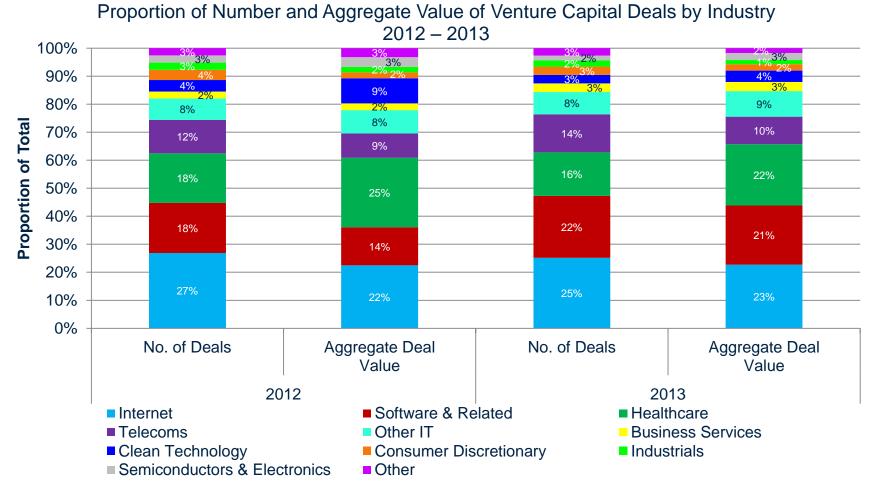


Source: 2014 Preqin Global Private Equity Report

\* Figures exclude add-ons, grants, mergers, secondary stock purchase and venture debt



## Section 3: By industry, venture capital deal flow is led by internet, followed by software, healthcare and telecoms.



Source: 2014 Preqin Global Private Equity Report



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Section 1: Overall Evolution of PE Funds

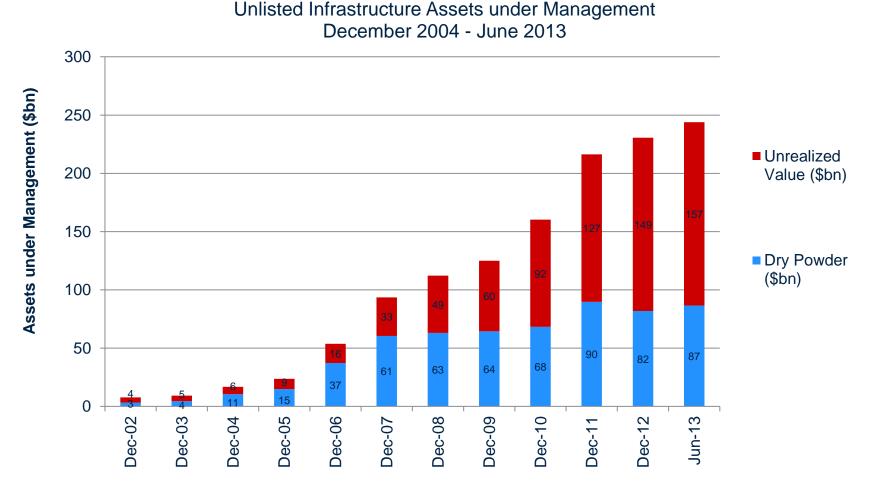
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### Section 4: Infrastructure Funds



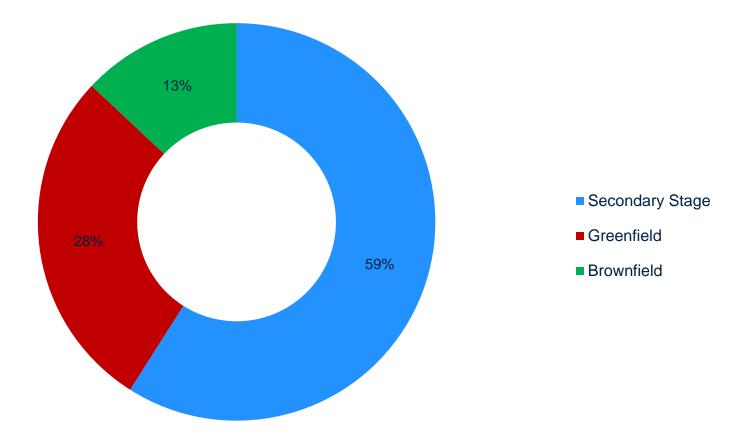
## Section 4: Unlisted infrastructure funds AUM have grown from US\$ 17 billion in 2004 to US\$ 244 billion in 2013.



