South Asia Human Development Sector

Measuring Results: A Review of Monitoring and Evaluation in HNP Operations in South Asia and Some Practical Suggestions for Implementation

August 2006
MEASURING RESULTS:
A REVIEW OF MONITORING AND EVALUATION
IN HNP OPERATIONS IN SOUTH ASIA AND
SOME PRACTICAL SUGGESTIONS FOR IMPLEMENTATION

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THE WORLD BANK
SOUTH ASIA HUMAN DEVELOPMENT UNIT
ACKNOWLEDGEMENTS

This report was prepared by Benjamin Loevinsohn and Aakanksha Pande (SASHD-HNP). Shreelata Rao-Seshadri reviewed all project documents and made critical inputs to the writing of this report. A number of World Bank staff who provided useful comments to this report are gratefully acknowledged and include, Susan Stout, Martha Ainsworth, Edward Bos, Markus Goldstein, Keith Mackay, Barbara Kafka, Kees Kostermans, and Peter Berman. The authors are also grateful to the SASHNP task team leaders who were interviewed and shared their insights. This report was prepared under the overall guidance of Anabela Abreu and Julian Schweitzer.

The authors also wish to thank Silvia Albert who designed and edited this report.
ACRONYMS AND ABBREVIATIONS

CIDA  Canadian International Development Agency
CMUs  Country Management Units
DEC  Development Economics and Chief Economist
DHS  Demographic and Health Survey
DOs  Development Objectives
EOIs  Expression of Interest
HMIS  Health Management Information Systems
HNP  Health, Nutrition and Population
ICR  Implementation Completion Report
IDA  International Development Association
IEC  Information, Education and Communication
IMR  Infant Mortality Rate
ISR  Implementation Status Report
M&E  Monitoring and Evaluation
MDG  Millennium Development Goals
MICS  Multiple Cluster Information Surveys
NACP  National AIDS Control Program
NGO  Non-government Organization
OED  Operations Evaluation Department
OPCS  Operation Policy and Country Services
PAD  Project Appraisal Document
PDOs  Project Development Objectives
PHRD  Policy and Human Resources Development
PRSP  Poverty Reduction Strategy Paper
PSR  Project Status Report
QERs  Quality at Entry Review
RFP  Request for Proposal
SASHD  South Asia Human Development Sector
SASHNP  South Asia Health, Nutrition, Population Sector
TORs  Terms of Reference
TTLs  Task Team Leaders
U5MR  Under Five Mortality Rate
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EXECUTIVE SUMMARY

1. **Background:** An assessment of monitoring and evaluation (M&E) was undertaken to learn lessons, both positive and negative, from the experience of SASHNP in ongoing or recently closed projects. The objectives of the study were to: (a) improve the design and implementation of M&E of Bank HNP operations in the region; (b) understand how to increase the number of impact evaluations of important innovations; (c) figure out means to assist our clients to improve the monitoring of the performance of their health sectors; (d) further strengthen the “results” culture among sector staff; and (e) establish a baseline against to which judge progress on improving M&E that could be repeated in 2-3 years.

2. **Methods:** A randomly selected sample of twelve, regionally representative HNP projects were reviewed independently by three separate observers who used a standardized questionnaire to record data. The reviewers examined, in depth, the PAD, all the aides-memoire, all the PSRs/ISRs, and the ICR (if it had been completed). For each operation, five indicators were randomly selected from the results framework (what is now Annex 3) of the PAD for more detailed review. Qualitative interviews were also undertaken with selected TTLs. The inter-observer reliability of the findings was tested using the kappa statistic which determines whether the agreement among observers is more than could be expected due to chance.

3. **Selection of Indicators:** The agreement among the reviewers about whether the selected indicators were appropriate for the operation was no better than would be achieved by flipping a coin. This suggests that reasonable people can legitimately disagree about what constitutes a set of sensible indicators for an operation. However, there is likely room for improvement in indicator selection. Many of the indicators are “upstream”, i.e., they deal with inputs and processes rather than outputs and outcomes. The mean number of indicators per operation was twenty six and some projects had many more. Not surprisingly, having more indicators leads to less data actually being collected.

4. **Design of Data Collection:** While the PADs often described important aspects of the indicators included in the results framework, only a third of the indicators had all the following characteristics: (a) they were defined in a measurable way; (b) had a clear method for collecting data; (c) had an explicit schedule for data collection; (d) had an explicit target; and (e) indicated who was responsible for collecting the data. There could have been greater use of household and health facility surveys to collect key data. Control or comparison groups were rarely used even when they existed and could have been used at modest cost. The use of controls has declined since before 2000.

5. **Implementation of Data Collection:** Baseline data was collected for only 39% of the indicators studied, and only a quarter of the projects had “satisfactory” baseline data in the initial PSR/ISR. The collection of follow-on data was equally poor and for only a quarter of the operations studied was the data collection plan judged to have “mostly” been implemented. A major issue identified in the review was that the approach
to data collection was inconsistent. For example, the sampling methodology or the questions asked would vary from survey to survey, making the trend data un-interpretable. Despite the problems, there were some projects that did a reasonable job of data collection indicating that this is possible to do under operational conditions.

6. **Use and Analysis of Data:** Because data collection was not often implemented, there was little opportunity for analysis of the data. However, even when data was collected, there was evidence of actual analysis of the data only half the time. Data analysis did not always lead to action. In those instances where data was collected for an indicator, there was evidence that the information resulted in some action only one quarter of the time.

7. **Building M&E Capacity:** There was little agreement among the reviewers about whether projects analyzed the capacity of clients or had plans for building that capacity. This disagreement partly reflects the fact that there were few explicit mentions of M&E capacity building, although it was sometimes implied in the PAD. There were many projects which involved development of a computerized management information system but did not explicitly lay out plans for building M&E capacity.

8. **Impact Evaluations of Innovations:** Each project had on average two innovations that were described in the PAD. Unfortunately, there was very little agreement among the reviewers about whether a project included an innovation or whether there was a clear mechanism for assessing the effectiveness of the innovation. There were certainly opportunities for controlled studies but these were rarely taken advantage of even when there was clear phasing of implementation or when the project did not cover all the districts or sub-districts.

9. **Little Evidence of Improvement Over Time:** There was little evidence that M&E improved from projects approved before the end of 2000 compared to projects approved after January 2001.

10. **Recommendations:** Based on the results of the review, discussions with sector staff, and comments from experts in the Bank, the following recommendations are made: (a) task teams should routinely use an M&E checklist, such as the one attached to this report; (b) M&E should be a central part of quality enhancement reviews (QERs); (c) more technical assistance should be provided to task teams on M&E; (d) M&E capacity of task teams should be further strengthened through focused and practical training; (e) all aspects of M&E including building of client capacity, conducting of rigorous evaluations, as well as effective M&E of the Bank operations themselves, need to be dealt with but the first two appear to be receiving insufficient attention; (f) management need to provide clear and consistent messages to staff about the importance of M&E; (g) task teams and managers need to regularly review M&E during implementation; and (h) one senior staff in the sector should devote part of their time to supporting M&E activities and help implement the above recommendations.
1. INTRODUCTION

A. Background

1. Strong consensus on the importance of Measuring Results: There has been an increasing demand from shareholders and stakeholders for the Bank to do a better job on measuring results (often referred to as monitoring and evaluation [M&E]). The results framework for IDA-14 is an example of the increasing external pressure on the Bank to spend more time and effort on M&E. The management of SASHD has also consistently emphasized the importance of M&E. Based on discussions and interviews, it also appears that SASHNP staff are very interested in M&E and see it as key to successful operations and more broadly in making progress towards the Millennium Development Goals (MDGs). For more than a decade the Bank, as an institution, has continuously emphasized the importance of monitoring project performance and progress towards achievement of development objectives. Hence, it appears that there is a strong consensus on the centrality of M&E to the work of the Bank.

