H.E. Mr. Somdy Douangdy
Deputy Prime Minister
Minister
Ministry of Finance
Vientiane, Lao PDR

Excellency:

Re: (Lao PDR: Second Trade Development Facility Project)
(IDA Grant No. H819-LA, MDTF Grant No. TF014189 & MDTF Grant No TF0A3946)
Additional Instructions: Disbursement (First Amendment)

I refer to the i) Financing Agreement, dated March 28, 2013, between the Lao People’s Democratic Republic (the “Recipient”) and the International Development Association (the “Association”) and ii) Grant Agreement of the same date, between Recipient and the Association acting as administrator of the Second Trade Development Facility Multi-Donor Trust Fund, for the above-referenced project, as amended (collectively, the “Agreements”). The Agreements provide that the Association may issue additional instructions regarding the withdrawal of the proceeds of IDA Grant No. H819-LA, MDTF Grant No TF014189 and MDTF Grant No. TF0A3946 (collectively, the “Grants”). This letter (“Disbursement Letter”), as revised from time to time, constitutes the additional instructions and replaces the disbursement letter dated March 28, 2013 to i) include the Additional Financing under MDTF Grant No. TF0A3946, ii) revise the Minimum Value of Applications as set forth in Section II paragraph v and iii) revise the Designated Account ceiling limits as set forth in Section II. paragraph vi. Advances.

The attached World Bank Disbursement Guidelines for Projects, dated May 1, 2006, (“Disbursement Guidelines”) (Attachment 1), are an integral part of the Disbursement Letter. The manner in which the provisions in the Disbursement Guidelines apply to the Grants is specified below. Sections and subsections in parentheses below refer to the relevant sections and subsections in the Disbursement Guidelines and, unless otherwise defined in this letter, the capitalized terms used have the meanings ascribed to them in the Disbursement Guidelines.

I. Disbursement Arrangements

(i) Disbursement Methods (section 2). The following Disbursement Methods may be used under the Grants:

- Reimbursement
- Advance
- Direct Payment
- Special Commitment
(ii) Disbursement Deadline Date (subsection 3.7). The Disbursement Deadline Date is 4 months after the Closing Date specified in the Agreements. Any changes to this date will be notified by the World Bank.

(iii) Disbursement Conditions (subsection 3.8). Please refer to the Disbursement Condition(s) in the Agreements.

II. Withdrawal of Financing Proceeds

(i) Authorized Signatures (subsection 3.1).
An authorized signatory letter in the Form attached (Attachment 2) should be furnished to the Association at the address indicated below providing the name(s) and specimen signature(s) of the official(s) authorized to sign Applications:

The World Bank
Nehru Road
P.O. Box 345
Vientiane, Lao PDR
Attention: Sally Burningham

(ii) Applications (subsections 3.2 - 3.3). Please provide completed and signed (a) applications for withdrawal, and (b) applications for special commitments, together with a copy of the commercial bank letter of credit, together with supporting documents to the address indicated below:

The World Bank
26th Floor, One Global Place
5th Avenue corner 25th Street
Bonifacio Global City, Taguig
Philippines
Attention: Loan Department

(iii) Electronic Delivery (subsection 3.4) The Association may permit the Recipient to electronically deliver to the Association Applications (with supporting documents) through the Association’s Client Connection, web-based portal. The option to deliver Applications to the Association by electronic means may be effected if: (a) the Recipient has designated in writing, pursuant to the terms of subparagraph (i) of this Section, its officials who are authorized to sign and deliver Applications and to receive secure identification credentials (“SIDC”) from the Association for the purpose of delivering such Applications by electronic means; and (b) all such officials designated by the Recipient have registered as users of Client Connection. If the Association agrees, the Association will provide the Recipient with SIDC for the designated officials. Following which, the designated officials may deliver Applications electronically by completing Form 2380, which is accessible through Client Connection (https://clientconnection.worldbank.org). The Recipient may continue to exercise the option of preparing and delivering Applications in paper form. The Association reserves the right and may, in its sole discretion, temporarily or permanently disallow the electronic delivery of Applications by the Recipient.