Source: 2014 Preqin Global Infrastructure Report

#### Section 4: By project stage, infrastructure fund deals are led by secondary stage, followed by greenfield and brownfield.

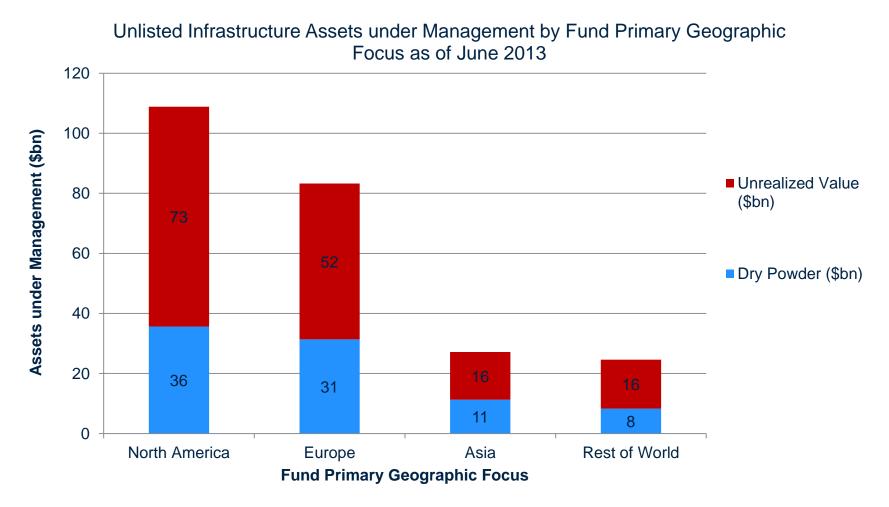




Source: 2014 Preqin Global Infrastructure Report



## Section 4: By geographical area, the main areas of focus are North America, followed by Europe and Asia.

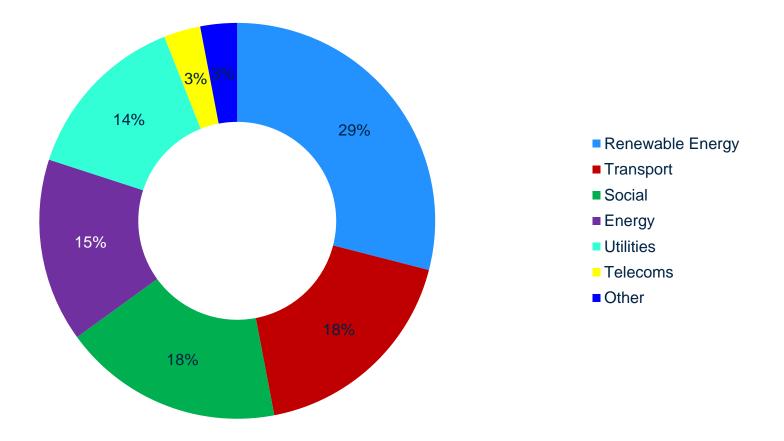


Source: 2014 Preqin Global Infrastructure Report



Section 4: By industry, infrastructure fund deal flow is led by renewable energy, followed by transport, social infrastructure and energy.

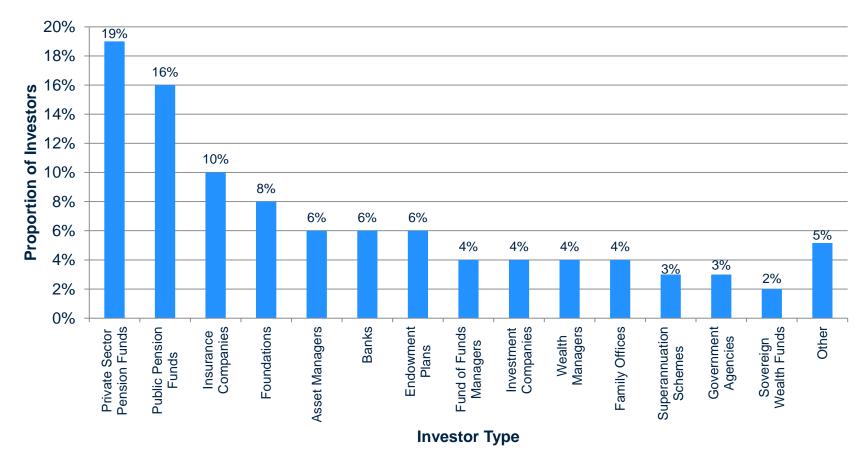




Source: 2014 Preqin Global Infrastructure Report



# Section 4: By type of investor, private pension funds dominate, followed by public pension funds, insurance companies and foundations.