2. Different aspects of M&E: In spite of this consensus, there is a perception that the Bank’s prior efforts to strengthen M&E have had modest effect, partly because the necessary resources have not been available and it has not received sufficient attention from managers and staff. In addition, the term M&E is loosely defined and often means different things to the various stakeholders involved. To avoid confusion, this report identifies three areas of M&E:

   (a) **M&E of Bank operations** is the planned and systematic collection of data on selected indicators to determine whether the objectives of Bank lending operations have actually been achieved. This is a fiduciary responsibility for the Bank and its staff;

   (b) **Building client capacity for M&E** which includes Bank efforts to build the capacity of national or local governments to use information to track and improve the performance of their health systems, including progress towards the MDGs, and important outputs like immunization coverage, etc.; and

   (c) **Impact evaluation**, which is the rigorous evaluation of innovative approaches or policies to determine whether they actually have the intended effect.

3. Origins of the Study: This study arose out of the interest of SASHNP staff and management who wanted to learn lessons, both positive and negative, about their experience with M&E. The study received material and moral support from the Regional Vice-President’s Office. The willingness SASHNP staff to subject their M&E activities to critical review reflected their belief that this would improve the services provided to clients and enhance the health of beneficiaries. The Vice-President of OPCS recently indicated that HNP generally has done a better job than other sectors in M&E. Hence, the
fact that this study focuses on HNP is not because the sector is particularly problematic on M&E or that South Asia is doing any worse than other regions. Rather, the current study signals the desire of SASHNP to get better at what it does and reflects consistent management commitment to this issue.

B. Objectives

4. The overall intent of this review was to strengthen M&E for HNP in South Asia by accomplishing the following specific objectives:

(a) Improve the design and implementation of M&E in Bank HNP operations in the region;

(b) Substantially increase the number of impact evaluations of HNP innovations and policies carried out with Bank support;

(c) Assist our client countries to do a better job of monitoring and evaluating the performance of their health sectors;

(d) Further strengthen the “results” culture among sector staff; and

(e) Establish a baseline against to which judge progress on improving M&E that could be repeated in 2-3 years.

2. METHODS

5. **Basic Design:** The assessment described here followed a written protocol that was reviewed by peers before it was implemented on a pilot basis. Three observers were involved in the review and, while all had considerable knowledge of M&E, they brought different backgrounds and experiences to the effort. The observers independently reviewed projects in detail using a standardized questionnaire (see the Annex) to record key information. For a total of twelve projects, the reviewers examined the PAD, all the aides memoire, all the PSRs or ISRs, and the ICR (where completed). Five individual indicators from each project (i.e., a total of 60) were randomly selected from the Results Framework (what is now Annex 3) of the PAD and subjected to detailed review. The reviewers also wrote on the questionnaire their opinions of certain aspects of the M&E process. After the review of three projects on a pilot basis, the questionnaire was slightly changed and used for the remainder of the assessment. As an additional, qualitative, input to the assessment, key informant interviews were conducted with task team leaders using a series of guide questions.

6. **Scope:** Information was collected on: (a) the selection of indicators and whether they were explicit, measurable, and related to the objectives of the operation; (b) the data collection plans that were developed for the operation; (c) whether the data collection plans was actually implemented as designed; (d) whether operations have actually helped countries to build M&E capacity; and (e) whether opportunities for impact evaluation were taken advantage of.
7. **Inter-Observable Agreement and Validity:** Many similar reviews are undertaken in the Bank but they rarely have multiple observers or measure inter-observer agreement. This is a serious problem because inter-observer reliability is the sine qua non of validity. If reasonable observers, examining the same characteristic of a project, cannot agree on whether it is present or not, then it generally makes little sense to draw definitive conclusions about that particular characteristic. For example, we found that different observers did not agree on whether the under-five mortality rate should have been included as an indicator in the projects reviewed (as suggested by IDA-14). Hence, we cannot conclude whether the under-five mortality rate should have been used in more projects or not.

8. **The Kappa Statistic:** We measured inter-observer reliability using the kappa statistic which measures agreement between observers above what would occur by chance. (For example, two weather forecasters living in the desert will agree on the forecast, and be right, if they keep on telling their viewers that “it will be hot and sunny tomorrow.” This does not make them good weather forecasters nor does it indicate that their agreement on the forecast is better than would be expected due to chance alone.) Kappa varies from +1 (perfect agreement) to -1 (perfect disagreement) with kappas between 0 and 0.2 generally regarded as showing poor agreement, 0.21-0.40 deemed to show fair agreement, 0.41-0.60 moderate agreement, and kappas above 0.6 indicating substantial agreement. P-values can also be calculated for kappa and show whether the kappa is significantly different from 0, i.e., what would be expected due to chance.

9. **Sampling:** Twelve regionally representative projects were included in the review. Three projects were selected purposefully for the pilot phase and included health system and disease control types of projects. The other nine projects included in the review were randomly selected from the pool of twenty seven ongoing operations or projects that had been completed since 2003. Since projects from India constituted 60% of that pool, it was decided that Indian projects would constitute seven of the twelve projects reviewed. These projects were stratified to obtain a balance between state health systems projects and “vertical” or centrally sponsored schemes.

10. **Analysis:** Data from the completed questionnaires was analyzed using STATA. Categorical data was analyzed by constructing frequency tables of the median of all three reviewers’ responses for each question so as to obtain the majority opinion. Frequency tables were used to calculate the kappa statistics. The questionnaire, the data base, and the analyses are in IRIS to facilitate a follow-up study.

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1 To avoid any bias, projects worked on by the reviewers were excluded from the study.
3. RESULTS

A. Selection and Definition of Indicators

11. **Uncertainty about the Selection of Indicators:** Choosing the right indicators for an HNP operation appears to be a difficult task which involves a great deal of opinion. In response to the question, “overall, do you think the M&E indicators selected were appropriate for the operation as it was described in the PAD?” the reviewers' level of agreement was no better than flipping a coin (i.e., the kappa was 0 and the p value was 50%, see Table 1). The lack of agreement suggests that in choosing indicators for an operation it is difficult to please everyone and that there is room for legitimate disagreement on what constitutes a set of sensible indicators. Choosing indicators may be more of an art than a science, however that does not mean that there is not room for improvement. There was better agreement on whether M&E indicators listed in the PAD logically related to the stated objectives of the operation. This suggests that the indicators may have been consistent with the stated project development objectives (DOs), but that the DOs may not have been appropriate for the project. This is consistent with a Bank-wide review recently carried out by the HNP hub.

12. **Many Indicators are “Upstream”:** The reviewers often felt that the indicators selected were “upstream” i.e., more focused on inputs and processes rather than outputs or outcomes. For example in one project, one of the indicators in the PAD was the number of health workers trained on quality assurance methodologies. There were no indicators related to whether quality assurance mechanisms were actually implemented or whether quality of care had actually improved. This suggests that there is some disagreement on the extent to which upstream indicators should be included in the results framework.

13. **TTLs Need to Keep a lot of People Happy:** Discussions with TTLs also indicates that in selecting indicators, task teams face a number of challenges, including: (a) governments do not take ownership of the process partly because they do not know how to do it; (b) governments are usually held accountable only for inputs (with audits of expenditures) so that monitoring outputs and outcomes is not a familiar concept; (c) there are multiple requirements from inside the Bank; (d) ensuring consistency with the design of the project and ensuring that the M&E is practical and can be implemented; and (e) there is pressure from a variety of stakeholders to address global priorities such as the MDGs.
Measuring Results: A Review of Monitoring and Evaluation in HNP Operations in South Asia and Some Practical Suggestions for Implementation

Table 1: Selection and Definition of Indicators

<table>
<thead>
<tr>
<th>Characteristic</th>
<th>% of projects displaying characteristic</th>
<th>Kappa</th>
<th>p-value</th>
</tr>
</thead>
<tbody>
<tr>
<td>% of projects in which the selected indicators were appropriate for the project</td>
<td>67</td>
<td>0.00</td>
<td>0.5000</td>
</tr>
<tr>
<td>% of projects in which indicators were logically related to PDOs</td>
<td>83</td>
<td>0.30</td>
<td>0.0344</td>
</tr>
<tr>
<td>% of indicators which were defined in a measurable way</td>
<td>80</td>
<td>0.38</td>
<td>0.0000</td>
</tr>
<tr>
<td>% of projects in which “too many” indicators included in PAD</td>
<td>50</td>
<td>0.40</td>
<td>0.0032</td>
</tr>
</tbody>
</table>

Note: Kappas between 0 and 0.20 represent poor agreement, 0.21-0.40 fair agreement, 0.41-0.60 moderate agreement, and >0.61 substantial agreement.