(iv) Terms and Conditions of Use of SIDC to Process Applications. By designating officials to use SIDC and by choosing to deliver the Applications electronically, the Recipient confirms through the authorized signatory letter its agreement to: (a) abide by the Terms and Conditions of Use of Secure Identification Credentials in connection with Use of Electronic Means to Process Applications and Supporting Documentation (“Terms and Conditions of Use of Secure Identification Credentials”) provided in Attachment [3]; and (b) to cause such official to abide by those terms and conditions.
(v) **Minimum Value of Applications (subsection 3.5).** The Minimum Value of Applications for Reimbursement, Direct Payments and Special Commitments is USD100,000 equivalent.

(vi) **Advances (sections 5 and 6).**

- **Type of Designated Account (subsection 5.3):** Pooled. One designated account pooled with IDA H819-LA funds will be established for the Project and managed by the National Treasury of the Ministry of Finance.

- **Currency of Designated Account (subsection 5.4):** US Dollars

- **Financial Institution at which the Designated Account Will Be Opened (subsection 5.5):** Bank of Lao, PDR

- **Ceiling (subsection 6.1):** Total combined ceiling of US$800,000
  i) US$450,000 advanced under MDTF Grant No. TF014189;
  ii) US$200,000 advanced under MDTF Grant No. TF0A3946; and
  iii) US$150,000 advanced under IDA H819-LA

During implementation, these individual ceilings may be revised from time to time based on project needs but should be at all times within the combined ceiling of US$800,000.

### III. Reporting on Use of Financing Proceeds

(i) **Supporting Documentation (section 4).** Supporting documentation should be provided with each application for withdrawal as set out below:

- **For requests for Reimbursement:**
  - List of payments against contracts that are subject to the Association’s prior review, in the form attached (Attachment 4) together with records evidencing eligible expenditures (e.g., copies of receipts, supplier invoices) and
  - Statement of Expenditure in the form attached (Attachment 5) for all other expenditures / contracts.
• For reporting eligible expenditures paid from the Designated Account:
  o List of payments against contracts that are subject to the Association’s prior review, in the form attached (Attachment 4) together with records evidencing eligible expenditures (e.g., copies of receipts, supplier invoices) and
  o Statement of Expenditure in the form attached (Attachment 5) for all other expenditures / contracts.
  o A Designated Account Reconciliation Statement in the form attached (Attachment 6) and related bank statement.

• For requests for Direct Payment: records evidencing eligible expenditures, e.g., copies of receipts, supplier invoices

(ii) Frequency of Reporting Eligible Expenditures Paid from the Designated Account (subsection 6.3): monthly

IV. Other Disbursement Instructions:
  1. Further advances from the Designated Account to other accounts of the project are allowed, as long as such further advances are accounted for within reasonable period of time or not to exceed 90 days.
  2. The Minimum Value of Applications applies to the total combined amount of each application under IDA Grant No. H819-LA, MDTF Grant No. TF014189 and MDTF Grant No. TF0A3946

V. Other Important Information


From the Client Connection website, you will be able to prepare and deliver Applications, monitor the near real-time status of the Grants, and retrieve related policy, financial, and procurement information.

If you have any queries in relation to the above, please contact Carmenchu D. Austriaco, Finance Officer at caustriaco@worldbank.org using the above reference.

Very truly yours,
INTERNATIONAL DEVELOPMENT ASSOCIATION

Attachments
1. World Bank Disbursement Guidelines for Projects, dated May 1, 2006
2. Form for Authorized Signatures
4. Form of Payments Against Contracts Subject to the Bank’s Prior Review
5. Form of Statement of Expenditures
6. Form of Designated Account Reconciliation Statement
Attachment 2

Form of Authorized Signatory Letter
[Letterhead]
Ministry of Finance
[Street address]
[City] [Country]

[DATE]

The World Bank
1818 H Street, N.W.
Washington, D.C. 20433
United States of America

Attention: Ulrich Zachau
Country Director

Re: Lao PDR: Second Trade Development Facility Project
(IDA Grant No. H819-LA, MDTF Grant No. TF014189 & MDTF Grant No. TF0A3946)