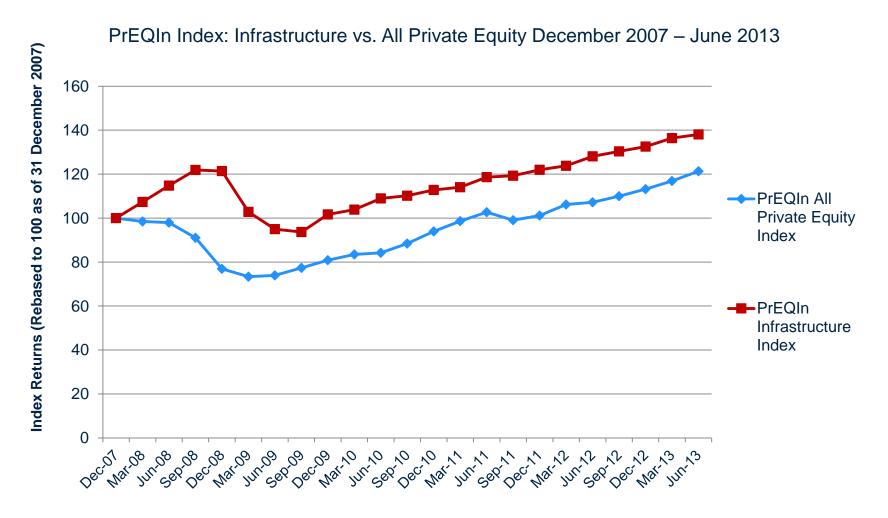


Breakdown of Infrastructure Investors by Type, 2013

Source: 2014 Preqin Global Infrastructure Report



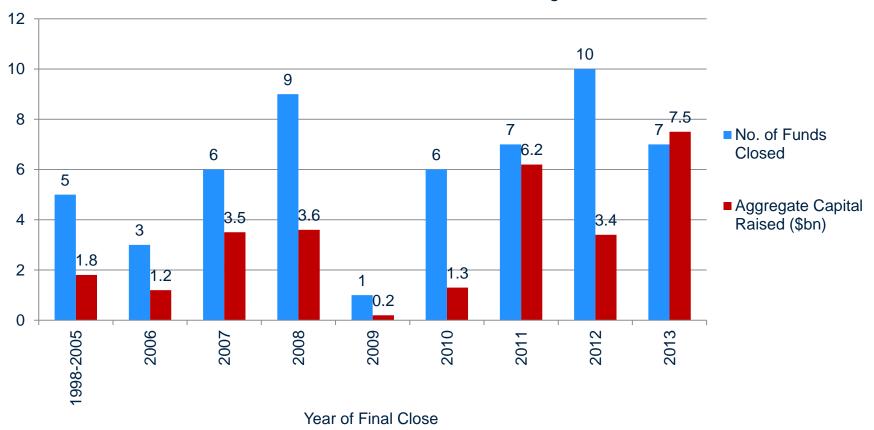
## Section 4: Since 2007, infrastructure investment funds have outperformed the private equity class.



Source: 2014 Preqin Global Infrastructure Report



Section 4: Following low levels of activity until 2005, unlisted private infrastructure debt funds increased rapidly until the financial crisis in 2008. Following a sharp drop in 2009, infrastructure debt funds recovered quickly, raising US\$ 7.5 billion in 2013.



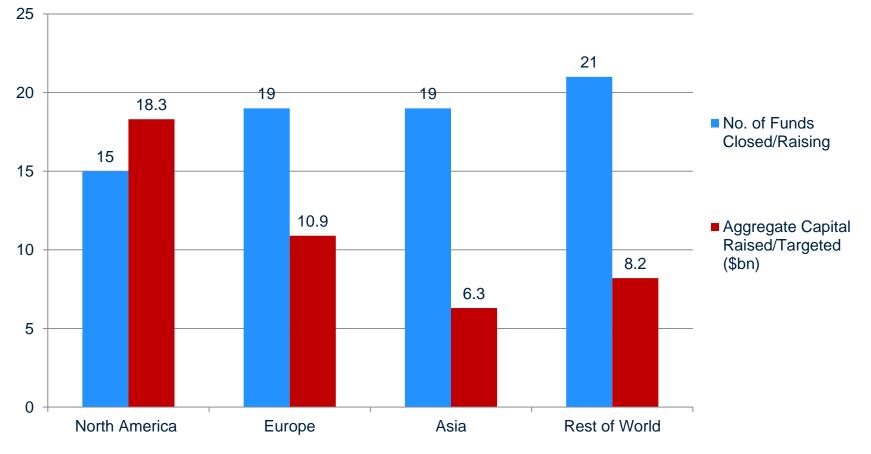
Annual Infrastructure Debt Fund Raising, 1998-2013