14. Many Indicators are Chosen for Each Project: The mean number of M&E indicators per project identified in the Results Framework of the PAD was twenty six (the median was twenty three and the range was from five to forty seven). Half of the projects studied were believed to have too many indicators and there was fair agreement among the reviewers. For many of the projects, the list of indicators resembled a checklist of actions to be taken rather than a concise list of key objectives to be accomplished. The excessive number of indicators may again reflect the need of task teams to keep many interests happy. For some operations, the number of indicators was larger than those identified in the Results Framework, because different indicators were specified in multiple sections of the PAD. For example, in one project there were “technical and managerial indicators” specified in the main text; “social indicators” identified in one annex; information, education, and communication (IEC) indicators identified in another annex; and a table of “objectives and expected outcomes” in another annex which identified even more output and outcome indicators.

15. Having More Indicators Leads to Less Data: Not surprisingly, having more indicators for an operation appears to lead to less data actually being collected. Projects having more than the median number of indicators (i.e., twenty three or more) were less likely to have collected baseline data or follow-on data. For the indicators reviewed in detail, follow-on data was collected about half as frequently for projects with twenty four or more indicators (32% of indicators had follow-on data vs. 63% of the indicators in projects with fewer indicators). Similar findings apply for collection of baseline data as can be appreciated from Figure 1 which shows a nice gradient indicating that as the number of indicators increases the likelihood of satisfactory baseline data decreases.
16. **Indicators are usually Defined in Measurable Way:** Of the sixty randomly selected indicators reviewed in detail, 80% were “defined in such a way as to be measurable” and there was fair agreement among the reviewers. However, there were clear examples where the indicators, while addressing potentially important issues, could not have been measured. For example, in one project one of the indicators was: “licensing procedures and fee structures for service providers [will be] revised to support the ... service package.” In another project one of the key indicators was “the Government, in consultation with major stakeholders, develops recommendations and options for appropriate policies and measures for improving ... quality and safety in line with its new approach.”

**B. Design of Data Collection**

17. **Key Aspects of Data Collection Specified for Only a Third of Indicators:** As mentioned above 80% of the indicators studied were defined in a measurable way. As can be seen in Table 2, task teams often provided important information on the indicators selected that helped in ensuring that data was collected and analyzed. For example, 90% of the 60 indicators studied had a clear method for collecting information defined in the PAD and for 73% it was clear who was responsible data collection. While task teams clearly felt that describing these individual aspects of the indicators in the PAD was important, only 33% of the indicators had all of the following elements: (a) they were defined in a measurable way; (b) had a clear method for collecting data; (c) had an explicit schedule for data collection; (d) had an explicit target; and (e) indicated who was responsible for collecting the data.
Table 2: Design Features of M&E Indicators Reviewed in Detail (N=60)

<table>
<thead>
<tr>
<th>Characteristic</th>
<th>% of indicators or projects displaying characteristics</th>
<th>Kappa</th>
<th>p-value</th>
</tr>
</thead>
<tbody>
<tr>
<td>% of indicators with method of collecting data specified</td>
<td>90</td>
<td>0.28</td>
<td>0.000</td>
</tr>
<tr>
<td>% of indicators with clear schedule for collecting data</td>
<td>53</td>
<td>0.57</td>
<td>0.000</td>
</tr>
<tr>
<td>% of indicators for which there was a clear target</td>
<td>53</td>
<td>0.69</td>
<td>0.000</td>
</tr>
<tr>
<td>% of indicators where there was clear responsibility for collecting data</td>
<td>73</td>
<td>0.37</td>
<td>0.000</td>
</tr>
<tr>
<td>% of indicators for which budget had been allocated for data collection</td>
<td>58</td>
<td>0.31</td>
<td>0.000</td>
</tr>
</tbody>
</table>

Note: Kappas between 0 and 0.20 represent poor agreement, 0.21-0.40 fair agreement, 0.41-0.60 moderate agreement, and >0.61 substantial agreement.

18. **Limited Use of Household and Health Facility Surveys:** Household surveys can provide important information not easily available from other sources, such as: (a) equity in access to services; (b) use of private sector services; (c) prevalence data, such as the contraceptive prevalence rate or the occurrence of diarrhea; (d) community satisfaction; and (e) expenditures on health care. Such surveys can also be used to in concert with data from the health management information systems (HMIS) which usually collects data from the public sector. While HMISs can provide near real time information, they have often been found, in South Asia, to be inaccurate. Thus another use of household surveys can be to validate HMIS information. Despite their potential importance, there was limited use of household surveys. Only 13% of the indicators were to be measured using household surveys, although 18% of indicators were supposed to be measured using multiple methods which sometimes included household surveys. Measuring quality of care almost always requires some form of health facility assessment, however only 2% of the indicators obtained information using this method. The other sources of data for the indicators were 13% from HMIS; 32% from project records; 20% from other sources; and for 2% of indicators no method of data collection was specified.

19. **Control/Comparison Groups Rarely Used Even When Available:** For only 7% of the indicators reviewed in detail was a control or comparison group identified in the PAD. However, for the remaining indicators, the reviewers felt that for at least one third it was possible to identify a control group (kappa = 0.32, p = 0.0000). One quarter of the operations studied were supposed to phase in activities over time (although in half the projects it was unclear whether there was phasing or not) and in about 58% of the operations not all the jurisdictions in the project area were covered. Thus it appears that there are more opportunities to have comparison or control groups by taking advantage of the project design. It appears that this could be done at modest cost.

20. **Declining Use of Control Groups:** There has been a declining trend over time in the use of control groups to measure the success of Bank operations. In projects approved
prior to 2000 about 16% of the indicators had control groups mentioned in the PAD. For projects approved since 2000, none of the indicators had clearly identified comparison groups.

C. Implementation of the Data Collection Plans

21. **Baseline Data Rarely Collected:** Among the sixty randomly selected indicators studied in detail, baseline data was collected for only 39% of them (see Table 3). Among those indicators with baseline data, 67% of the data was stated in the PAD; 22% of the baseline data was collected between four months to one year after effectiveness; and for 11% of indicators with baseline data, it was collected more than two years after effectiveness. For one project “baseline” data became available almost five years after board approval. Due to delays in contracting a firm to undertake the baseline survey in another project, baseline data was available about two and one-half years after project effectiveness. Overall, only 25% of the operations reviewed had satisfactory baseline data prior to or included in the first ISR (an indicator in the IDA-14 results agreement). These findings are a little lower but comparable to a Bank-wide review of HNP projects which found that 47% of first ISRs have baseline data.

Table 3: Implementation of Data Collection Plans

<table>
<thead>
<tr>
<th>Characteristic</th>
<th>% of indicators displaying characteristics</th>
<th>Kappa</th>
<th>p-value</th>
</tr>
</thead>
<tbody>
<tr>
<td>% of indicators for which baseline data was collected</td>
<td>39</td>
<td>0.50</td>
<td>0.0000</td>
</tr>
<tr>
<td>% of projects in which the initial PSR/ISR contained &quot;satisfactory&quot; baseline data</td>
<td>25</td>
<td>0.51</td>
<td>0.0002</td>
</tr>
<tr>
<td>% of indicators for which follow-on data was collected</td>
<td>47</td>
<td>0.32</td>
<td>0.0000</td>
</tr>
<tr>
<td>% of indicators in which data collection was roughly in keeping with the schedule in PAD</td>
<td>18</td>
<td>0.37</td>
<td>0.0000</td>
</tr>
<tr>
<td>% of projects in which the data collection plan was actually implemented</td>
<td>25</td>
<td>0.48</td>
<td>0.0000</td>
</tr>
</tbody>
</table>

*Note: Kappas between 0 and 0.20 represent poor agreement, 0.21-0.40 fair agreement, 0.41-0.60 moderate agreement, and >0.61 substantial agreement.*

22. **Overall, Data Collection Plans Were Not Implemented as Designed:** As can be appreciated in Table 3, in addition to baseline data collection, the rest of the data collection plans were rarely implemented as designed. Follow-on data was collected for 47% of the indicators studied according to the authors of the aides-memoire and the PSRs/ISRs. This is higher than the collection of baseline data and suggests that task teams themselves decide that after a certain period data cannot be considered as baseline. Even for those indicators with a clear schedule for data collection, the schedule was even approximately met only 18% of the time. Only a quarter of the projects implemented the data collection plan described in the PAD. The reviewers comments on the individual projects suggests that the major issues in data collection are: (a) the lack of attention given by governments and task teams to implementation of data collection during the
preparation process; (b) data collection plans were overly complex and ambitious when simpler approaches would have been easier to implement; (c) project managers were overwhelmed by other aspects of implementation; and (d) unclear responsibility for data collection and analysis.

