Key Dates

**Key Project Dates**

- Bank Approval Date: 15-Dec-2005
- Effectiveness Date: 05-Jul-2006
- Planned Mid Term Review Date: --
- Actual Mid-Term Review Date: 29-Apr-2009
- Original Closing Date: 30-Jun-2012
- Revised Closing Date: 30-May-2017

Project Development Objectives

Project Development Objective (from Project Appraisal Document)

The project objective is to create sustainable conditions for enterprise creation and growth. The project’s progress in achieving this objective will be measured by the increase in the number of formal enterprises, the increase in the value of titled land relative to untitled, and growth in sales and assets of firms participating in the project.

Has the Project Development Objective been changed since Board Approval of the Project Objective?

No

Components

- Strengthening the Business Environment: (Cost $49.20 M)
- Enterprise Development
- Improving Access to Finance: (Cost $10.00 M)
- Project Implementation: (Cost $1.00 M)

Overall Ratings

<table>
<thead>
<tr>
<th>Name</th>
<th>Previous Rating</th>
<th>Current Rating</th>
</tr>
</thead>
<tbody>
<tr>
<td>Progress towards achievement of PDO</td>
<td>Moderately Satisfactory</td>
<td>Moderately Satisfactory</td>
</tr>
<tr>
<td>Overall Implementation Progress (IP)</td>
<td>Moderately Satisfactory</td>
<td>Moderately Satisfactory</td>
</tr>
<tr>
<td>Overall Risk Rating</td>
<td>--</td>
<td>Substantial</td>
</tr>
</tbody>
</table>
Implementation Status and Key Decisions

Implementation Progress:
The project has disbursed US$25 million which is 46% of the total funds. It is projected to disburse another US$5 million in this FY16 which will be 55% of the total funds. There has been delays in procurement processing attributed to delays in the Government procurement system. The team met the client and the client was advised to set up a delegated tender board within the PIU and arrangements are under way.

Prospects to achieve Results:
Progress is being made on achieving the intermediate results indicators. The cost to formally start a business reduced as a % of gross national income, has been reduced to 18% whereas end of project target is 20%. The relatively significant drop in this indicator since May 2015 was presumably largely due to the GDP rebasing, which increased the denominator for this indicator, rather than the reduction in the absolute cost. The GDP rebasing led to nominal GDP growth of 49% between 2013 and 2014, out of which 32% is due to GDP rebasing.
The number of days to formally start a business are at 26 whereas the target is 20 days. This is attributed to project work; File re-organization was done and access to files is fast; a database was created; the name search is on line; name reservation is online and also application forms are available on line.
Number of days to complete the registration of a mortgage have been reduced from the baseline of 61 to 7 and the target is 4. This is attributed to project work when a file re-organization was done and accessing files is faster. These files are ready for scanning and digitizing which will be done when the Integrated Land Management Information System is established.
Staff on institutions have been trained in private sector operations. Detailed plans for new National Key Results Areas have been completed.

The project achieved the following in the last 6 months:
1. Established the Business License Reform Committee.
2. Prepared bidding documents for the ILMIS.
3. Supported the Health Lab for BRN.
4. Established the Business Licensing Reform Committee.
5. Established the Tanzania Commodity Exchange.

Risks

Systematic Operations Risk-rating Tool

<table>
<thead>
<tr>
<th>Risk Category</th>
<th>Rating at Approval</th>
<th>Previous Rating</th>
<th>Current Rating</th>
</tr>
</thead>
<tbody>
<tr>
<td>Category</td>
<td>Baseline</td>
<td>Actual (Previous)</td>
<td>Actual (Current)</td>
</tr>
<tr>
<td>---------------------------------------------------</td>
<td>----------</td>
<td>-------------------</td>
<td>------------------</td>
</tr>
<tr>
<td>Political and Governance</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Macroeconomic</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sector Strategies and Policies</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Technical Design of Project or Program</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Institutional Capacity for Implementation and Sustainability</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Fiduciary</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Environment and Social</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Stakeholders</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Overall</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Results**

**Project Development Objective Indicators**

1. **Number of days to complete the registration of a certificate of occupancy (Days, Custom)**

<table>
<thead>
<tr>
<th></th>
<th>Baseline</th>
<th>Actual (Previous)</th>
<th>Actual (Current)</th>
<th>End Target</th>
</tr>
</thead>
<tbody>
<tr>
<td>Value</td>
<td>77.00</td>
<td>68.00</td>
<td>67.00</td>
<td>40.00</td>
</tr>
</tbody>
</table>

2. **Number of new financial products for which the legal/regulatory framework is developed (Number, Custom)**

<table>
<thead>
<tr>
<th></th>
<th>Baseline</th>
<th>Actual (Previous)</th>
<th>Actual (Current)</th>
<th>End Target</th>
</tr>
</thead>
<tbody>
<tr>
<td>Value</td>
<td>0.00</td>
<td>0.00</td>
<td>1.00</td>
<td>2.00</td>
</tr>
</tbody>
</table>

