International Bank for
Reconstruction and Development
1818 H Street, N.W.
Washington, D.C. 20433
United States of America

Re: Loan No. 8727-UA
(Access to Long Term Finance Project)
Performance Monitoring Indicators

Dear Sirs and Mesdames:

This refers to paragraph A.1 of Section II of Schedule 2 to the Loan Agreement of even date herewith between the International Bank for Reconstruction and Development (the Bank) and Joint Stock Company “The State Export-Import Bank of Ukraine” (the Borrower). The Borrower hereby confirms to the Bank that the indicators set out in this letter shall serve as a basis for the Borrower to monitor and evaluate the progress of the Project and the achievement of the objectives.

Very truly yours,

JOINT STOCK COMPANY “THE STATE EXPORT-IMPORT BANK OF UKRAINE”

By
Authorized Representative
Attachment to Supplemental Letter No. 2

Project Development Objective Indicators

- Ratio of the average maturity of SME sub-financing under the project, over the average maturity of the PFIs' SME portfolio not financed under the project.
- Number of SME beneficiaries financed by PFIs under the project (cumulative).
- Based on Core Indicator: Volume of Bank Support: Lines of Credit - SME (cumulative, USD million).

Intermediate Results Indicators

- Number of active PFIs under the project (cumulative).
- Based on Core Indicator: Outstanding SME finance portfolio (USD million).
- Based on Core Indicator: Number of active SME finance accounts (not cumulative).
- Based on Core Indicator: Portfolio Quality: Portfolio at risk (%).
- Based on Core Indicator: Financial Sustainability: Return on Assets (%)
- Based on Core Indicator: Financial Sustainability: Return on Equity (%)
- Compliance with prudential regulation.
- Gender: The first sub-finance from each PFI has been reviewed by the World Bank for gender bias, and remedial action has been taken accordingly.
- Gender: Percent of SME beneficiaries financed under the project with at least 15 percent female participation in their workforce.
- Citizen Engagement: SMEs that report that project sub-finance reflected their needs.

Additional Indicators

- Performance of SMEs under the project: (i) Increase in exports.
- Profile of SMEs under the project: (i) Size of SMEs (number of employees); (ii) Economic sector; (iii) Geographical location.
- Profile of finance under the project: (i) Size of sub-finance; (ii) Maturity of sub-finance.