23. **Inconsistent Approach to Data Collection:** There were a number of cases where the methodology used for collecting data changed during the life of the project. While this is sometimes necessary to reflect ground realities, it can also lead to data that is uninterpretable. For example, in one project, data was collected by two different agencies, which unfortunately adopted different definitions of key indicators leading to major discrepancies in data reporting. In another project there was an elegant controlled design and baseline data was collected before the project started. However, the follow-on data used a completely different sampling methodology which meant that the data could not be used to judge the effectiveness of the program (one in which billions of dollars have been invested over the years).

24. **There Are Good Examples of Data Collection:** While, on average, data collection has been problematic, there have been some operations that did a good job suggesting that it is possible to carry out M&E under real-world conditions. For example, in one project information was collected on the utilization of services, annual performance surveys were conducted, facility surveys were carried out to monitor quality of care, data was collected from hospital records, and pre- and post-tests were done to evaluate training workshops. The mid-term review of this project had a detailed annex that described the data collection methodology for the key performance indicators and coherently analyzed the results.

D. Use and Analysis of Data

25. **Limited Use of Data Even When it is Available:** For only 27% of the indicators studied was there any evidence in the aides-memoire or PSRs/ISRs of actual analysis of the data (see Table 4). This partly reflects the fact that there was limited collection of baseline or follow-on data. However, even among those indicators for which data was collected, only about half (49%) of the time was there evidence that the data was analyzed (kappa = 0.52, p = 0.0000). For only 27% of those indicators with data was there any evidence that actions had been taken as a result of the findings.

**Table 4: Use of Data**

<table>
<thead>
<tr>
<th>Characteristic</th>
<th>% of indicators or projects displaying characteristics</th>
<th>Kappa</th>
<th>p-value</th>
</tr>
</thead>
<tbody>
<tr>
<td>% of indicators for which there was evidence of analysis</td>
<td>27</td>
<td>0.52</td>
<td>0.0000</td>
</tr>
<tr>
<td>% of indicators for which action was taken based on the results of data that was collected</td>
<td>27</td>
<td>0.31</td>
<td>0.0000</td>
</tr>
</tbody>
</table>

*Note:* Kappas between 0 and 0.20 represent poor agreement, 0.21-0.40 fair agreement, 0.41-0.60 moderate agreement, and >0.61 substantial agreement.
E. Building M&E Capacity

26. **Limited Analysis of M&E Capacity and Unclear Plans:** In only a third of operations was there any analysis in the PAD of the client’s ability to undertake M&E. There was little agreement among the reviewers on this issue nor was there agreement on whether the operation actually had capacity building plans or not (kappa = 0.18, p = 0.069). This lack of agreement suggests that M&E capacity building was not explicitly addressed in the PAD although there may have been plans implicit in the design of the M&E framework. For example, under one project the PAD allocated US$67 million to “institutional strengthening” which included “building capacity for monitoring and evaluation program activities”. There were also many projects which involved development of computerized management information systems, but did not explicitly lay out plans for building M&E capacity. In the latest version of the PAD, OPCS specifically recommends that this aspect of M&E be explicitly dealt with in the M&E section of the text.

27. **Capacity Building Seen as Important:** The lack of explicit plans is not because TTLs think the issue is unimportant. On the contrary, the TTLs interviewed strongly believed that it is critical to build country systems and enhance monitoring capacity within the government. However, when it comes to project implementation, the work on building capacity generally is translated into a focus on developing software and procuring hardware. In one project, the aides-memoire often discussed software and connectivity issues, but never addressed building of the human capacity for using the data.

F. Impact Evaluation of Innovations

28. **Innovations Not Systematically Dealt With:** Many of the PADs mentioned that introduction of innovations was part of the operation (the mean was two innovations per project). Unfortunately, there was very little agreement among the reviewers about whether a project included an innovation or whether there was a clear mechanism for assessing the effectiveness of the innovation (see Table 5). The lack of inter-observer agreement may reflect the lack of explicit plans for innovations or their evaluation. Again, there were intimations that evaluations were to be carried out but this rarely happened. In one project for example, there was a very important innovation described in the PAD about decentralizing decisions on use of funds to local governments. However, it was unclear how the experience would be judged. (The innovation was never implemented in any case.) As mentioned earlier, there were certainly opportunities for controlled studies but these were rarely taken advantage of even when there was clear phasing of implementation or when the project did not cover all the districts or sub-districts.
Table 5: Evaluation of Innovations

<table>
<thead>
<tr>
<th>Characteristic</th>
<th>% of indicators or projects displaying characteristics</th>
<th>Kappa</th>
<th>p-value</th>
</tr>
</thead>
<tbody>
<tr>
<td>% of projects that contained an innovation</td>
<td>50</td>
<td>0.24</td>
<td>0.0520</td>
</tr>
<tr>
<td>% of projects with an evaluation mechanism described to evaluate the innovations systematically</td>
<td>8</td>
<td>-0.05</td>
<td>0.6731</td>
</tr>
<tr>
<td>% of projects with controlled study described in the PAD</td>
<td>8</td>
<td>0.43</td>
<td>0.0007</td>
</tr>
</tbody>
</table>

Note: Kappas between 0 and 0.20 represent poor agreement, 0.21-0.40 fair agreement, 0.41-0.60 moderate agreement, and >0.61 substantial agreement.

G. Progress on M&E Over Time

29. **No Evidence of Improvement Over Time**: Based on a variety of parameters, it appears that there is little evidence that M&E has improved between those projects approved before the end of 2000 and those approved after the beginning of 2001. While there are some differences on some characteristics, they are generally small and they do not consistently favor one time period over the other. The projects approved before 2000 may benefit from having longer implementation time, however, that would not much change the overall conclusion.

Table 6: Comparison of Indicators for Operations Approved Before December 2000 and those Approved After

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>% of indicators defined in such a way as to be measurable</td>
<td>76</td>
<td>83</td>
</tr>
<tr>
<td>% of indicators for which there was a clear method for collecting data</td>
<td>84</td>
<td>94</td>
</tr>
<tr>
<td>% of indicators for which there was a clear schedule</td>
<td>44</td>
<td>60</td>
</tr>
<tr>
<td>% of indicators with a clear target</td>
<td>44</td>
<td>60</td>
</tr>
<tr>
<td>% of indicators for which baseline data actually collected</td>
<td>42</td>
<td>37</td>
</tr>
<tr>
<td>% of indicators with follow-up data</td>
<td>60</td>
<td>37</td>
</tr>
<tr>
<td>% of indicators in which data collection was roughly in keeping with the schedule in PAD (Yes or partially)</td>
<td>40</td>
<td>26</td>
</tr>
</tbody>
</table>

4. RECOMMENDATIONS

30. The results of this review were discussed with sector staff and other M&E experts in the Bank. The following recommendations came out of these discussions and the findings of the review:

31. **Use an M&E checklist**: In order to help task teams use a more systematic approach to M&E during preparation and implementation of operations, a checklist has been developed (see Section 5) that incorporates some of the lessons learned from the
above review. For example, the checklist emphasizes defining a limited number of indicators, figuring out, in detail, how these indicators will be measured, ensuring that baseline data is collected during preparation or early during implementation, etc. Such a checklist should help task teams and peer reviewers systematically address key M&E issues.

32. **Make M&E a central part of QERs:** The M&E checklist can be used to make the discussion of M&E during QERs more systematic and focused. This review found that it is difficult to reach agreement on what indicators should be used in an operation, but this does not mean that careful discussion of all aspects of M&E during the QER process is unimportant. Sector management should also ensure that there is not a lot of “second guessing” after the design process, something that, understandably, upsets task teams.

