



THE WORLD BANK
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OFFICIAL DOCUMENTS

MARCH 13, 2017

His Excellency
Mr. Alfredo Eduardo Thorne Vetter
Minister of Economy and Finance
Ministry of Economy and Finance
Jirón Junín 319, Cercado de Lima
Lima, Perú

**Re: PERU: National Program for Innovation in Fisheries and Aquaculture
IBRD Loan No. 8692-PE
Additional Instructions: Disbursement Letter**

I refer to the Loan Agreement between the International Bank for Reconstruction and Development (the “Bank”) and the Republic of Peru (the “Borrower”) for the above-referenced project, dated MARCH 13, 2017. The Agreement provides that the Bank may issue additional instructions regarding the withdrawal of the proceeds of Loan 8692-PE (“Loan”). This letter (“Disbursement Letter”), as revised from time to time, constitutes the additional instructions.

The attached *World Bank Disbursement Guidelines for Projects*, dated May 1, 2006, (“Disbursement Guidelines”) (Attachment 1), are an integral part of the Disbursement Letter. The manner in which the provisions in the Disbursement Guidelines apply to the Loan is specified below. Sections and subsections in parentheses below refer to the relevant sections and subsections in the Disbursement Guidelines and, unless otherwise defined in this letter, the capitalized terms used have the meanings ascribed to them in the Disbursement Guidelines.

I. Disbursement Arrangements

(i) Disbursement Methods (section 2). The following Disbursement Methods may be used under the Loan:

- Reimbursement
- Advances
- Direct Payments

(ii) Disbursement Deadline Date (subsection 3.7). The Disbursement Deadline Date is four (4) months after the Closing Date specified in the Loan Agreement. Any changes to this date will be notified by the Bank.

(iii) Disbursement Conditions (subsection 3.8). Please refer to the Disbursement Condition(s) specified in of the Loan Agreement.

II. Withdrawal of Loan Proceeds

(i) Authorized Signatures (subsection 3.1). An Authorized Signatory letter in the Form attached (Attachment 2) should be furnished to the Bank at the address indicated below providing the name(s) and specimen signature(s) of the official(s) authorized to sign Applications:

The World Bank
1818 H Street, NW
Washington D.C., 20433, USA
Attention: Alberto Rodriguez, Country Director

(ii) Applications (subsections 3.2 - 3.3). Completed applications for withdrawal should be submitted together with supporting documents, through the World Bank's Client Connection, web-based portal, following the instructions for electronic delivery. In the case the Borrower does not have internet access, the World Bank may permit the delivery of applications for withdrawal, together with supporting documents, in accordance with subsection 3.3, to the following address:

Banco Mundial
SCN, Quadra 02, Lote A
Ed. Corporate Finance Center, 7º andar
70712-900 Brasilia, D.F., Brazil
Attention: Loan Operations Department

(iii) Electronic Delivery (subsection 3.4). The Bank may permit the Borrower to electronically deliver to the Bank Applications (with supporting documents) through the Bank's Client Connection, web-based portal. The option to deliver Applications to the Bank by electronic means may be effected if: (a) the Borrower has designated in writing, pursuant to the terms of subparagraph (i) of this Section, its officials who are authorized to sign and deliver Applications and to receive secure identification credentials ("SIDC") from the Bank for the purpose of delivering such Applications by electronic means; and (b) all such officials designated by the Borrower have registered as users of Client Connection. If the Bank agrees, the Bank will provide the Borrower with SIDC for the designated officials. Following which, the designated officials may deliver Applications electronically by completing Form 2380, which is accessible through Client Connection (<https://clientconnection.worldbank.org>). The Borrower may continue to exercise the option of preparing and delivering Applications in paper form. The Bank reserves the right and may, in its sole discretion, temporarily or permanently disallow the electronic delivery of Applications by the Borrower.

(iv) Terms and Conditions of Use of SIDC to Process Applications. By designating officials to use SIDC and by choosing to deliver the Applications electronically, the Borrower confirms through the authorized signatory letter its agreement to: (a) abide by the Terms and Conditions of Use of Secure Identification Credentials in connection with Use of Electronic Means to Process Applications and Supporting Documentation ("Terms and Conditions of Use of Secure Identification Credentials") provided in Attachment 3; and (b) to cause such official to abide by those terms and conditions.

(v) Minimum Value of Applications (subsection 3.5). The Minimum Value of Applications is US\$ 500,000 for Direct Payments and Reimbursements.