Source: 2014 Preqin Global Infrastructure Report



## Section 4: By geographical area, the main areas of concentration are North America, followed by Europe and the rest of the world

Breakdown of Unlisted Infrastructure Debt Fund Universe by Primary Geographic Focus, 2013

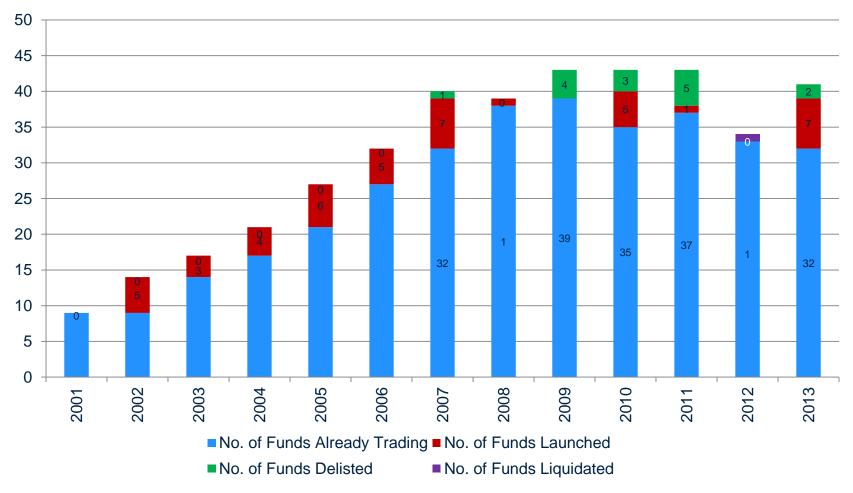


Source: 2014 Preqin Global Infrastructure Report



## Section 4: The number of listed infrastructure funds raised increased from 2001 to 2009, but has remained stagnant since then.

Listed Infrastructure Fund Launches, 2004 – 2013

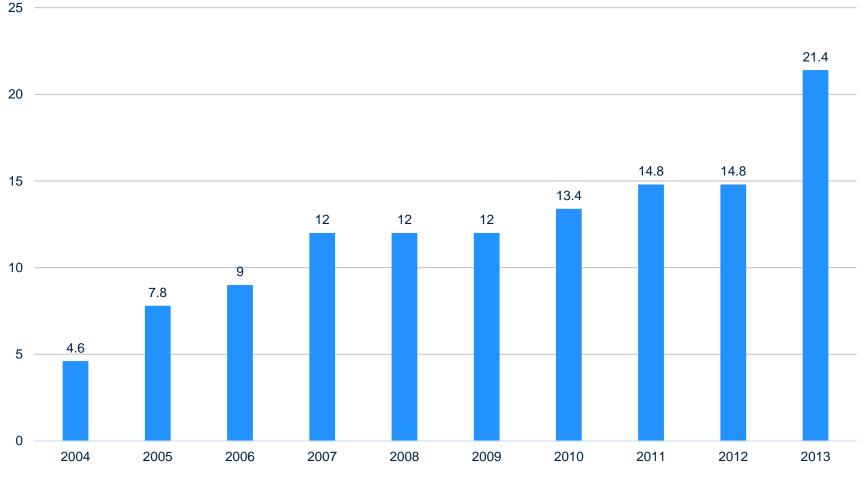


Source: 2014 Preqin Global Infrastructure Report



## Section 4: Listed infrastructure funds AUM have grown from US\$ 4.6 billion in 2004 to US\$ 21.4 billion in 2013 (valued at vintage).





Source: Preqin Database and staff calculations Note: The table represents 44 listed infrastructure funds from Preqin database and AUM shown is at vintage



#### Investment Funds Group Team