I refer to the (i) the Financing Agreement, dated March 28, 2013, as amended to date, between the Lao People’s Democratic Republic (the “Recipient”) and the International Development Association (the “Association”) providing IDA Grant No. H819-LA; and (ii) the Grant Agreement, dated March 28, 2013, as amended to date, between the Recipient and the Association acting as administrator of the Lao PDR Second Trade Development Facility Multi-Donor Trust Fund (MDTF), providing for MDTF Grant No. TF014189 and MDTF Grant No.TF0A3946. For the purposes of Section 2.03 of the General Conditions as defined in the Financing Agreement and Section 3.04 (b) of the Standard Conditions as defined in the Grant Agreement, any 1[one] of the persons whose authenticated specimen signatures appear below is authorized on behalf of the Recipient to sign applications for withdrawal [and applications for a special commitment] under the above-mentioned IDA and MDTF Grants.

For the purpose of delivering Applications to the Association, 2[each] of the persons whose authenticated specimen signatures appears below is authorized on behalf of the Recipient, acting 3[individually] 4[jointly], to deliver Applications, and evidence in support thereof on the terms and conditions specified by the Association.

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1 Instruction to the Recipient: Stipulate if more than one person needs to sign Applications, and how many or which positions, and if any thresholds apply. Please delete this footnote in final letter that is sent to the Association.

2 Instruction to the Recipient: Stipulate if more than one person needs to jointly sign Applications, if so, please indicate the actual number. Please delete this footnote in final letter that is sent to the Association.

3 Instruction to the Recipient: Use this bracket if any one of the authorized persons may sign; if this is not applicable, please delete. Please delete this footnote in final letter that is sent to the Association.

4 Instruction to the Recipient: Use this bracket only if several individuals must jointly sign each Application; if this is not applicable, please delete. Please delete this footnote in final letter that is sent to the Association.
This confirms that the Recipient is authorizing such persons to accept Secure Identification Credentials (SIDC) and to deliver the Applications and supporting documents to the Association by electronic means. In full recognition that the Association shall rely upon such representations and warranties, including without limitation, the representations and warranties contained in the Terms and Conditions of Use of Secure Identification Credentials in connection with Use of Electronic Means to Process Applications and Supporting Documentation ("Terms and Conditions of Use of SIDC"), the Recipient represents and warrants to the Association that it will cause such persons to abide by those terms and conditions.

This Authorization replaces and supersedes any Authorization currently in the Association records with respect to this Agreement.

[Name], [position] Specimen Signature: ______________________

[Name], [position] Specimen Signature: ______________________

[Name], [position] Specimen Signature: ______________________

Yours truly,

/ signed /

[Position]
Attachment 3

Terms and Conditions of Use of Secure Identification Credentials
in connection with Use of Electronic Means
to Process Applications
and Supporting Documentation

March 1, 2013

The World Bank (Bank)\(^6\) will provide secure identification credentials (SIDC) to permit the Borrower\(^7\) to deliver applications for withdrawal and applications for special commitments under the Agreement(s) and supporting documentation (such applications and supporting documentation together referred to in these Terms and Conditions of Use as Applications) to the Bank electronically, on the terms and conditions of use specified herein.

SIDC can be either: (a) hardware-based (Physical Token), or (b) software-based (Soft Token). The Bank reserves the right to determine which type of SIDC is most appropriate.

A. Identification of Users.

1. The Borrower will be required to identify in a completed Authorized Signatory Letter (ASL) duly delivered to and received by the Bank each person who will be authorized to deliver Applications. The Bank will provide SIDC to each person identified in the ASL (Signatory), as provided below. The Borrower shall also immediately notify the Bank if a Signatory is no longer authorized by the Borrower to act as a Signatory.

2. Each Signatory must register as a user on the Bank’s Client Connection (CC) website (https://clientconnection.worldbank.org) prior to receipt of his/her SIDC. Registration on CC will require that the Signatory establish a CC password (CC Password). The Signatory shall not reveal his/her CC Password to anyone or store or record the CC Password in written or other form. Upon registration as a CC user, the Signatory will be assigned a unique identifying account name.