3. **One Stop Shop (OSS) for business registration established and fully functional (Yes/No, Custom)**
### Baseline vs Actual vs Current vs End Target

<table>
<thead>
<tr>
<th></th>
<th>Baseline</th>
<th>Actual (Previous)</th>
<th>Actual (Current)</th>
<th>End Target</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Value</strong></td>
<td>--</td>
<td>Y</td>
<td>Y</td>
<td>Y</td>
</tr>
<tr>
<td><strong>Date</strong></td>
<td>--</td>
<td>15-May-2015</td>
<td>30-Nov-2015</td>
<td>30-May-2016</td>
</tr>
</tbody>
</table>

#### Direct project beneficiaries (Number, Core)

<table>
<thead>
<tr>
<th></th>
<th>Baseline</th>
<th>Actual (Previous)</th>
<th>Actual (Current)</th>
<th>End Target</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Value</strong></td>
<td>0.00</td>
<td>30000.00</td>
<td>30000.00</td>
<td>35000.00</td>
</tr>
</tbody>
</table>

#### Female beneficiaries (Percentage, Core Supplement)

<table>
<thead>
<tr>
<th></th>
<th>Baseline</th>
<th>Actual (Previous)</th>
<th>Actual (Current)</th>
<th>End Target</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Value</strong></td>
<td>0.00</td>
<td>30.00</td>
<td>30.00</td>
<td>41.00</td>
</tr>
</tbody>
</table>

### Overall Comments

There is good progress on achieving the PDO results as progress has been made on each one of them. The following Ongoing Assignments relating to new financial products will be completed by May 30, 2017:
- Derivatives markets in Tanzania
- Over the Counter (OTC) market for bond
- banc assurance
- life assurance market
- micro-insurance operation in the country
- Islamic Insurance (Takaful) operations in Tanzania
- "M-Akiba bonds"

### Intermediate Results Indicators

#### Cost to formally start a business reduced as % of gross national income (GNI per capita) (Percentage, Custom)

<table>
<thead>
<tr>
<th></th>
<th>Baseline</th>
<th>Actual (Previous)</th>
<th>Actual (Current)</th>
<th>End Target</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Value</strong></td>
<td>168.30</td>
<td>23.80</td>
<td>18.00</td>
<td>20.00</td>
</tr>
</tbody>
</table>
### Number of days to formally start a business reduced (Days, Custom)

<table>
<thead>
<tr>
<th>Value</th>
<th>Baseline</th>
<th>Actual (Previous)</th>
<th>Actual (Current)</th>
<th>End Target</th>
</tr>
</thead>
<tbody>
<tr>
<td>35.00</td>
<td></td>
<td>26.00</td>
<td>26.00</td>
<td>20.00</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Date</th>
<th>Baseline</th>
<th>Actual (Previous)</th>
<th>Actual (Current)</th>
<th>End Target</th>
</tr>
</thead>
</table>

### Number of days to complete the registration of a mortgage reduced (Days, Custom)

<table>
<thead>
<tr>
<th>Value</th>
<th>Baseline</th>
<th>Actual (Previous)</th>
<th>Actual (Current)</th>
<th>End Target</th>
</tr>
</thead>
<tbody>
<tr>
<td>61.00</td>
<td></td>
<td>7.00</td>
<td>7.00</td>
<td>4.00</td>
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<table>
<thead>
<tr>
<th>Date</th>
<th>Baseline</th>
<th>Actual (Previous)</th>
<th>Actual (Current)</th>
<th>End Target</th>
</tr>
</thead>
</table>

### Staff of PDB, MDU and MDA appropriately trained in private sector operations (Yes/No, Custom)

<table>
<thead>
<tr>
<th>Value</th>
<th>Baseline</th>
<th>Actual (Previous)</th>
<th>Actual (Current)</th>
<th>End Target</th>
</tr>
</thead>
<tbody>
<tr>
<td>--</td>
<td></td>
<td>Y</td>
<td>Y</td>
<td>Y</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Date</th>
<th>Baseline</th>
<th>Actual (Previous)</th>
<th>Actual (Current)</th>
<th>End Target</th>
</tr>
</thead>
</table>

### Completion of detailed plans for new NKRA's (Yes/No, Custom)

<table>
<thead>
<tr>
<th>Value</th>
<th>Baseline</th>
<th>Actual (Previous)</th>
<th>Actual (Current)</th>
<th>End Target</th>
</tr>
</thead>
<tbody>
<tr>
<td>N</td>
<td></td>
<td>Y</td>
<td>Y</td>
<td>Y</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Date</th>
<th>Baseline</th>
<th>Actual (Previous)</th>
<th>Actual (Current)</th>
<th>End Target</th>
</tr>
</thead>
</table>
PPP projects brought to market through competitive procurement (Number, Custom)