(vi) Advances (sections 5 and 6) to Ministerio de Producción – PRODUCE

- **Type of Designated Account (subsection 5.3):** Segregated
- **Currency of Designated Account (subsection 5.4):** United States Dollars (USD)
- **Financial Institution at which the Designated Account Will Be Opened (subsection 5.5):** Banco de la Nación
- **Ceiling (subsection 6.1):** Variable ceiling based on a three-month forecast

III. Reporting on Use of Loan Proceeds

(i) Supporting Documentation (section 4). Supporting documentation should be provided with each application for withdrawal as set out below:

- **For requests for Reimbursement, Advances and reporting eligible expenditures paid from the Designated Account:**
 - Three-month forecast for requests for advances, in the form attached (Attachment 4);
 - Customized Statement of Expenditures for Subprojects under Parts 1 and 2 of the Project (Category 1) in the form attached (Attachment 5);
 - Customized Statement of Expenditures for expenditures under Part 3 of the Project (Category 2) in the form attached (Attachment 6);
 - Designated Account Activity Statement in the form attached (Attachment 7) with a copy of the Designated Account Bank Statement applicable only when reporting eligible expenditures paid from the Designated Account.
- **For requests for Direct Payment:** Records evidencing eligible expenditures (e.g., copies of receipts, supplier invoices).

(ii) Frequency of Reporting Eligible Expenditures Paid from the Designated Account (subsection 6.3): Quarterly or more often if needed.

IV. Additional Information on Subprojects

Under Components 1 and 2 (Category 1), the Project will finance subprojects proposed by productive agents in partnership with innovation agents. Subproject proposals will be evaluated and selected in accordance with specific evaluation criteria described in the operational manual and in the subprojects manual. Subprojects may encompass consulting services, training expenses, goods, non-consulting services, and operating costs. Procurement of goods and non-consulting services financed under subprojects will be carried out using Shopping procedures, as described in the Operational Manual. Procurement of consultant services financed under subprojects will be carried out through comparison of CVs, as described in the Operational Manual.

The PIU will disburse Project proceeds for implementation of subprojects from the Operating Account. Following the initial disbursement (advance) to a given subproject, requests for additional disbursements to the same subproject should be supported by documentation of

expenses incurred based upon the disbursement schedule established in the agreements signed by the PIU-PRODUCE and the beneficiaries (subprojects). Processes and procedures will be reflected in the Operational Manuals for the Project and Subprojects.

Each Component will finance four types of subprojects as per Data sheet below.

Subprojects' Data sheet

Component 1: Funds for promoting innovation in the fisheries sub-sector
Component 2: Funds for promoting innovation in the aquaculture sub-sector

	Fund 1 Applied Research	Fund 2 Adaptive Research	Fund 3 Extension Services	Fund 4 Capacity-building
Amount of grant	US\$ 150,000	US\$ 180,000	US\$ 35,000	US\$ 25,000
Matching contribution	20% (monetary)	30% (monetary)	20% (monetary)	20% (monetary)
Subproject duration	2 years	2 years	1 year	1 year
Calls for proposals	2	3	4	4

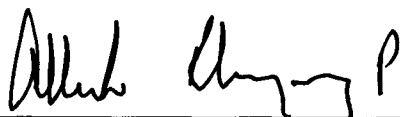
V. Other Important Information

For additional information on disbursement arrangements, please refer to the Disbursement Handbook available on the Bank's public website at <http://www.worldbank.org> and its secure website "Client Connection" at <http://clientconnection.worldbank.org>. Print copies are available upon request.

If you have not already done so, the Bank recommends that you register as a user of the Client Connection website (<https://clientconnection.worldbank.org>). From this website you will be able to prepare and deliver Applications, monitor the near real-time status of the Loan, and retrieve related policy, financial, and procurement information. For more information about the website and registration arrangements, please contact the Bank by email at <clientconnection@worldbank.org>.

If you have any queries in relation to the above, please contact Maria Virginia Hormazabal at mhormazabal@worldbank.org using the corresponding project Name and Loan number in the subject line.

Sincerely,



Alberto Rodriguez
Country Director

Bolivia, Chile, Ecuador, Peru and Venezuela
Latin America and the Caribbean Region

Attachments

- NA1. World Bank Disbursement Guidelines, May 2006
- NA2. Authorized Signature Sample Letter
- NA3. Terms and Conditions of Use of Secure Identification Credentials
- NA4. Three-month Forecast
- NA5. Customized Statement of Expenditures (Category 1)
- NA6. Customized Statement of Expenditures (Category 2)
- NA7. Sample Designated Account Activity Statement