B. Initialization of SIDC.

1. Prior to initialization of SIDC by a Signatory, the Signatory will acknowledge having read, understood and agreed to be bound by these Terms and Conditions of Use.

2. Where a Physical Token is to be used, promptly upon receipt of the Physical Token, the Signatory will access CC using his/her account name and CC Password and register his/her Physical Token and set a personal identification number (PIN) to be used in connection with the use of his/her Physical Token, after which the Physical Token will be initialized for use by the Signatory exclusively for purposes of delivering Applications. Where a Soft Token is to be used, the

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\(^6\) “Bank” includes IBRD and IDA.

\(^7\) “Borrower” includes the borrower of an IBRD loan, IDA credit, or Project Preparation Facility advance and the recipient of a grant.
Signatory will access CC using his/her account name and CC Password and set a personal identification number (PIN) to be used in connection with the use of his/her Soft Token, after which the Soft Token will be initialized for use by the Signatory exclusively for purposes of delivering Applications. Upon initialization of the SIDC, the Signatory will be a “SIDC User”. The Bank will maintain in its database a user account (Account) for each SIDC User for purposes of managing the SIDC of the SIDC User. Neither the Borrower nor the SIDC User will have any access to the Account.

3. Prior to first use of the SIDC by the SIDC User, the Borrower shall ensure that the SIDC User has received training materials provided by the Bank in use of the SIDC.

C. Use of SIDC.

1. Use of the SIDC is strictly limited to use in the delivery of Applications by the SIDC User in the manner prescribed by the Bank in the Agreement(s) and these Terms and Conditions. Any other use of the SIDC is prohibited.

2. The Bank assumes no responsibility or liability whatsoever for any misuse of the SIDC by the SIDC User, other representatives of the Borrower, or third parties.

3. The Borrower undertakes to ensure, and represents and warrants to the Bank (such representation and warranty being expressly relied upon by the Bank in granting SIDC) that each SIDC User understands and will abide by, these Terms and Conditions of Use, including without limitation the following:

4. Security

   4.1. The SIDC User shall not reveal his/her PIN to anyone or store or record the PIN in written or other form.

   4.2. The SIDC User shall not allow anyone else to utilize his/her SIDC to deliver an Application to the Bank.

   4.3. The SIDC User shall always logout from CC when not using the system. Failure to logout properly can create a route into the system that is unprotected.

   4.4. If the SIDC User believes a third party has learned his/her PIN or has lost his/her Physical Token he/she shall immediately notify clientconnection@worldbank.org.

   4.5. The Borrower shall immediately notify the Bank at clientconnection@worldbank.org of any lost, stolen or compromised SIDC, and take other reasonable steps to ensure such SIDC are disabled immediately.

5. Reservation of Right to Disable SIDC

   5.1. The Borrower shall reserve the right to revoke the authorization of a SIDC User to use a SIDC for any reason.

   5.2. The Bank reserves the right, in its sole discretion, to temporarily or permanently disable a SIDC, de-activate a SIDC User’s Account or both.
6. **Care of Physical Tokens**

6.1. Physical Tokens will remain the property of the Bank.

6.2. The Bank will physically deliver a Physical Token to each Signatory designated to receive one in a manner to be determined by and satisfactory to the Bank.

6.3. Physical Tokens contain delicate and sophisticated instrumentation and therefore should be handled with due care, and should not be immersed in liquids, exposed to extreme temperatures, crushed or bent. Also, Physical Tokens should be kept more than five (5) cm from devices that generate electromagnetic radiation (EMR), such as mobile phones, phone-enabled PDAs, smart phones and other similar devices. Physical Tokens should be carried and stored separate from any EMR device. At close range (less than 5 cm), these devices can output high levels of EMR that can interfere with the proper operation of electronic equipment, including the Physical Token.

6.4. Without derogating from these Terms and Conditions of Use, other technical instructions on the proper use and care of Physical Tokens are available at http://www.rsa.com.

7. **Replacement**

7.1. Lost, damaged, compromised (in terms of 4.5, above) or destroyed Physical Tokens will be replaced at the expense of the Borrower.