<table>
<thead>
<tr>
<th></th>
<th>Baseline</th>
<th>Actual (Previous)</th>
<th>Actual (Current)</th>
<th>End Target</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Value</strong></td>
<td>--</td>
<td>0.00</td>
<td>0.00</td>
<td>3.00</td>
</tr>
<tr>
<td><strong>Date</strong></td>
<td>01-Jan-2015</td>
<td>15-May-2015</td>
<td>30-Nov-2015</td>
<td>30-May-2016</td>
</tr>
</tbody>
</table>

Tourism sector strategic report (Number, Custom)

<table>
<thead>
<tr>
<th></th>
<th>Baseline</th>
<th>Actual (Previous)</th>
<th>Actual (Current)</th>
<th>End Target</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Value</strong></td>
<td>--</td>
<td>0.00</td>
<td>0.00</td>
<td>1.00</td>
</tr>
<tr>
<td><strong>Date</strong></td>
<td>01-Feb-2015</td>
<td>15-May-2015</td>
<td>30-Nov-2015</td>
<td>30-May-2016</td>
</tr>
</tbody>
</table>

Creation for the frame work for Deposit Insurance (Yes/No, Custom)

<table>
<thead>
<tr>
<th></th>
<th>Baseline</th>
<th>Actual (Previous)</th>
<th>Actual (Current)</th>
<th>End Target</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Value</strong></td>
<td>--</td>
<td>N</td>
<td>N</td>
<td>Y</td>
</tr>
<tr>
<td><strong>Date</strong></td>
<td>01-Feb-2015</td>
<td>15-May-2015</td>
<td>30-Nov-2015</td>
<td>30-May-2016</td>
</tr>
</tbody>
</table>

Development of Financial reporting standard for micro finance institutions (Yes/No, Custom)

<table>
<thead>
<tr>
<th></th>
<th>Baseline</th>
<th>Actual (Previous)</th>
<th>Actual (Current)</th>
<th>End Target</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Value</strong></td>
<td>--</td>
<td>N</td>
<td>N</td>
<td>Y</td>
</tr>
<tr>
<td><strong>Date</strong></td>
<td>01-Jan-2015</td>
<td>15-May-2015</td>
<td>30-Nov-2015</td>
<td>30-May-2016</td>
</tr>
</tbody>
</table>

Overall Comments
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forms are available on line.
Number of days to complete the registration of a mortgage have been reduced from the baseline of 61 to 7 and the target is 4. This is attributed to project work when a file re-organization was done and accessing files is faster. These files are ready for scanning and digitizing which will be done when the Integrated Land Management Information System is established. However, work on setting up the PPP Unit at the Prime Minister's Office delayed. The office has now been set up and support staff recruited. The Government advertised the position of the PPP Center CEO. The Bank was concerned that the qualification was set too low and requested that it should be re-advertised. The Ministries have sent their requests to the Prime Minister's Office working on PPP to review projects. Progress will be reported in the next ISR. The Consultants to work on the Tourism Strategic Plan are being recruited. Progress will be reported in the next ISR. Work relating to the creation of the Deposit Insurance Framework and developing of Financial reporting standards for microfinance institution's is underway and targets will be met.

**Data on Financial Performance**

### Disbursements (by loan)

<table>
<thead>
<tr>
<th>Project</th>
<th>Loan/Credit/TF</th>
<th>Status</th>
<th>Currency</th>
<th>Original</th>
<th>Revised</th>
<th>Cancelled</th>
<th>Disbursed</th>
<th>Undisbursed</th>
<th>Disbursed</th>
</tr>
</thead>
<tbody>
<tr>
<td>P085009</td>
<td>IDA-41360</td>
<td>Closed</td>
<td>USD</td>
<td>95.00</td>
<td>95.00</td>
<td>0.00</td>
<td>100.69</td>
<td>0.00</td>
<td><strong>106%</strong></td>
</tr>
<tr>
<td>P085009</td>
<td>IDA-53260</td>
<td>Effective</td>
<td>USD</td>
<td>60.20</td>
<td>60.20</td>
<td>0.00</td>
<td>26.39</td>
<td>28.75</td>
<td><strong>44%</strong></td>
</tr>
<tr>
<td>P085009</td>
<td>TF-94620</td>
<td>Closed</td>
<td>USD</td>
<td>15.75</td>
<td>15.75</td>
<td>0.00</td>
<td>15.75</td>
<td>0.00</td>
<td><strong>100%</strong></td>
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### Key Dates (by loan)

<table>
<thead>
<tr>
<th>Project</th>
<th>Loan/Credit/TF</th>
<th>Status</th>
<th>Approval Date</th>
<th>Signing Date</th>
<th>Effectiveness Date</th>
<th>Orig. Closing Date</th>
<th>Rev. Closing Date</th>
</tr>
</thead>
</table>

**Cumulative Disbursements**
Restructuring History

Level 1 Approved on 05-Apr-2012, Level 2 Approved on 29-Jun-2012, Level 2 Approved on 14-May-2013, Level 2 Approved on 01-Oct-2015

Related Project(s)

P145971-Private Sector Competitiveness Project Additional Financing