33. **Providing technical assistance to task teams:** For a variety of reasons, relatively little technical support for M&E has been provided to task teams during the design of operations. This is too bad because doing a good job on M&E requires a number of different skills. In addition to a deep knowledge of the content and evidence in the sector, good M&E design requires: (a) expertise in different quantitative and qualitative methodologies; (b) practical knowledge of the costs and logistics of the different methodologies; (c) understanding of experimental design in real world situations; and (d) a capacity to convince skeptical stakeholders of the value of M&E. The technical assistance can come from within the Bank, from consultants, or from other development partners. A database of local M&E consultants in human development sectors has been developed for India (and is available at O:\SAS HNP M&E).

34. **Building the M&E capacity of task teams through training:** While having technical support may help task teams, there is still a need to strengthen the skills that task teams themselves bring to the design and implementation of M&E aspects of operations.

35. **Deal with all aspects of M&E:** This review emphasizes three aspects of M&E: (a) M&E of the Bank operation; (b) building the capacity of clients to measure the performance of their own health sector; and (c) rigorous evaluations of innovations so that successful ones can be used more widely. The review found relatively little attention paid to the latter two aspects of M&E. Strengthening these aspects of M&E will require considerably more attention during the design phase of operations from the task teams and management.

36. **Clear messages from management about the importance of M&E:** CMUs and sector management need to be consistent and clear both with task teams and clients about the importance of M&E. For example, given the consistent problems with baseline data, both country and sector management should be willing to push clients on advanced recruitment of organizations to collect baseline data.
37. **Regular review and self-assessment of M&E during implementation:** Managers and task team leaders should review aide-memoires and ISRs to ensure that M&E is being implemented as designed. The proposed checklist, or a similar tool, should be used by task teams to carry out a self-assessment of how well M&E is being implemented.

38. **Dedicate part of the time of one staff to support M&E:** Implementing these recommendations and supporting staff to strengthen M&E will require continued efforts of at least one senior staff in the sector. This should not be a full time job but success in M&E needs more than casual attention.
5. CHECKLIST FOR M&E IN HNP OPERATIONS

A. Introduction

This checklist is meant to be a guide for task teams during preparation/appraisal and implementation of projects and programs. It is not meant to be exhaustive, but it does set out some specific actions teams need to consider during the different phases of operations. The checklist is not entirely sequential. For example, the indicators selected may be affected by how easy or hard it is to collect the required data. Thus, there are iterative loops for many of the actions listed below. The annex provides a self-assessment summary of the checklist.

Don't Panic!!! If done systematically M&E doesn't need to be overly complex or difficult. We all tend to promise too much and become frustrated when it is not achieved. We should “under-promise and over-deliver.” This is not the same as lowering the bar, it does mean taking into account real world difficulties. In the end, what is promised in the PAD should be delivered.

B. Preparation and Appraisal

This section divides actions into: (a) selection of indicators; (b) design of data collection; (c) thinking about controlled evaluations; and (d) building capacity among clients for M&E.

B1. Selection of Indicators

1. [ √ ] Discuss Project Objectives Before Components: Start discussion with Government about PDOs during identification. Task teams should not design the project components and then figure out how to do the M&E. Instead it makes sense to start with objectives (including some important indicators) and design components to achieve them.

2. [ √ ] Limit the Total Number of Indicators: Because the likelihood of actually collecting and using data decreases as the number of indicators increases, the effort during identification and preparation should be to limit the number of indicators. A core set of not more than 10 indicators should be chosen that relate to the PDOs. A few process indicators can also be included in the M&E framework to tell the causal story (see #4 below).

3. [ √ ] Indicators Should Tend Towards Outputs and Outcomes: In selecting indicators, the bias should be towards using ones that are more downstream (i.e., closer to impact rather than inputs). For example, rather than using the number of staff trained on quality assurance, it is preferable to examine the percentage of facilities in which an acceptable (needs to be defined) quality assurance system is in place. This indicator is meaningful by itself and is much closer to the desired outcome, i.e., improved quality of care. Some other examples of more downstream indicators include: (a) availability of
drugs in health facilities, rather than an increase in drug budget allocation; (b) availability
of female health staff in health facilities rather than number of women enrolled in para-
medic training programs; and (c) increase in immunization coverage rather than an
increase in the number of vaccinators.

4. Attribution and Telling a Causal Story with Indicators: Another source
of legitimate disagreement surrounds which indicators to include in order to attribute
improvements in services to a Bank operation. Focusing just on outcomes, will strain
credibility. In the example above, combining implementation of a quality assurance
system with an objective indicator of quality of care provides a neat story about how
quality was improved.

5. Discuss the Evidence for the Link Between Inputs and Outputs: M&E
means evidence and some of the discomfort with M&E arises from legitimate
disagreements about the strength of evidence linking inputs or processes and objectives
(i.e., output or outcome indicators). Sometimes the evidence is quite strong, for example,
the link between measles immunization campaigns and reduced measles mortality
(regardless of whether you think the approach is sustainable or not). For many other
situations the evidence linking inputs/processes to outputs/outcomes is less clear. For
example, will refurbishing a hospital increase the overall use of hospital services by poor
people? This type of discussion may not be easy but may be useful in strengthening the
design of the operation. It will also be important in ensuring that the PDOs are sensible.

6. Using Existing Indicators and Targets: There are many advantages to
using indicators and targets that have already been selected for the particular country or
sub-sector. This increases country ownership and facilitates coordination among
development partners. Indicators may be in the PRSP, health sector strategy, or other
government document. For example, the Health Metrics website has a list of indicators to
be considered for HIV, malaria and TB programs; to address equity concerns; and to
track vital events. http://www.who.int/healthmetrics/library/en/. In addition, harmonizing
indicators with other development partners will create a more concise set of indicators
with potentially more readily available data.

7. Equity, Quality, and Quantity: When selecting indicators, task teams need
to ensure that measures of equity (e.g. concentration index or use by the poorest two
income quintiles), quality of services (indices of quality of care through health facility
surveys), and quantity (coverage of services, number of services provided) are included
in the list.

8. Define the Indicator Precisely: Each indicator should be clearly defined in
sufficient operational detail as to be clear to everyone. This means defining the numerator
and denominator exactly and clarifying key terms. For example, the indicator “percentage
of health centers that are fully functional” would have to define what “fully functional”
means and would have to clarify what the denominator is (e.g., all health centers that
have been constructed or just those that have any staff in them). It may also help to do a
‘test run’ of an indicator, by plugging in hypothetical numbers and determining if the indicator is helpful in tracking the operations’ success.

9.  

[ √ ] Discuss Measurement of U5MR: As part of the IDA14 agreements, task teams for each health operation financed by IDA are obliged to determine whether the client is able to measure and utilize the under-five mortality rate (U5MR). This does not mean that every health operation has to use U5MR as an indicator, only that its measurement and status needs to be discussed with the client.

B2. Planning Data Collection

10.  

[ √ ] Develop a Practical Plan for Data Collection: People tend to focus more on the selection of indicators and much less on how data will actually be collected and analyzed. In keeping with the template table in Annex 3 of the PAD, task teams need to figure out for each indicator that is selected: (a) a definition of the indicator in enough detail so that it is clear to everyone what it means; (b) how data will be collected; (c) the schedule of data collection; (d) the baseline values of the indicators; (e) the targets for the indicators; and (f) who will be responsible for collecting, analyzing, and interpreting the data.

11.  

[ √ ] Be Aware of Data Limitations: If data on an indicator is hard to collect, of poor quality, or not reliable, it may make sense to reconsider the inclusion of the indicator. For example, IMR through survey data is difficult to collect reliably, requires a large sample size and is time lagged (i.e., the estimate often centers on a moment three years prior to the survey).

12.  

[ √ ] Specify the Details of Data Collection: There needs to be a description in the PAD about the different modalities for data collection. The table below provides an example although the same can be accomplished in text format. Whether in text or table, the data collection modalities should be described in sufficient detail so that people coming later can understand the intent. Identifying the source of funds, especially for baseline data is important.
13. **Ensure Consistency in Data Collection Methodology:** There are numerous examples where follow-on data collection methods have been inconsistent with the baseline methodology. This makes comparisons difficult and limits the utility of the M&E effort. While the people who do the follow-up studies are always smarter (they often feel that way and they have the benefit of hindsight), it makes sense for follow-on studies to use the same methods as the baseline, to the extent possible. If needed, questions can be added to a questionnaire but generally previous questions should not be taken out. Aspects of the studies that need to be consistent include: (a) sampling methodology and location; (b) definition of important groups (e.g., child-bearing age women should stay as fifteen to forty five years of age and not change halfway through the operation to women eighteen to fifty years of age); and (c) questionnaires including how specific questions are asked; etc.