7.2. The Bank reserves the right, in its sole discretion, not to replace any Physical Token in the case of misuse, or not to reactivate a SIDC User’s Account.
### List of Payments Made during Reporting Period

Against Contracts Subject to the Association's Prior Review

<table>
<thead>
<tr>
<th>Contract Number</th>
<th>Supplier</th>
<th>Contract Date</th>
<th>Contract Amount</th>
<th>Date of Association's No. Objection to Contract</th>
<th>Amount Paid to Supplier during Period</th>
<th>Association's Share of Amount Paid to Supplier during Period</th>
</tr>
</thead>
</table>

Attachment 4
### Statement of Expenditures

**No Records Required for Submission**

**Payments Made During the Reporting Period From**

**To**

**For Expenditures Under Category**

(Enumerate or list categories)

**Less than US$ equival.**

(SED threshold)

<table>
<thead>
<tr>
<th>Item No.</th>
<th>Name of Contractor / Supplier / Consultants</th>
<th>Description of Expenses/Claims</th>
<th>Contract Number and Contract Date</th>
<th>Contract Prior Reviewed (V/N)</th>
<th>WB Control Number** (IF applicable)</th>
<th>Contract Amount</th>
<th>Total Invoice Amount</th>
<th>% Eligibility</th>
<th>Amount Charged to Designated Account (IF applicable)</th>
<th>Exchange Rate</th>
<th>Remarks</th>
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**Note:** **WB control number applicable only when contract was prior reviewed by the Bank**

Supporting Documents for this SDE retained at __________________________ (Insert location)
| IDA XXX & TF _____ & TF _____ | IDA XXX | TF | TF | Total |
| Bank's name | $0.00 | $0.00 | $0.00 | $0.00 |
| 1. a. Total Advance by World Bank | $0.00 | $0.00 | $0.00 | $0.00 |
| b. Total Advance by World Bank | $0.00 | $0.00 | $0.00 | $0.00 |
| Total: Advance by World Bank | $0.00 | $0.00 | $0.00 | $0.00 |
| 2. Less: Total amount recovered by World Bank | $0.00 | $0.00 | $0.00 | $0.00 |
| Less: Total amount recovered by World Bank | $0.00 | $0.00 | $0.00 | $0.00 |
| Total: Amount recovered by World Bank | $0.00 | $0.00 | $0.00 | $0.00 |
| 3. a. Equals: Present outstanding amount advanced to Designated Account | $0.00 | $0.00 | $0.00 | $0.00 |
| b. Equals: Present outstanding amount advanced to Designated Account | $0.00 | $0.00 | $0.00 | $0.00 |
| Total: Present outstanding amount advanced to Designated Account | $0.00 | $0.00 | $0.00 | $0.00 |
| Breakdown by Financier (as of) | $0.00 | $0.00 | $0.00 | $0.00 |
| 4. a. Balance of Special Account per attached Bank statement | $0.00 | $0.00 | $0.00 | $0.00 |
| 5. + Total amount claimed in this application... | $0.00 | $0.00 | $0.00 | $0.00 |
| 6. + Amounts not yet credited to account at date of bank statement from past applications (Enter application numbers below) | $0.00 | $0.00 | $0.00 | $0.00 |
| 7. - Interest earned | ($0.00) | ($0.00) | ($0.00) | ($0.00) |
| 8. + Total amount withdrawn and not yet claimed for IDA4604 (Enter explanations below) | $0.00 | $0.00 | $0.00 | $0.00 |
| 9. Total Advance accounted for (#s 4 through 8) | $0.00 | $0.00 | $0.00 | $0.00 |
| 10. Difference to be explained | $0.00 | $0.00 | $0.00 | $0.00 |
| 11. Explanation of any difference between the totals appearing on lines 3 and 9 (Amounts) | $0.00 | $0.00 | $0.00 | $0.00 |
| Total Advanced Accounted For | $0.00 | $0.00 | $0.00 | $0.00 |
| 12. Unclaimed amount without explanation | $0.00 | $0.00 | $0.00 | $0.00 |

Note:
(i) Withdraw application is created but fund is not credited to the PIU bank account.
(ii) PIU have paid from Designated account but not report in this period due to: Pending treasury certification; pending staff advance liquidations or other reasons.