14. **Identifying Existing or Planned Sources of Data:** It often turns out that the government, other Bank-financed operations, or other donor projects have collected data or plan to collect data that will be useful for the operation the task team is responsible for. Given that using such sources of data, when appropriate, is an efficient use of resources, it makes sense to search for such data sources. It is useful to factor into the data collection plan the schedule of major national surveys such as income and expenditure surveys (funded by the Government), demographic and health surveys (DHS, often funded by USAID), and multiple indicator cluster surveys (MICS, financed by UNICEF).

15. **Collect Baseline Data:** Both because it makes sense, and because it was a commitment under IDA14, adequate baseline data is supposed to be collected before the first supervision mission.
16. **Advanced Action on Recruitment of M&E Consultants and Firms:** Many operations will need baseline and follow-on data collected independently or in a non-routine manner. Similarly, it may be necessary to hire a consultant to assist the client in data collection design, analysis, or interpretation. Given the serious delays that often occur in baseline data collection, recruitment of such M&E firms or consultants should be an advanced procurement action. Terms of reference (TORs) should be agreed early during preparation, EOIs should be issued, RFP drafted and agreed before appraisal, and consultants selected prior to approval. A set of sample TORs, EOIs, and RFPs have made available for reference to all staff on the O drive (O:\SAS HNP M&E). The contracts with firms should include both baseline and follow-on studies to reduce administrative burden (on clients as well as the Bank), help ensure consistency in methodology, and reduce the cost of the efforts (economies of scale).

17. **Collect Actual Data:** For indicators for which information will come from health management information systems (HMIS), administrative records (e.g., budget data), or existing surveys, the reports, actual data sets, questionnaires, and forms, etc. should be collected during preparation. This will tell a lot about the quality of the data, ease of collection, and will establish baselines that won't change later on. For example, in one project budget allocation data for the same prior years kept on changing during implementation (as reported in ISRs). In another project, the definition of a female health worker in the baseline survey included any staff in the facility that was female. Only later was the mistake realized and the definition changed to include only skilled para-professionals, which reduced the baseline significantly.

18. **Store Reports and Actual Data Sets in Secure Location:** In order to allow government officials, Bank staff, consultants, etc. to go back and use the same sampling methodology and questionnaires, it is worthwhile to have a copy of reports, questionnaires, and data sets available in a readily accessible place and format.

**B3. Need, and Opportunities, for Impact Evaluations**

19. **Determine Need for Impact Evaluations:** Shortly after identifying innovative aspects of the operation, the task team needs to ask itself and its Government counterparts: (a) are the innovations important? (b) are they expensive or involve a difficult/controversial change; (c) is the global literature on the effectiveness of the innovation limited or non-existent. If the answers to these questions are yes, then there is at least a prima facie case that an impact, often controlled, evaluation is needed.

20. **Examine Opportunities for Impact Evaluations:** If there is a reasonable case for an impact evaluation, the task team and its Government counterparts need to see whether there are really opportunities to conduct one. For example, some of the conditions that facilitate controlled evaluations include: (a) when the implementation of the innovation will be phased in (due to logistical or managerial constraints); (b) when resource constraints result in only some areas being subject to the innovation; or (c) where jurisdictions are excluded from receiving the innovation for other reasons.
21. \( \square \) **Reach Broad Agreement on Impact Evaluation:** The Government and the task team need to reach broad agreement on the utility, feasibility, and importance of an impact evaluation. Experience thus far suggests that this takes time but that committed Government managers will see the value.

22. \( \square \) **Design of an Impact Evaluation:** During preparation of the operation it makes sense to begin the design of the impact evaluation. The HD Chief Economist runs a clinic which provides advice to task teams on design of such evaluations. Technical help is also available from DEC and now IEG. The design also needs to include an implementation plan that indicates who is responsible for implementation. Guidebooks and resources for impact evaluation can be found on the intranet (at http://www1.worldbank.org/prem/poverty/ie/evaluationdb.htm).

23. \( \square \) **Identify Funds for the Evaluation:** Carrying out impact evaluations may require additional funds. If the task team feels that additional funds are required, then it makes sense to start identifying possible sources of funding during preparation of the operation. Sources of funds for such evaluations includes PHRD grants, trust funds, and institutional development funds.

24. \( \square \) **Obtain Ethical Review/Clearance for Evaluation:** After the impact evaluation has been designed, it may be necessary to obtain ethical clearance. To some extent this depends on the nature of the evaluation. Those that involve individuals as the experimental units are more likely to need ethical clearance.

25. \( \square \) **Alternates to Prospective Controlled Evaluations:** If controlled evaluations are not feasible, then other possibilities for evaluating innovations should be considered such as case-control studies, discontinuity methods, and propensity score matching. For example, case-control studies involve identifying people with good or bad outcomes and comparing them to a control group of people with the opposite outcomes. Then the two groups are assessed for their exposure to the innovation, controlling for possible confounders. More information on alternatives to prospective controlled evaluations can be found http://www.worldbank.org/oed/ecd/.

**B4. Building M&E Capacity Among Clients**

26. \( \square \) **Assessment of M&E Capacity:** Carry out a rapid assessment of M&E capacity of the client organization including decision makers, key staff, and managers in the field. There has been relatively little work done in this area so far, but as experience grows with these kinds of assessment, the results will be made available.

27. \( \square \) **Identify Possible Means of Strengthening M&E Capacity:** Discuss with clients some of the actions that can build M&E capacity, including: (a) quarterly or semiannual meetings of high level officials and field managers to review key indicators; (b) training of key staff on data analysis and utilization; (c) production of formal annual report that examines data on key indicators; (d) consultants or Bank staff attend quarterly review meetings and provide technical assistance on interpretation of data; (e)
strengthening or establishment of a unit that looks after data analysis and interpretation; and (f) publication of league tables of district performance.

28. [ √ ] Develop Explicit M&E Capacity Building Plan: If the assessment of M&E capacity indicates serious limitations, it makes sense to formulate an explicit M&E Capacity Building Plan that includes practical actions that can be monitored.

29. [ √ ] Creating Demand for M&E: One of the biggest challenges is figuring out how to create greater demand for data so it is used more often for decision making. Demand for M&E can be created through the identification and support for M&E "champions", creation of performance based incentives systems, and the incorporation of M&E findings into budget allocation decisions.

C. Implementation

30. [ √ ] Discuss Results in Aide-Memoire: Every supervision aide-memoire should examine results on the indicators agreed to and reflected in the PAD. Discussion of actual results should appear in the first section in aide-memoire after the summary and a table of data similar to what is in the ISR should be presented in an annex of the aide-memoire (see Table 2 below).

Table 2: Example of Table for Annex of Aide-Memoire

<table>
<thead>
<tr>
<th>PDO Indicators</th>
<th>Status of agreed outcomes indicators:</th>
<th>Measurement</th>
</tr>
</thead>
<tbody>
<tr>
<td>PDO</td>
<td>Insert the measured value, or a qualitative indicator, or a brief explanation of why indicators are not available, together with the date of the information</td>
<td></td>
</tr>
<tr>
<td>Baseline Value</td>
<td>Progress To Date</td>
<td>End-of-Project Target Value</td>
</tr>
<tr>
<td>Number or text</td>
<td>Date</td>
<td>Number or text</td>
</tr>
<tr>
<td>1. DPT3 coverage among children 12-23 months.</td>
<td>19.5% (MICS) 0.23</td>
<td>(HMIS)</td>
</tr>
<tr>
<td>2. Number of consultations per person per year</td>
<td></td>
<td>04/01/2004</td>
</tr>
<tr>
<td>Etc.</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

31. [ √ ] Review Data Collection Activities, Including Quality of Data: The aide-memoire also needs to review in the separate M&E section, the status of data collection activities specified in the PAD. This would typically include progress on household and
health facility surveys and special studies. Comments on the quality of data and what can be done to improve it would be appropriate to include in this section.

32. **[ √ ] Utilization of Data:** The available data should be analyzed and used for decision making and management. This means identifying high and low performing areas and carrying out analyses over time. Demand for M&E can be created through: (a) the support of M&E “champions” inside or outside the government; (b) creation of performance based incentives systems that require information; (c) the incorporation of M&E findings into budget allocation decisions; (d) involving the political process in reviewing performance; and (e) involvement of civil society and the public in monitoring of performance.

33. **[ √ ] Check Progress on Controlled Evaluations:** Controlled evaluations can easily go off the tracks unless careful attention is paid to their implementation. The M&E section should include comments on how the controlled evaluations are proceeding and the work of the unit or consultants who are involved in their implementation.

34. **[ √ ] Describe Progress on Capacity Building:** Each aide-memoire should also describe the progress of the M&E capacity building plan that was prepared during preparation.

35. **[ √ ] Conduct Detailed Review of M&E During Mid-Term Review:** The mid-term review of operations should particularly address M&E issues in considerable detail. This is a time when problems can be corrected and the results used to modify the operation.
# SELF ASSESSMENT OF M&E DURING PREPARATION OF SASHNP OPERATIONS

Name of Project: 
Name of TTL: 
Scheduled Board Date: 
Date of Evaluation: 

<table>
<thead>
<tr>
<th>Action</th>
<th>Selection of Indicators</th>
<th>Comments</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Were project objectives discussed before the components developed?</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2. What is the total <em>number</em> of indicators? Are there less than 10 indicators that relate to PDO’s? Have a few process indicators been included to tell a causal story?</td>
<td></td>
<td></td>
</tr>
<tr>
<td>3. Do the indicators relate mostly to <em>outputs and outcomes</em>?</td>
<td></td>
<td></td>
</tr>
<tr>
<td>4. Do the indicators allow <em>attribution</em> &amp; tell a “causal” story?</td>
<td></td>
<td></td>
</tr>
<tr>
<td>5. What is the <em>evidence</em> for the link between inputs and outputs in the operation? Has it been discussed with the client?</td>
<td></td>
<td></td>
</tr>
<tr>
<td>6. Have <em>existing indicators</em> used by government or development partners been considered?</td>
<td></td>
<td></td>
</tr>
<tr>
<td>7. Have indicators been included that relate to <em>equity, quality</em> of services, and <em>quantity</em> of services?</td>
<td></td>
<td></td>
</tr>
<tr>
<td>8. Have the indicators been <em>defined</em> in operational detail? Have the numerator and denominator been clarified?</td>
<td></td>
<td></td>
</tr>
<tr>
<td>9. Has there been a discussion of the client’s ability to track <em>U5MR</em>? Should it be an indicator?</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

## Planning Data Collection

| 10. For each of the indicators: (i) is the definition clear? (ii) are the means to collect data specified? (iii) is the schedule of data collection clear? (iv) have baseline values been set? (v) have realistic targets been set? (vi) has responsibility for collecting, analyzing, and interpreting data been specified? | | |
| 11. Is the data on the indicator hard to collect, unreliable, or of a *poor quality*? If so can another indicator be used? | | |
| 12. Have the *modalities of data collection* been clearly specified, including frequency, budget, responsibility, and implementation plan? | | |
| 13. Will follow-on data be *consistent* with baseline data with respect to sampling methodology, definitions, questions asked? | | |
| 14. Have *secondary sources* of data been examined? Have the schedules of major health surveys been considered? | | |
| 15. Has *baseline data* been collected for the project? If not are there clear plans for its early collection? | | |
| 16. Have *advanced procurement* actions been taken to hire M&E consultants and firms for baseline data; design of M&E plans; analysis of data; and interpretation of data? | | |
| 17. Has *actual data* been collected from HMIS, administrative records, existing surveys, etc.? Has the quality of this data been scrutinized? | | |
18. Have copies of methodologies, reports, questionnaires, and data sets been stored in an easily accessible central location?

19. Are innovations in the project important? Are they expensive or involve a critical change? Is the global literature on this topic limited? If yes, has a controlled evaluation been considered?

20. Is there an opportunity for a controlled evaluation due to phasing of implementation, resource limitations, or not all jurisdictions included?

21. Have all stakeholders been consulted to discuss the utility, feasibility and importance of a controlled evaluation?

22. Have available sources of technical assistance been consulted for the design of controlled evaluation, if need be?

23. Have funds been identified for the evaluation?

24. Has ethical clearance been given for the evaluation?

25. Have alternatives to prospective controlled evaluations been considered?

Building M&E Capacity Among Clients

26. Has a rapid assessment of M&E capacity been undertaken?

27. What things might strengthen M&E capacity? Publication of league tables, quarterly review meetings, annual reports, etc.?

28. Has an M&E capacity building plan been explicitly included in the PAD?

29. What might create demand for M&E? Identifying M&E “champions”, creating incentive systems?

Additional Comments (successes, challenges, etc.):
### SELF ASSESSMENT OF M&E DURING IMPLEMENTATION OF SASHNP OPERATIONS

<table>
<thead>
<tr>
<th>Name of Project:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Name of TTL:</td>
</tr>
<tr>
<td>Date of Approval:</td>
</tr>
<tr>
<td>Date of Evaluation:</td>
</tr>
</tbody>
</table>

#### 30. Discussing Results

<table>
<thead>
<tr>
<th>Action</th>
</tr>
</thead>
<tbody>
<tr>
<td>a) Have you discussed results (achievement of the indicators in the M&amp;E framework) in the last supervision mission aide-memoire?</td>
</tr>
<tr>
<td>b) Did the team present the currently available data in the aide-memoire?</td>
</tr>
<tr>
<td>c) What is the overall conclusion about progress towards the PDOs?</td>
</tr>
</tbody>
</table>

#### 31. Review Data Collection Activities

<table>
<thead>
<tr>
<th>Action</th>
</tr>
</thead>
<tbody>
<tr>
<td>a) What is the status of data collection activities? Has baseline data been collected? Is the data collection progressing with the plan in the PAD?</td>
</tr>
<tr>
<td>b) What is the quality of data and how can it be improved?</td>
</tr>
</tbody>
</table>

#### 32. Utilization of Data

<table>
<thead>
<tr>
<th>Action</th>
</tr>
</thead>
<tbody>
<tr>
<td>a) Can trends in data be easily obtained and analyzed?</td>
</tr>
<tr>
<td>b) Can high and low performing project areas be identified?</td>
</tr>
<tr>
<td>c) What means are being used to ensure data is actually being used for decision making?</td>
</tr>
</tbody>
</table>

#### 33. Check Progress on Controlled Evaluations

<table>
<thead>
<tr>
<th>Action</th>
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</thead>
<tbody>
<tr>
<td>a) What progress is being made on implementation of rigorous evaluations that were planned?</td>
</tr>
<tr>
<td>b) Are there any new opportunities for carrying out rigorous evaluations?</td>
</tr>
</tbody>
</table>

#### 34. Describe Progress on M&E Capacity Building

<table>
<thead>
<tr>
<th>Action</th>
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<tbody>
<tr>
<td>Is the capacity building plan described in the PAD being implemented as designed?</td>
</tr>
</tbody>
</table>

#### 35. Detailed assessment of M&E during midterm review

<table>
<thead>
<tr>
<th>Action</th>
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</thead>
<tbody>
<tr>
<td>Have problems been identified at MTR and steps been taken to rectify these problems?</td>
</tr>
</tbody>
</table>
Additional Comments (successes, challenges, etc.):

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________
Annex 1

REVIEW OF M&E IN SASHNP LENDING OPERATIONS
SURVEY FORM

Loan Name: ____________________________ Approval Date: _______ _______ ________
MM DD YY
Reviewer: ____________________________

A. Selection of M&E Indicators:

1. In your view, were the M&E indicators for the operation clearly identified in the PAD?

[ ] clear [ ] somewhat clear [ ] unclear

2. Was the under-five mortality rate explicitly an indicator in the project?

[ ] Yes [ ] No

3. Would the under-five mortality rate be a sensible outcome indicator for this project as it was designed?

[ ] Yes [ ] No [ ] unclear

4. On the whole, were the M&E indicators listed in the PAD logically related to the stated objectives of the operation?

[ ] related [ ] somewhat related [ ] not related

5. Was the project designed to be phased in?

[ ] Yes [ ] No [ ] unclear

5A. Was the project designed to cover all the jurisdictions in the project area?

[ ] Yes [ ] No [ ] unclear

5B. In your view, was a possible control/comparison group available?
[ ] yes, [ ] possible [ ] no or unlikely

6. How many M&E indicators are described and selected in the PAD? [_______]
7. How would you assess the number of M&E indicators described and selected in the PAD?
[ ] too few  [ ] about right  [ ] too many

8. Overall, do you think the M&E indicators selected were appropriate for the operation as it was described in the PAD?
[ ] appropriate  [ ] mixed  [ ] inappropriate

9. Comments on the selection of M&E indicators in this operation:


B. Design of Data Collection:

The 5 randomly selected indicators identified in the PAD to be analyzed in detail are:
#1: __________________________
#2: __________________________
#3: __________________________
#4: __________________________
#5: __________________________

<table>
<thead>
<tr>
<th>Question &amp; coding</th>
<th>#1</th>
<th>#2</th>
<th>#3</th>
<th>#4</th>
<th>#5</th>
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</thead>
<tbody>
<tr>
<td>10. Type of Indicator 1= outcome, 2=output, 3=process, 4=input</td>
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<tr>
<td>11. Was this indicator related to: 1=mortality rate, 2=quality of care, 3=coverage, 4=use of, or satisfaction with services, 5=other</td>
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<tr>
<td>12. Was there a clearly specified target group for this indicator? 1=yes, 2=no 3=unclear, 4=NA</td>
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<tr>
<td>13. Was this indicator defined in such a way as to be measurable? 1=yes, 2=no 3=unclear</td>
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<td>14. Was this indicator a combination of 2 or more indicators? 1=yes, 2=no 3=unclear</td>
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<tr>
<td>15. Was there a clear method described for collecting data on this indicator? 1=yes, 2=no 3=unclear</td>
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<tr>
<td>16. What was the method for collecting data on this indicator? 1=HMIS, 2=household survey, 3=health facility assessment, 4=project records, 5=other , 6=multiple methods, 7= NA no method specified</td>
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<tr>
<td>17. Was it clear in the PAD the schedule for collecting information on this indicator? 1=yes, 2=no, 3=unclear</td>
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<tr>
<td>18. Was there a clear target for this indicator? 1=yes, 2=no, 3=unclear</td>
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</table>
19. In your view was this target achievable during the project?  
1=yes, 2=no, 3=unclear, 4=NA, no target set

20. Was it clear in the PAD who was responsible for collecting the data? 1=yes, 2=no, 3=unclear

21. Who was made responsible for data collection? 1=third party, 2=project unit, 3=other part of government, 4=other, 5=NA no one was clearly responsible

22. Was it evident in the PAD that money had been set aside for data collection of this indicator? 1=yes, 2=no, 3=unclear

23. Was a control/comparison group identified in the PAD for this indicator? 1=yes, 2=no, 3=unclear

24. Was a possible control/comparison group available for this indicator? 1=yes, 2=possible, 3=no or unlikely

25. Comments on individual indicators

26. Comments on the overall design of data collection:

________________________________________________________

C. Collection of Baseline Data:

<table>
<thead>
<tr>
<th>Question &amp; coding</th>
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<th>#2</th>
<th>#3</th>
<th>#4</th>
<th>#5</th>
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<tbody>
<tr>
<td>27. Was baseline data collected on this indicator? 1=yes, 2=no, 3=unclear</td>
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<tr>
<td>28. When was baseline data actually collected? 1=stated in PAD, 2=prior to effectiveness, 3=within 3 months, 4=4 months to 1 year, 5=within 1-2 years, 6=more than 2 years, 7=not applicable because baseline data not collected</td>
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<tr>
<td>29. When was the baseline data reflected in the PSR/ISR, aide-memoire, or other project documents? 1=in the PAD, 2=within 3 months, 3=4 months to 1 year, 4=within 1-2 years, 5=more than 2 years, 6=not applicable because baseline data not collected</td>
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<tr>
<td>30. Was baseline data on the selected M&amp;E indicators collected for the control/comparison group? 1=yes, 2=no, 3=unclear, 4=NA because there was no control group was identified</td>
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</table>
31. Did the first PSR/ISR or aide-memoire contain “satisfactory” baseline data for project outcome monitoring?

[ ] Yes  [ ] no  [ ] unclear

32. Comments on the collection of baseline data:

D. Implementation of Data Collection Plan:

<table>
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<tr>
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<th>#3</th>
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<th>#5</th>
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</thead>
<tbody>
<tr>
<td>33. Was any follow-on data collected on this indicator? 1=Yes, 2=No, 3=Unclear</td>
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<tr>
<td>33A. How often was data collected and referred to in aide-memoires? 1=Once, 2=More than once, 3=NA no follow up data</td>
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<tr>
<td>34. Was the data collection for this indicator roughly in keeping with the schedule in the data collection plan in the PAD? 1=Yes, 2=Partially, 3=No, not in keeping 4=NA, no follow on data</td>
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<tr>
<td>35. Was there any discussion on methodological issues or data quality in the PSRs or aide memoires? 1=Yes, 2=No or unclear</td>
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<tr>
<td>36. Was there analysis of baseline and follow-on data on this indicator in the ICR? 1=Yes, 2=No, 3=Unclear, 4=NA, no ICR yet</td>
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<td>37. During implementation was there a “significant” change in the definition of this indicator? 1=Yes, 2=No, 3=Unclear.</td>
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</table>

38. Did the ICR have “satisfactory” data on project outcomes?

[ ] Yes  [ ] No  [ ] Not sure  [ ] NA because no ICR done yet

39. Overall, was the data collection plan described in the PAD actually implemented?

[ ] Yes, mostly  [ ] Partially  [ ] Little or none
40. Comments on the collection of implementation of the data collection plan:


E. Utilization of Data:

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<tbody>
<tr>
<td>41. Was there analysis of follow-on data mentioned in the PSRs, aides-memoire on this indicator? 1=yes, 2=no, 3=unclear</td>
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<tr>
<td>42. Who carried out the analysis of data on this indicator 1=government, 2=third party, 3=Bank staff, 4= unclear, 5=NA, no analysis was carried out or no data was collected</td>
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<tr>
<td>43. Was there a special report carried out which analyzed data on this indicator? 1=Yes, 2=No, 3=Unclear</td>
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<tr>
<td>44. Were any actions taken based on the results of follow-on data? 1=Yes, 2=no, 3=unclear 4=Not applicable (no data), 5=Not applicable because the results were happy</td>
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F. Building M&E Capacity:

45. Was there any analysis in the PAD of the capacity of the client to carry out M&E on the operation or in the health sector more broadly?

[ ] Yes  [ ] Partially (a few comments made in passing)  [ ] no  [ ] unclear

46. Was there any plan to strengthen the capacity of the client to carry out M&E?

[ ] Yes  [ ] Partially (mentioned one or two actions)  [ ] no  [ ] unclear

47. Was most data analysis contracted to a third party?

[ ] Yes  [ ] no  [ ] unclear

48. Comments on the building of M&E capacity:


30
G. Impact Evaluation in Projects:

49. In the project description in the PAD was there mention of an innovation?

[ ] Yes  [ ] no  [ ] unclear

49A. How many innovations were mentioned in the PAD? [_____]  

50. Was there any mechanism described to evaluate any of the innovation systematically?

[ ] Yes  [ ] no  [ ] unclear  [ ] Not applicable (no innovations)

51. Was that evaluation mechanism actually implemented for any of the innovations?

[ ] Yes  [ ] no  [ ] unclear  [ ] Not applicable (no innovations)

52. Was there any controlled study described in the PAD?

[ ] Yes  [ ] no  [ ] unclear  [ ] Not applicable (no innovations)

53. Was there any phasing of the project, particularly geographical phasing over time?

[ ] Yes  [ ] no  [ ] unclear

54. Comments on the building of Impact Evaluations: