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# **Handbook on Export Procedures**

**Practical Guide for Small and Medium Enterprises in Cambodia** 



International Finance Corporation



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# Handbook on Export Procedures

# Practical Guide for Small and Medium Enterprises in Cambodia

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# Acronyms

ADF	Administration Fee
ASEAN	Association of Southeast Asian Nations
AWB	Airway Bill
BOL	Bill of Lading
ССТ	CAMCONTROL
CDC	Council for the Development of Cambodia
CITES	Convention on International Trade in Endangered Species of Wild Fauna & Flora
СО	Certificate of Origin
DAALI	Department of Agronomy and Agricultural Land Improvement
EBA	Everything But Arms Initiative
EMF	Export Management Fee
FDI	Foreign Direct Investment
BLTD	Bilateral Trade Department
GMAC	Garment Manufacturers Association in Cambodia
GSP	Generalized System of Preferences
ILO	International Labor Organization
INCOTERMS	International Commerce Terms
MAFF	Ministry of Agriculture, Forestry and Fisheries
MCFA	Ministry of Culture and Fine Arts
MFN	Most Favored Nations
MOC	Ministry of Commerce
NGO	Non-governmental Organization
PAS	Sihanoukville Autonomous Port
SEZ	Special Economic Zone
SME	Small and Medium Enterprise
SPS	Sanitary and Phytosanitary
SSI	Single Stop Inspection System
SWI	Single Window Inspection
TPSD	Trade Preference Systems Department
WTO	World Trade Organization

# Foreword

The private sector drives the economy of Cambodia, creating more than 90% of total employment. The Royal Government of Cambodia recognizes that the private sector is the engine for growth and poverty reduction. The Royal Government's rectangular strategy emphasizes that a conducive business environment is the key to promoting the private sector and encouraging greater investment.

**Samdech Akka Moha Sena Padei Techo Hun Sen,** the Prime Minister of Cambodia, established the Government-Private Sector Forum (G-PSF) in the year 1999 in order to foster a regular dialogue between the private sector and the government, and to contribute to improving the business environment. Eight G-PSF working groups provide the private sector with the opportunity to raise concerns with the government and seek solutions.

Through this process the G-PSF's Manufacturing and Small and Medium Enterprise and Export Processing and Trade Facilitation Working Groups raised the concern that small and medium enterprises (SMEs) are not sufficiently aware of the export procedures for their products. This lack of information makes it difficult for SMEs to take advantage of export opportunities.

In response to this concern, the Ministry of Commerce, in collaboration with the International Finance Corporation's Mekong Private Sector Development Facility (IFC MPDF), prepared this export handbook which explains the export procedures respective government agencies require for a wide range of products.

This handbook provides clear and concise information on government export procedures in a user-friendly format suited to SMEs with little export experience. These include the procedures at the five main export points in Cambodia, including Bavet, Poipet, Sihanoukville port, Phnom Penh port, and Pochentong International Airport. In addition to general procedures that apply to all exports, this handbook also explains the requirements for obtaining Certificates of Origin, export licenses, and other export certificates from various ministries.

The Ministry of Commerce is grateful to IFC MPDF for the technical and financial support required to prepare this handbook and to all concerned government agencies for their outstanding cooperation in the editing exercise. I hope that this handbook will assist Cambodia's SMEs to gain better access to international markets and will prove to be a useful resource that contributes to enterprise growth and economic development.

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**Cham Prasidh** Senior Minister Minister of Commerce

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H.E. Cham Prasidh, Senior Minister and Minister of Commerce initiated and provided support for coordinating the development of this handbook. The Senior Minister provided valuable leadership to make sure that sufficient consultation was held with stakeholders to ensure the quality and relevance of the Export Handbook.

Like many other research endeavors, this Export Handbook was the result of the efforts of many individuals. Production of this handbook would not have been possible without the active participation and support from the Trade Promotion Department (TPD) of the Ministry of Commerce. Mark Taylor and Srun Sroy of Emerging Markets Consulting were the lead authors.

Our colleagues at IFC MPDF worked tirelessly to develop the handbook and ensure its quality. Khy Touk took the lead in developing and managing the production of the Export Handbook, under the supervision of Soneath Hor and Charles Schneider. James Phillip Brew, former Manager of the Government-Private Sector Forum Project, private sector representatives of M&SME WG and ExPr & TF WG and officials of relevant ministries provided valuable comments and insights throughout the research and drafting. Ann Bishop provided editorial assistance to make the handbook more accessible to the public at large.

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Trang Nguyen Head of Advisory Services, Mekong Region & General Manager, MPDF International Finance Corporation (IFC)

# Who should use the Export Handbook?

The SME Export Handbook is published for the benefit of all business people, especially small and medium enterprises (SMEs), operating in the Kingdom of Cambodia. All parties engaging in export activity, however, will hopefully find the content useful. The handbook captures the current official export process at key Cambodian land, water and air export locations and provides additional considerations for a successful export business.

The goal of the SME Export Handbook is threefold:

- 1. To provide a clear step-by-step guide for new and established exporters,
- 2. To reduce misconceptions about the complexity of exporting, and
- 3. To open the world of exporting to the private sector.

# Pre-export considerations

The typical export process requires up-front planning for many of the initial steps. Exporters should always give consideration to the documents required and matters related to:

- Sales contract
- Shipping terms
- Shipping documentation
- Freight forwarders and customs brokers
- Packaging and labeling
- Permits, licenses and certificates
- Taxes
- Certificate of Origin

### 1) The sales contract

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When negotiating an international sales contract, the terms of sale can be just as important as the sales price. From origin to destination, the goods you are shipping will likely involve several different parties and several modes of transportation. The buyer and seller therefore need to be clear at each stage regarding who takes responsibility and risk and who pays any associated charges and fees while the merchandise is in transit.

### Contract issues to consider:

- When does the transfer of ownership/title take place?
- What am I liable for?
- Who pays for charges or taxes that arise during transit?
- What if the shipment is lost or damaged?

To address these types of questions, exporters use standard international shipping terms and have sales contracts that are as clear, precise and comprehensive as reasonably possible. At a minimum, the terms and conditions of your sales contract should specify:

<ul> <li>Who is involved (The parties to the contract)</li> </ul>	<ul> <li>License and permit requirements (Who is responsible for obtaining import or export licenses and permits)</li> </ul>
<ul> <li>What is being exported</li> </ul>	<ul> <li>Payment instructions and terms</li> </ul>
(Details of the goods being provided)	(Purchase price of the goods and terms of payment)
<ul> <li>Ownership/Responsibility</li> </ul>	<ul> <li>Warranty and guarantees</li> </ul>
(Where transfer of title to the goods takes place)	(Warranty and/or maintenance terms and conditions)
Contract details	<ul> <li>Insurance and taxes</li> </ul>
(The contract's validity conditions)	(Who is responsible for paying insurance and taxes)
Cancellation terms	Timing
(What to do if the buyer defaults or cancels)	(The contract completion date)

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# 2) Using International Commerce Terms

International Commerce Terms ("Incoterms") are basic terms for international sales contracts. They make international trade easier, ensure that sellers and buyers in different countries understand one another and can minimize potential misunderstandings. Incoterms also clearly define when responsibility and risk transfers from the seller to the buyer and who pays charges and when.

### Table 1: Incoterms<sup>1</sup>

CFR Cost and Freight	International carriage is paid by the seller. The exporter pays the costs of the freight and transportation to get the goods to the named destination. The risk of loss or damage is assumed by the buyer once the goods are loaded at the port of departure.
CIF Cost, Insurance and Freight	International carriage is paid by the seller. The exporter pays for the costs of the freight, insurance and miscellaneous charges from the point of origin to destination.
CIP Carriage and Insurance Paid	International carriage is paid by the seller. The exporter pays for the transportation costs and insurance to the named place or port of destination. The term is used for air or ocean containerized shipments.
CPT Carriage Paid To	International carriage is paid by the seller. The exporter pays for the transportation costs to the named place or port of destination. The term is used for air or ocean containerized shipments.
DAF Delivered at Frontier	The exporter assumes responsibility for delivering the goods to the named place of destination by land. The buyer is responsible for unloading.
DDP Delivered Duty Paid	The exporter assumes responsibility for delivering the goods, paying duty and risk of damage or loss to the named place of destination. The buyer pays for unloading.
DDU Delivered Duty Unpaid	The exporter assumes responsibility for delivering the goods and risk of damage or loss to the named place of destination. The buyer is responsible for paying duty, unloading and clearing import.
DEQ Delivered Ex-Quay	The exporter assumes responsibility for delivering the goods to the buyer at the named port of destination. The buyer is responsible for unloading and clearing import. This term is used for ocean shipments only.
DES Delivered Ex-Ship	The exporter makes the goods available to the buyer at the named port of destination. The buyer is responsible for unloading. This term is used for ocean shipment only.
EXW Ex-Works	States the place where the shipment is available to the buyer. The seller is not responsible for loading the goods. The buyer assumes all responsibility for transportation.
FAS Free Alongside Ship	International carriage is NOT paid by the seller. The exporter delivers the goods to named ocean port of shipment and is responsible for the unloading and wharf fees. The buyer is responsible for loading aboard the vessel, ocean transportation, and the ocean cargo insurance.
FCA Free Carrier	International carriage is NOT paid by the seller. The exporter is responsible for delivering goods into the custody of the international carrier or agent, not loaded. The risk of loss/ damage is transferred to the buyer at this time.
FOB Free on Board	International carriage is NOT paid by the seller. The exporter is responsible for placing the goods on board the vessel at the port of shipment. The buyer assumes responsibility for ocean transportation and insurance.

<sup>&</sup>lt;sup>1</sup> Note: CIP, CPT, DAF, DDP, DDU and EXW are commonly used for any mode of transportation. CFR, CIF, DEQ, DES, FAS and FOB are used for sea and inland waterways.

Responsibility
/ Seller
- Buyer
Incoterms
Table 2:

	EXW	FCA	FAS	FOB	CFR	CIF	(1) 140	CIP (1)	DHE	DES	DEO	000	000
	Es-Works	Carrier Carrier	Free Alongode Ship	Free Cn. Board Vessel	Cost & Fraget	Cost Insurance & Freight	Cerniage Paid to	Carnage & Insurance Poid to	Definery At Frontier	Delivered Ex-Ship	Detivered Ex-Quey, Duty Unped	Detrend Duty Unpad	Delivered Duty Paid
SERVICE	Who Pays	Who Pays	Who Pays	Who Fays	Whe Pays	Who Pays	Whice Pages	who Pays	Who Pays	Weo Pays	Wite Pays	White Para	Who Pays
Warehouse abrage at point of origin	Softer	Seller	Seller	Soller	Seller	Soller	and the second	Seller	Seller	Seller	Seller	Selec	Seller
Wanhouse labor at point of organ	Soller	Seller	Setter	Soher	Setter	Seller	Seller	Seller	Seller	Seller	Seller	Soler	Seller
Export packing	Soller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Soller	Seller	Seller	Seller	Sather
Loading at point of ongin	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Setter	Seller	Setter	Seller	Soller	Seiler
Intant Imple	Buyer	Buyer	Seler	Soller .	Seller	Seller	Seller	Seller	Softer	Seller	Seller	Seller	Seller
Puri monitry charges	Buyer	Buyer	Saler	Seller	Seller	Solior	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Forentiers No	Buyer	Bayer	Soller	Seller	Sollar	Seller	Seller	Seller	Seller -	Seller	Soller	Seller	Seller
Loading on occurs carrier	Buyer	Buyer	Buyer	Setter	Seder	Soliter	Seller	Setter	Seller	Solur	Seller	Seller	Setter
Ocean-Mr ProgNichargen	Buyer	Buyer	Buyer	Buyer	Seller	Seller	Seller	Setter	Setter	Solar	Seller	Seller	Seller
Charges at Invester Port Angolt	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	-	Seller	Sollar	Buyer	Safer	Seller	Setter
Custom, Dutes & Taxes abread	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyes	Buyer	Buyer	Buyer	Buyer	Buyer	Selec
Delivery stranges to final destantion	Buyee	Buyer -	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Solur	Setter

# 3) Preparing your shipping documents

Exporters should become familiar with the shipping documents required for an export sales transaction. These documents are essential for moving goods through the channels of distribution, transferring possession and responsibility, clearing product through customs and facilitating payment. Incomplete, missing or incorrectly filled out paperwork delays the export process and adds costs to the exporter.

The following is an overview and description of shipping documents typically used in the export process.

### Shipping documents prepared by you or your freight forwarder:

<ul> <li>Airway Bill</li> </ul>	An Air Waybill is issued by an airline when goods are received for transport. The waybill travels with the cargo.
<ul> <li>Authorization Letter</li> </ul>	An Authorization Letter allows a freight forwarder or authorized agent to export goods on the seller's behalf.
<ul> <li>Bill of Lading</li> </ul>	A Bill of Lading is a contract between the seller and the carrier, typically prepared by the carrier or forwarder. The buyer usually needs an original copy as proof of ownership to take possession of the goods.
<ul> <li>Commercial Invoice</li> </ul>	A Commercial Invoice is essentially a bill for goods from the seller to the buyer. The document is prepared by the exporter or freight forwarder and provides information about the transaction including description of goods, address of shipper and seller and delivery and payment terms. It is also used as a basic document in determining the customs duty.
<ul> <li>Insurance Certificate</li> </ul>	An Insurance Certificate is a document prepared by the exporter or freight forwarder that provides evidence that insurance will cover the loss of or damage to the goods during transit.
<ul> <li>Packing List</li> </ul>	A Packing List is an itemized list describing the quantity and type of merchandise in a shipment. It includes the type of package, such as a box, crate, pallet, drum, carton or container and the dimensions and weight. Customs officials will use this list to check the cargo and buyers will use it to inventory merchandise received.

### Export documentation issued by Customs and other relevant Ministries:

<ul> <li>Certificate of Origin</li> </ul>	A Certificate of Origin (CO) certifies that the products being exported are produced or manufactured in the country of origin as stated on the CO. This is an important document to the buyer and seller and the Customs authorities as it affects tariffs and quotas applied between countries for specific product.
Customs Declaration	A Customs Declaration is the declaration that is used for import and export procedures as stated in the law.
<ul> <li>Export License</li> </ul>	An Export License is a goods management license for export for reasons of health, safety, security or the environment.
<ul> <li>Export Permit</li> </ul>	An Export Permit is a legal document that is necessary for the export of goods controlled by relevant Government authorities.

### **SME Hints**

- Before exporting, consider faxing all documents to your customer to give them an opportunity to review. You will then have sufficient time to manage modifications if changes are needed.
- Make sure that at least one complete set of documents is left behind and is accessible in the unlikely event that the originals are lost.
- Make sure your documents are correct and complete before you submit them the first time. Incomplete or incorrect documents may cause shipping delays.

# 4) Freight forwarders and customs brokers

**Freight Forwarders** are service companies that handle all aspects of export shipping for a fee. They act as the exporter's agent and can improve delivery time and customer service. Additional advantages of using a freight forwarder include:

- Providing customized services for physical transportation of goods
- Advising on rates and routing
- Offering assistance with packing and documentation
- Arranging consolidations or full container movements
- Offering Customs clearance services
- Providing quotes on insurance and freight

There are over 100 freight forwarding companies in Cambodia. Freight forwarders often do not own their own trucks but hire transport and contract with local brokers as needed. In general, these companies provide quality services at competitive prices.

**Customs Brokers** prepare customs documentation and clear goods through customs. There are approximately 110 customs broker companies in Cambodia, excluding the large number of individuals independently performing these services. As there is little regulation or public authority oversight of the sector and quality of service, professionalism can vary considerably.



### Choosing a Freight Forwarder or Customs Broker

While the main function of freight forwarders is to pick up, transport, and deliver cargo and the main function of customs brokers is to clear cargo through customs, there is often significant overlap in the services the two provide. Both tend to be

facilitators-a customs broker may provide a freight forwarding service and a freight forwarder may offer customs brokering services.

The decision to use a customs broker or freight forwarder will largely depend on whether you think you have the expertise and time to carry out the process yourself. If you are new to exporting, consider



using a customs broker or freight forwarder for your first few shipments. It can save time and money and help you become familiar and confident with the export process. It should also alert you to any unofficial processes and payments that might be involved.

### **Exporter Hints**

If you decide to use a freight forwarder or a customs broker, you should:

- Understand the essentials of the document preparation needed.
- Review the prepared documents.
- Talk with other exporters and learn about their experiences.
- Compare service offered and pricing of several candidates.
- Find out about all fees that you might have to pay.
- Ask the freight forwarder/broker if they have experience with handling your type of export.

### 5) Packaging and labeling your goods

When packaging and labeling goods for export, you will want to consider:

- The type of goods,
- How they will be shipped, and
- Dangers that the shipment may encounter while in transit.

It is in your best interest to pack the shipment securely. Insufficient or unsuitable packing can result in damaged goods that the buyer won't accept. Additionally, the buyer may not purchase from you again and your insurance may not provide coverage for the loss/damage.

In order for goods to arrive at your customer's door on time and without problem:



### Packaging

- Assume that the package will have repeated loading and unloading.
- Package to survive poor roads and rough cargo handling.
- Plan for extreme weather conditions that might be endured during transit, handling and storage.
- Remember that proper packaging can reduce the risk of theft during transit.



### Labeling

- Labels should be large, clear and waterproof.
- Shipping information should appear on at least 3 sides of the package and state:
  - Port of destination
  - Name, address and phone number of consigned
  - Any necessary cautionary labels (e.g. "Fragile")
- Include transit instructions and package dimensions and weight

## 6) Licenses, permits, authorization and certificates

Exporters must provide additional documentation for items that the Royal Government of Cambodia has determined to be sensitive or that are monitored for trade purposes.

The table below lists the types of licenses, permits or certificates that are required to export certain items and the government authority where they can be obtained.

Note: New handicraft items and silk goods do not require additional documentation except if they involve silverware or are an art and cultural heritage product (outlined below).

### Table 3: Licenses, Permits and Certificates

	Type of Goods	Documentation	Government Authority
Export License	Unprocessed Rubber	- Export License (Valid: 60 days)	- Ministry of Commerce, Bilateral Trade Dept.
	Processed Wood and Non-timber Forest Products	<ul><li>Export License (Valid: 60 days)</li><li>Permit Letter</li></ul>	<ul> <li>Ministry of Commerce</li> <li>Ministry of Agriculture, Forestry and Fisheries</li> <li>Council of Ministers</li> </ul>
(PROM	Sand	- Export License (Valid: 60 days)	- Ministry of Commerce Bilateral Trade Dept.
Certificates	Raw Fruit, Vegetables, Plants and Agricultural Materials (includes pesticides, fertilizers, seed and seedling materials, feed additives)	<ul> <li>Customs and Excise Permit</li> <li>Sanitiary and Phytosanitary Certificate (SPS)</li> </ul>	<ul> <li>Customs House</li> <li>Ministry of Agriculture, Forestry and Fisheries</li> </ul>
1	Garments	- Certificate of Origin (Valid: 6 months)	- Ministry of Commerce
2	Drugs and Medicines	<ul> <li>Certificate, Ministry of Health (Valid: 5 years)</li> </ul>	- Ministry of Health
1	Live Animals	<ul> <li>Animal Health Certificate or CITES Certificate (Valid: 5 years)</li> </ul>	- Ministry of Agriculture, Forestry and Fisheries
Authorization and Permit	Art and Cultural Products	<ul><li>Authorization</li><li>Permit Letter (Valid: 1 year)</li></ul>	<ul> <li>Ministry of Culture and Fine Arts</li> </ul>
<b>9</b> .0	Fish, Crustaceans, Mollusks and Other Aquatic Products	<ul><li>Transportation Permit Letter</li><li>Certificate of Origin</li><li>Customs Permit</li></ul>	<ul> <li>Ministry of Commerce</li> <li>Ministry of Agriculture, Forestry and Fisheries</li> <li>Customs House</li> </ul>
🗳 🗪	Jewelry, Silverware and Uncut or Unprocessed Precious Stones	- Permit Letter (Valid: 1 year)	- National Bank of Cambodia

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## 7) Export tax

There are five categories of goods that are subject to export taxes:

- 1. Unprocessed Rubber
- 2. Uncut (unprocessed) Precious Stones
- 3. Processed Wood
- 4. Fish and Crustaceans, Mollusks and Other Aquatic Products
- 5. Sand

The duty rate for these goods fall into the following categories:

### Table 4: Export Tax

	Export Goods	Duty Rate	Details
	Natural Rubber	10%	
	Processed Wood and Non-timber Forest Products	5% and 10%	There are over eight types of wood and many subcategories. Duty rate is determined by the wood type and amount of processing.
	Fish and Crustaceans, Mollusks and Other Aquatic Products		
24	Uncut (unprocessed) Precious Stones	10%	
190a	Sand		

### 8) Certificate of Origin



A Certificate of Origin (CO) is a document that certifies where a product originated from.

COs are often required by both importing and exporting countries because of established trade arrangements. Product classification, origin and original status determine eligibility for preferential treatment and the specific duty rate assessed by the importing country.

In Cambodia, COs typically allow exporters to take advantage of the preference system of the importing countries, such as GSP or MFN schemes. Exporters therefore need to plan in advance if the buyer or importing country requires a CO.



### Steps to Determine CO Requirements for a Particular Country



### Table 5: How To Determine CO Requirements

Step 1)	Determine the product's code The product code is determined by the Harmonized System Codes, the international method of classifying products for trading. The system is used by customs officials around the world and consists of approximately 5,000 commodity groups, each arranged and classified by a six digit code. Visit ASYCUDA's online Code Database for details: <u>http://www.asycuda.org/onlinehs.asp</u>
Step 2)	Establish the product's tariff classification The tariff classification refers to the range of duty rates the product has in the importing country.
Step 3)	Establish the product's eligibility Make sure that the product is eligible for the desired trade regime.
Step 4)	Check the origin criteria Make sure that the product fulfills the Rules of Origin criteria set by the importing country. To be eligible, the product will either be wholly obtained in the exporting country or have undergone sufficient working or processing using inputs from other countries.
Step 5)	Check the transportation conditions Check that the transportation of the goods from Cambodia to the importing country meets the "direct transport" provisions stipulated in the rules of origin.

### Box 1: Exporting to the European Union

### Exporting to the European Union

Under the Generalized System of Preferences ("GSP"), Cambodian exporters shipping to the European Union qualify under the Everything But Arms Initiative ("EBA"). The rationale for the EBA is to help developing countries compete with more developed countries.

In February 2001, the EBA Regulation granted duty-free access to imports of all products from Cambodia without any quantitative restrictions. Duties on imports of fresh bananas, rice and sugar, however, still exist but are being reduced.

Additional details can be found at The Export Helpdesk, <u>http://www.exporthelp.europa.eu</u>, a free online service for exporters in developing countries interested in supplying the EU market.

### Box 2: Certification of Origin: Helpful Websites

### **ITC Market Analysis Tool**

The ITC Market Analysis website, http://www.trademap.org/asean/login.php, and its Trade Map, Market Access Map and Product Map tools have been developed to assist exporters worldwide. The website provides detailed information regarding tariffs, trade statistics and products by country. Users will need to register first.

### **Other Helpful Sites**

- World Customs Organization http://www.wcoomd.org/ie/index.html
   UNCTAD
- http://www.unctad.org
- WTO http://www.wto.org

# How to Obtain Product-Specific Export Documents

### **Export Licenses**

Export licenses are needed for items such as processed wood and non-timber forest products, sand, uncut precious stones and unprocessed rubber. The steps to obtain an export license for processed wood and sand are provided below. To export unprocessed rubber, please contact the Bilateral Trade Department.<sup>2</sup>

### **Exporting Processed Wood and Non-timber Forest Products**



The process to receive an export license for processed wood consists of five steps. The processing time can vary tremendously – ranging from one month to over one year - depending on factors such as the companies and the amount and type of wood involved.

### **Export License Process**





<sup>&</sup>lt;sup>2</sup> Export process and procedures for unprocessed rubber were not available from the BLTD (formerly FTD) at the time this study was conducted. The export process for uncut or unprocessed precious stones was not available from the National Bank of Cambodia at the time this study was conducted.

### Table 6: Export License - Processed Wood

Step 1)	Submit Request Letter Submit a request letter to export timber and non-timber forest products at the Forestry Administration (Ministry of Agriculture, Forestry and Fisheries). Applicants will also have to provide the following documents: two original copies of the request letter, two lists of the timber and non-timber forest products, two invoices, handover-receipt product contract, certificate of registration, certificate of VAT, patent tax license, authorization letter and certificate of origin.
Step 2)	<b>Receive Forestry Administration Approval</b> Once the request letter is received and reviewed, the Forestry Administration can recommend approval to the Ministry of Agriculture, Forestry and Fisheries. The Ministry of Agriculture, Forestry and Fisheries, in turn, either approves the letter or asks for approval from the Council of Ministers (for natural forest products only), in compliance with the law.
Step 3)	Receive Export Permit An export permit can then be issued by the Ministry of Agriculture, Forestry and Fisheries or the Council of Ministers. Export permits are valid for one year. Applicants can also request an extension if the permit is going to expire.
Step 4)	Apply for Export License After receiving the export permit, apply for an export license. The license provides information regarding the total approved quantity and the current amount left on the license, if exports have already taken place. The Export License is issued by the Bilateral Trade Department of the Ministry of Commerce but first needs to be agreed upon by the Chief of Forestry Administration.
Step 5)	<b>Receive Transportation Permit Letter</b> Prior to transporting timber or non-timber forest products to the border, the exporter must receive shipment approval. The request is made together with the request for an export license at the Forestry Administration.

### Types of Timber or Non-Timber Forest Products Eligible for Export

The details of wood and non-timber forest products prohibition and the essential conditions of permission are stated in Sub-decree No. 131 ANKr.BK, 28 November 2006. This Sub-decree also explains in detail the types of timber or non-timber forest products that the Royal Government of Cambodia allows/prohibits for export as well as the necessary terms for approval.

### **Exporting Sand**



The process to receive an export license for sand consists of three steps. Specific details regarding the request letter and export license procedure will need to be obtained directly from Bilateral Trade Department (BLTD).

### **Export License Process**



### Table 7: Export License - Sand

Step 1)	Submit Request Letter Submit a request to export letter and all relevant supporting information such as where the sand is coming from, number of tons, destination, quality and price. Specific details regarding the supporting data will need to be obtained directly from BLTD.
Step 2)	Apply at the Foreign Trade Department Upon receipt of the permission letter, apply for a license at the BLTD.
Step 3)	Receive Export License Upon successful review and application processing, BLTD will issue the export license to the requestor.

### Certificates

Many products require specialized certificates in the export process.

### Table 8: Products Requiring Certificates

Product		Certificate
Drugs and medicine, Garments (and other goods) Raw fruits, vegetables and plants Animals, animal products, animal feed and meats	$\begin{array}{c} \rightarrow \\ \rightarrow \\ \rightarrow \\ \rightarrow \end{array}$	Certificate of Analysis and Product Registration Certificate of Origin Sanitary and Phytosanitary Certificate Animal Health Certificate

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### Exporting Drugs and Medicine - Certificate of Analysis and Product Registration



An export license is not needed for drugs and medicine but the product must be registered at the Ministry of Health. The two-step process to receive a 5-year Certificate of Registration of Medicine and Drug is outlined below.



### Table 9: Certificate of Product Registration Process

Step 1)	Apply for Certificate of Analysis First, exporters need to bring a sample of the drugs/medicine and its product specification for inspection by the National Laboratory for Drug and Quality Control, Ministry of Health.
Step 2)	<ul> <li>Apply for Product Registration Certificate</li> <li>Once a Certificate of Analysis has been received, a sample of the drug/medicine will need to be taken to the Department of Drugs and Food for product registration.</li> <li>The following documents are needed: <ol> <li>Request Letter Form for Drugs and Medicine Permission</li> <li>Summary of Characteristics of the Drug/Medicine</li> <li>Drug/Medicine document (specification)</li> <li>Document Summary of Medicine Strength</li> <li>Toxicology Document</li> <li>Clinic Document Summary</li> <li>Sample of Product (10 units)</li> <li>Certificate of Analysis</li> <li>Receipt of Registration for payment in the amount of \$200 (for each registration).</li> </ol> </li> </ul>
Step 3)	<b>Export</b> The drug/medicine will follow the standard export process. Customs and CamControl officials will check that the Product Registration Certificate accompanies the export.

### Exporting Garments (and other products) - Certificate of Origin

To receive a Certificate of Origin, exporters will need to:

- 1) Register with the Trade Preference Systems Department (TPSD)<sup>3</sup>. This initial process is required for both for-profit and non-governmental organizations (NGOs).
- 2) Apply for a CO at either the Bilateral Trade Department or the Multilateral Trade Department. See CO Application Process (below) for details.

# Step 1Step 2Submit Request<br/>Letter Form &<br/>DocumentsNeceive<br/>Registration<br/>Approval

### Trade Preference Systems Department Registration Process

### Step 1: Complete TPSD Request Form and submit documentation

The following supporting documents will need to be submitted:

### **TPSD provided:**

Request Form

### **Exporter provided:**

- Registration Certificate issued by MOC Legal Department. The Certificate needs to be an original or a copy certified and stamped by municipal or provincial authorities.
- Copy of GMAC Membership Certificate and ILO Certificate (for garment businesses only)<sup>4</sup>.
- Copy of the lease contract or land title with address and location (for Cambodians).
- Copy of the company owner's passport or ID card and one photo.
- Copy of the patent tax license issued by the Taxation Department, Ministry of Economy and Finance.
- An Authorization Letter issued by the company chairman to his/her representative, if needed. The representative will need to show his/her passport or identity card.
- Two photos of the building or two pictures of the production line and two pictures of the product.

<sup>&</sup>lt;sup>3</sup> The Trade Preference Systems Department is commonly referred to as the GSP Department

<sup>&</sup>lt;sup>4</sup> GMAC is the Garment Manufacturers Association in Cambodia and ILO is the International Labor Organization.

If your business is a large enterprise or investment, you may also need to provide:

- Permit issued by the Council for the Development of Cambodia (CDC). The permit needs to be an original or a copy certified and stamped by municipal or provincial authorities.
- Permit issued by the Ministry of Industry, Mines and Energy. The permit needs to be an original or a copy certified and stamped by municipal or provincial authorities.
- Company statute, economic project report and construction plan permit.

### Step 2: Receive registration approval

Once the request letter and supporting documentation is reviewed and approved, registration with the Trade Preference Systems Department is complete. There is no fee for the registration process.

### Certificate of Origin Application Process

After registering, exporters can apply for a CO at the Trade Preference Systems Department, Bilateral Trade Department or Multilateral Trade Department, based on the Department that arranges CO for the export destination country. The CO application process also requires that the owner of the goods self-declare.

Bilateral Trade Department
 Issues COs to countries in the European Union and the Russian Federation.

### Multilateral Trade Department

Issues COs to Australia, Brunei, China, India, Indonesia, Japan, Laos, Malaysia, Myanmar, New Zealand, Philippines, South Korea, Singapore, Thailand and Vietnam.

#### Trade Preference Systems Department

Issues COs to USA, Canada, Mexico and all other countries not listed above.

### Certificate of Origin Application Process



### Step 1: Submit documentation

If exporting by sea (to all destinations) or to the USA by air, you will need to submit:	If exporting by air (to all destinations except the USA), you will need to submit:	
<ul> <li>Company Request Letter</li> <li>Invoice</li> <li>Packing List</li> <li>Sales Contract</li> <li>Joint Inspection Report made by CAMCONTROL and Customs and Excise</li> <li>Bill of Lading</li> <li>Cambodia Outward Declaration</li> </ul>	<ul> <li>Company Request Letter</li> <li>Invoice</li> <li>Packing List</li> <li>Sales Contract</li> <li>Cambodia Outward Declaration</li> <li>Within one month of the goods being exported:</li> <li>Joint Inspection Report made by CAMCONTROL and Customs and Excise</li> <li>Airway Bill</li> </ul>	

### Note:

- 1. Exports to the USA require a CO to accompany the cargo for tax purposes. A joint inspection report therefore must be submitted to the TPSD before the cargo ships.
- 2. The CO application process for exports by air to the EU or Canada, however, can usually occur after the cargo ships since most exports are duty and quota free.
- 3. In general, it is important to apply for the CO before your cargo has shipped since it can be difficult to obtain COs post export. It may also affect the duty the buyer has to pay.

### Step 2: Pay required fees

Exporters will need to pay the following fees:

Export Management Fee (EMF)
 Administration Fee (ADF)

(See Prakas No.044 and No. 097 for details) (See Prakas No. 044 for details)

Certificate of Origin:

- Form N: Normal certificate stating that the export product has to pay tax in the importing country and does not comply with rules of origin requirements. (\$30 USD per set)
- Form A: Certificate stating that the export product eligible for duty free status in the importing country <u>does</u> comply with rules of origin requirements (\$50 USD per set)

Goods with less than 2,000 pieces or footwear with quantity less than 200 pairs:

- Form N: Normal certificate stating that the export product has to pay tax in the importing country and does not comply with rules of origin requirements. (\$10 USD per set)
- Form A: Certificate stating that the export product eligible for duty free status in the importing country <u>does</u> comply with rules of origin requirements (\$15 USD per set) See Prakas No. 044 for details

Note: - EMF will not have to be paid for small quantities of goods with a value under 6,000 Euros for European countries and a value under \$800 USD for other countries.



### Step 3: Receive CO



The exporter will then be issued the Certificate of Origin. Official Certificate of Origin processing time: up to 11 hrs and 55 min

### Box 3: Exporting Camouflage Clothing

### Exporting Camouflage Clothing

If exporting camouflage clothing, exporters will need to follow Notification 832. The process for importing camouflage material and exporting camouflage goods overseas states:

- 1. Exporters do not need to ask permission from government or other institutions.
- 2. When imported camouflage material arrives at the border, CAMCONTROL and Customs and Excise officials need to inspect the product carefully to verify the amount.
- 3. Before issuing a CO or export license, MOC has responsibility to check all documents and can inspect: the production chain, capacity of the exporting factory, the number of finished products produced from the imported camouflage material and make a stock count to verify how much material remains.

### Exporting Raw Fruits, Vegetables and Plants - SPS Certificate

Sanitary and Phytosanitary (SPS) Certificates are often required by other countries when exporting raw fruit, vegetables, plants, fish, livestock and other products. The certificate certifies that the product is free from injurious pests which could damage crops. It is the exporter's responsibility to ensure that the SPS conditions are met.

In Cambodia, the Ministry of Agriculture, Forestry and Fisheries, Department of Agronomy and Agricultural Land Improvement (DAALI) is responsible for issuing SPS certificates. At present, certificates can only be issued from Phnom Penh.

There is no cost for an SPS certificate. However, if MAFF is required to take a product sample and bring it to the lab for testing, or if treatment is needed, you will have to pay for the additional service. MAFF's pest control and fumigation services are carried out by Cambodia Pest Control Source, an authorized general service vendor.

Although the mechanism to issue SPS certificates is in place, Cambodia's animal and fish products are not yet allowed access to the EU market as Cambodia currently does not meet EU's requirements for a proper SPS system.



### **SPS Application Process**



### Table 10: Sanitary and Phytosanitary Certificate Process

Step 1)	Submit documentation Submit a letter requesting SPS certification and for DAALI officers to inspect your product. You will also need to provide the packing list and invoice.
Step 2)	Follow compliance guidelines MAFF will then make a risk assessment based on your product's risk for pests, your company profile and the source of origin. The product's export requirements and guidelines for Cambodia can then be determined.
Step 3)	Determine importing country testing and inspection requirements MAFF will check the testing and inspection requirements of the importing country. Arrange for inspection and testing as required.
Step 4)	Perform laboratory testing Arrange for laboratory testing, if needed, at least 15 working days before exporting. MAFF is equipped to perform all necessary tests but advance notice is recommended.
Step 5)	<b>Fumigate export product</b> Arrange for fumigation, if needed, at least 15 working days before exporting. The full process for fumigation can take up to 96 hrs. MAFF will also have to perform a follow-up inspection to determine if re-fumigation is necessary.
Step 6)	<b>Export Product</b> A Fumigation Certificate can then be issued. The certificate states the product, date, and dosage used for the treatment. The product is now SPS certified and ready for export.

### **Box 4: Exporting Plants**

### **Exporting Plants**

Plants are classified into low risk and high risk categories. Low risk plants usually include rice and grains. High risk plants like banana or sugar palm trees typically have high moisture content. Soil becomes an important factor in the risk assessment.

### Box 5: Additional SPS Resources

### Additional SPS Resources

### **IPP: International Phytosanitary Portal**

All IPPC member countries, such as Cambodia, are required to follow the same SPS guidelines. The IPPC website, https://www.ippc.int/IPP/En/default.jsp, provides additional information on SPS requirements.

WTO Sanitary and Phytosanitary Measures http://www.wto.org/english/tratop\_e/sps\_e/sps\_e.htm

U.S. Implementation of the SPS Agreement Principles http://www.aphis.usda.gov/is/sps/mod2/2principl.html

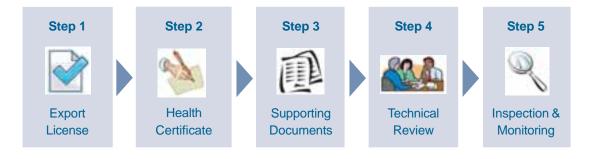
### Exporting Animals, Animal Products, Feed & Meat - Animal Health Certificate



The Department of Animal Health and Production within the Ministry of Agriculture, Forestry and Fisheries is responsible for livestock (cattle and buffalo) and animal health. This includes animals, animal products and animal feed and meats.

If you are planning to export livestock or goods falling under the responsibility of the Department of Animal Health and Production, you will first need to obtain an export license from MAFF. The request can go through two channels – the Council of Ministers or the Department of Animal Health and Production. The Department of Animal Health and Production is the most commonly used channel.

### Steps to receive an Animal Health Certificate:



### Table 11: Animal Health Certificate

Step 1)	Obtain an export license MAFF is responsible for issuing export licenses. Livestock licenses are typically for five years and state the frequency and specifics of each export.
Step 2)	Submit an animal health certificate application. This application should include all the relevant export information such as the purpose of the business, the number of livestock to be exported, where the livestock are located and the destination.
Step 3)	Provide required supporting documentation This includes proof of company registration (VAT#) and the export license from MAFF.
Step 4)	Assist in the technical review process If the request is approved, there will be a technical review process. The process includes how the export will be organized, the requirements of the importing country, potential inspections, vaccinations and negotiations for compliance. The time needed for the Technical Review Process will depend upon the negotiations, specific requirements of the importing country and if vaccinations are required.
Step 5)	Arrange for inspection The Department of Animal Health will perform an inspection at the exporter's facilities. For livestock, the inspection fee is \$2 per head. Vaccinations, laboratory testing and other compliance measures will be based on the exporter's location/zone and the sampling performed.
Step 6)	Allow final monitoring Once these steps are complete, an animal health certificate can be issued. A Department official, however, will need to be present to monitor the livestock when it is exported.

### Authorization and Permits

Some products require authorization or permits in the export process. The process for exporting firearms is not included in this handbook.

### Table 12: Products Requiring Authorization or Permits

Product		Authorization or Permit
Select handicraft and cultural and heritage products Fish Jewelry and Silverware Uncut or Unprocessed Precious Stones	$\begin{array}{c} \uparrow \\ \uparrow \\ \uparrow \\ \uparrow \\ \uparrow \end{array}$	Authorization, Ministry of Culture and Fine Arts Permit Letter, Ministry of Agriculture, Forestry and Fisheries Permit Letter, National Bank of Cambodia Permit Letter, National Bank of Cambodia

# Exporting Selected Handicraft and Cultural Products - Authorization, Ministry of Culture and Fine Arts



The Ministry of Culture and Fine Arts ("MCFA") is responsible for implementing policies to protect, preserve, and develop national cultural heritage and fine arts in Cambodia. MCFA authorization may be needed if you export cultural products. While few exporters currently apply for the Authorization, the MCFA aims to more aggressively enforce the process and is currently revising its Authorization application procedure.

The MCFA expects that the final authorization process will follow the steps below.



The process currently takes approximately 3-5 days. The cost for inspection, if any, has not yet been determined.

### Table 13: Authorization from Ministry of Culture and Fine Arts

Step 1)	Complete the application form Go to the Department of Heritage and fill out an Authorization application form. You will need to provide a list of the products being exported, a photo of each item and product details (what it is made of, where it was made and who made it).
Step 2)	Arrange for inspection Arrange to bring sample products to the Department of Heritage for inspection and to determine that the export is not a heritage item.
Step 3)	<b>Receive MCFA signature and approval</b> After the product passes inspection, a permission letter will be issued. It will be signed by the Chief of the Department of Heritage and the Minister of Culture and Fine Arts.

### **Exporting Fish**



It takes approximately two weeks to receive the necessary documents to export fish.

### **Export License Process**



Step 1)	Submit request letter
	- Submit a Request to Export Letter to the Fishery Administration and attach a certificate of registration from the Ministry of Commerce. (Sample application form can be provided by the Office of Planning/Accounting of the Fisher (dministration)
	<ul> <li>Fishery Administration).</li> <li>After completing the application form (with relevant documents attached), submit the form to the Fishery Administration for approval by the Head of Fishery Administration. After receiving approval, the Office of Planning/Accounting will prepare the export permit. Final approval will ultimately come from the Ministry of Agriculture, Forestry and Fisheries.</li> </ul>
Step 2)	<ul> <li>Request export permit</li> <li>After receiving the request letter approval from the Fishery Administration, submit a request to the Ministry of Agriculture, Forestry and Fisheries for an export permit The process of asking for an export permit requires the applicant to communicate directly with the Ministry.</li> </ul>
	- After receiving the export permit from the Ministry of Agriculture, Forestry and Fisheries, submit the permit to the Fishery Administration in order to obtain the Transportation Permit Letter.
Step 3)	Fisheries product export process
	<ul> <li>To export fisheries products, the applicant must request a Transportation Permit Letter from the Fisheries Administration Office and attach one copy of the MAFF permit.</li> </ul>

### Box 6: CITES (concerning endangered plants and animals)

### CITES

The Convention on International Trade in Endangered Species of Wild Fauna and Flora (CITES) aims to ensure that international trade of wild animals and plants does not threaten their survival. Cambodia is a CITES member country. As such, if you are exporting or transporting products that are considered endangered species, an certificate issued by a CITIES authority of Cambodia is required.

To search the database of animals and plants species listed on CITES, visit the CITES website at http://www.cites.org/index.html or the CITES searchable database at http:// www.cites.org/eng/resources/species.html.

### Exporting Jewelry, Silverware and Uncut or Unprocessed Precious Stones<sup>5</sup>



To export jewelry and silverware and uncut or unprocessed precious stones your business will need to be registered with the Ministry of Commerce and have received permission to operate from the National Bank of Cambodia. See Prakas F 9-99-100 for details. Each export may also require a permit letter from the National Bank of Cambodia. As these export regulations are currently under review, the following steps describe the export process currently in practice.



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<sup>&</sup>lt;sup>5</sup> Laws or regulations regarding export permits for jewelry, silverware and uncut or unprocessed precious stones have not been passed. The above process therefore reflects current practices.

### Table 14: Permit Letter- Jewelry , Silverware and Uncut or Unprocessed Precious Stones

Step 1)	Submit request form Go to the National Bank of Cambodia and complete the Request for Permission to Export and Transport Jewelry, Silverware and Uncut or Unprocessed Precious Stones form. You will need to provide personal and company information on the form such as your name, age, nationality, address, job, business type, number of employees, Director of your business and business trademark.
Step 2)	Submit supporting documentation The following supporting documentation will also need to be provided to the National Bank of Cambodia: three 3x4 photos (of the requestor), a copy of identification card, family document and map of the business location, photo of the business, 2 copies of the company statute and a certificate stating your account at the National Bank.
Step 3)	Receive Permit Letter If approved, a Permit Letter will be issued. The process takes about one week and there is a fee of 1 million riel.

### Export Locations: Land, Sea and Air

### **Overview and First Steps**

The remaining section of the Export Handbook outlines the documents, official fees and processes required for exporting at the Poipet border, Bavet border, Phnom Penh Port, Port of Sihanoukville and Phnom Penh International Airport.

Before exporting at these locations, make sure that you have the following four items:

### 1. Export Documents

Prepare all the necessary documents for exportation. This usually includes the Packing List, Commercial Invoice and Authorization Letter.

### 2. Export License

Obtain an export license, if needed. This is required for sensitive exports such as unprocessed rubber, and processed wood and non-timber forest products.

### 3. Ministerial Approval / Certificates

Obtain any product-specific documents such as permits or certifications from the relevant Ministry. This includes documentation such as permits for exporting fish and products requiring a certificate of origin or a Sanitary and Phytosanitary certificate.

### 4. Company Registration Documentation

Proof of registration with the Ministry of Commerce, such as your company's VAT number or patent tax license, demonstrating that the business is legitimate.



To help illustrate the documentation required at each export location, the following icons are used:

#### Box 7: Export Legend: Icons



#### Letters: Request/Permission, Authorization and Contract or Insurance

There are three types of letters that are used in the export process.

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#### **Request/Permission Letter**

Customs and Excise Department typically requires exporters to submit a Request Letter to start the export process. There is no official Request Letter format but the letter should have basic export information. A hand written note on a commercial invoice is sometimes sufficient. Once received, the Customs and Excise Department will issue a Permission Letter. This letter allows the export process to move forward. The Permission Letter format is also not standardized and can range from a formal letter to a signature and stamp on the exporter's Request Letter.

#### Authorization Letter

#### Authorization Letter

If using a broker or freight forwarder, an Authorization Letter is required. This document lets Customs officials know that another party can act on your behalf. Authorization Letters are typically provided by the broker or freight forwarder.

#### Contract or Insurance Letter

This letter states that the exporter/seller takes responsibility as the owner of the goods.

Contract Letter

# Exporting by Land

#### **Poipet Border**

The Poipet-Aranyaprathet border is situated in the northwest of Cambodia and is located in Ou Chrov district of Banteay Meanchey province. In 1994 the Poipet border crossing became an official International Border Checkpoint.

Poipet has a population of over 70,000 and is one of four districts that borders Thailand. The border gate is approximately 50km from the provincial capital of Banteay Meanchey and serves as the primary land crossing for people and goods moving between Cambodia and Thailand. Poipet Hours of Operation

 Border Gate:
 08:00 - 20:00 daily

 CAMCONTROL:
 08:00 - 12:00

 I3:00 - 17:30 daily
 07:00 - 11:30

 Customs and Excise:
 14:00 - 17:30 daily

At present, the most common commodities being exported from Cambodia to Thailand via the Poipet border crossing are fresh and processed fish, rattan, second-hand clothes, rice husks, scrap-metals, handicrafts, and farming and agricultural products.

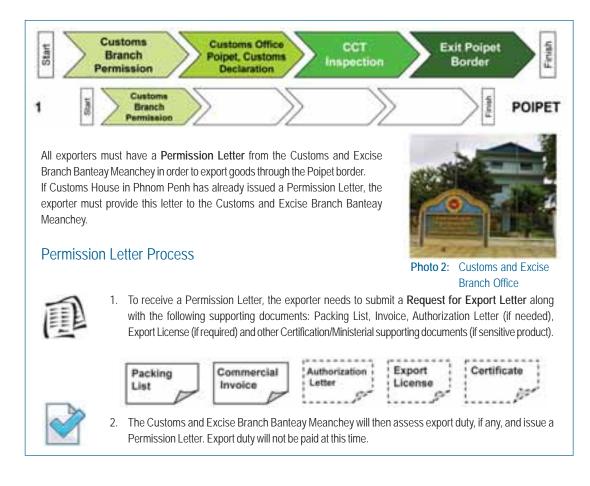
#### Photo 1: Poipet Border



### **Poipet Border Export Process**

The Poipet Border export process can be captured in four key steps. The documentation and requirements are outlined below.

#### Box 8: Poipet Export Border Process



### POIPET

After the Permission Letter has been issued by Banteay Meanchey Customs and Excise Branch, the exporter has to complete the customs declaration process at the Customs and Excise Office Poipet.

Customs Office

pet, Custom

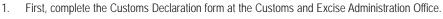
Note that the Customs and Excise Office, Poipet is unique in that it allows for an optional Temporary Customs Declaration process in addition to the typical Customs Declaration process. The rationale given for having a temporary process is that it allows exporters to move product through the border more quickly, benefiting timesensitive exports such as live fish. The official required Customs Declaration is provided below.



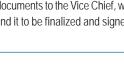
Photo 3: Customs and Excise, Popiet

### Customs Declaration Process

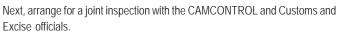
2



- 2. Next, bring the completed Customs Declaration form and a copy of the Customs and Excise Banteay Meanchey Branch Permission Letter to the Customs and Excise Administration Office Poipet. The Vice Chief Customs and Excise will approve the documents and authorize the inspection.
- 3. Pay any export duty owed to the Accounting Office, plus a declaration cost of 15,000 R. The exporter will receive a receipt for this payment.
- 4. Then go to the Customs and Excise Inspection Office and arrange for an inspection.
  - If goods are moved by cart, the inspection will take place at the Poipet checkpoint
  - If goods are moved by truck, the exporter will need to arrange for a location for the inspection to take place - usually at a warehouse or pre-arranged site, as the goods are being loaded for transport. After the goods have been inspected, the Customs and Excise Inspection Official makes the goods inspection report, normally, in section D of the Customs Declaration.
- Next submit the Customs Declaration and other relevant documents to the Vice Chief, who is responsible for Administration Office, to summarize and sign, and send it to be finalized and signed by the Chief of Customs and Excise Office Poipet.



### 3



The inspection process takes approximately 15-30 minutes, excluding waiting time. As there are no inspection facilities at the border, it is the responsibility of the exporter to arrange a location for the inspection to take place. The inspection is often performed at a nearby warehouse or simply beside the road.

#### **CCT Inspection Process**

3.

1. To arrange for CAMCONTROL's review and inspection, the following documents need to be provided: Packing List,

Invoice, Customs Declaration, Customs and Excise Permission Letter, Authorization Letter (if needed) and Export License and Certifications (if needed).



- 2. If all paperwork is sufficient, the Chief of CCT Poipet will assign the inspector.
  - The inspection will take place at the Poipet checkpoint or a pre-arranged location.
  - If goods are moved by cart, the inspection will take place at the Poipet checkpoint.
  - If goods are moved by truck, the exporter will need to arrange for a location for the inspection to take place – usually at a warehouse or pre-arranged where the goods are being loaded for transport.
- 4. An inspection Survey Report is then completed and signed and stamped by the CCT official.
- The exporter will need to go to the Administrative Office to pay an inspection fee of 0.1% of the approved value stated on the invoice (already evaluated at the Customs and Excise Branch, Banteay Meanchey). An Inspection Fee Receipt will be issued to the exporter.
- 6. Lastly, the CCT Inspection Report and Receipt is given to the Head of the CCT Poipet for approval and signature.



2 and

Once the Customs and Excise inspection process is complete, bring the inspection report and the Customs Declaration form to be signed and stamped by the Chief of Customs and Excise Poipet at the Customs and Excise Administration Office. A **Permission to Exit** letter will then be given.



Present the Permission to Exit letter to the CAMCONTROL border official. CAMCONTROL will have already notified their official at the border that the goods have been approved for export. The consignment is then allowed to pass through the Poipet border.



POIPET

Photo 4: CCT Popiet



#### **Bavet Border**

The Bavet-Moc Bai border is located in the province of Svay Rieng in the southeast of Cambodia. Svay Rieng comprises seven districts, of which five border Vietnam, and has a population of 591,000. The Bavet border gate is approximately 50 km from the provincial capital of Svay Rieng and is the primary land crossing for people and goods moving between Cambodia and Vietnam. At

BavetHours of Operation				
Border Gate:				
People	06:00-22:00 daily			
Export	08:00-20:00 daily			
CAMCONTROL:	06:00-18:00 daily			
Customs and Exc	ise:			

present, the most common commodities being exported from Cambodia to Vietnam are agriculture and light industrial goods. Bicycles, garments, and shoe products comprise a large percentage of exports as these goods are produced in the nearby special economic zone.

The Bavet border is moving towards a single window inspection (SWI) and single stop inspection (SSI) system. This "one-stop-shop" would integrate Cambodian and Vietnam staff and border agencies under one roof and further streamline inspection and documentation requirements. No official date, however, has been given for this to occur as the changes are dependent upon a signed memorandum of understanding between Cambodia and Vietnam. Border officials are hopeful that this will take place in early 2008.

#### Photo 5: Bavet Border



# **Bavet Border Export Process**

The Bavet Border export process is similar to that of Poipet. Notable differences include fully equipped inspection facilities at the border and the absence of a Temporary Export Declaration process. The documentation and requirements are outlined below.

#### Box 9: Bavet Border Export Process



All exporters must be issued a Permission Letter from the Customs and Excise Svay Rieng Branch Office in order to export goods through the Bavet border. If Customs House has already issued a Permission Letter, the exporter must still provide this letter to the Customs and Excise Bavet Administration Office.

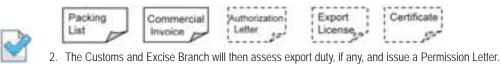
#### Permission Letter Process



1. To receive a Permission Letter, the exporter needs to submit a Request for Export Letter along with the following supporting documents: Packing List, Invoice, Authorization Letter (if needed), Export License (if required) and other Certification/Ministerial supporting documents (if sensitive product).

Export

License,





After the Permission Letter has been issued, a Customs Declaration Form will need to be completed at the Customs and Excise Bavet Administration Office, located approximately 3-4 km from the border. The process will take less than one hour.

#### Customs Declaration Process

1. First, complete a Customs Declaration form at the Customs and Excise Bavet Administration Office.



Certificate



- 2. Next, bring the approved Customs and Excise Bavet Branch Permission Letter and Official Customs Declaration form to the Vice Chief, Customs and Excise Bavet for approval and to authorize the inspection process.
- 3. Pay any export duty owed to the Accounting Office, plus a declaration charge of 15,000 riel. The exporter will receive a receipt for this payment.



32



- 4. Then, go to the Customs and Excise Inspection Office. An Inspection Official will make a visual inspection of the export goods based on the risk management assessment and shipper's profile.
- 5. The inspection report will be completed and signed by the Customs and Excise official and the exporter.
- 6. Lastly, bring the Customs and Excise Inspection Report and the Customs Declaration form to be signed and stamped by the Chief of Customs and Excise Bavet.



Next, arrange for a joint inspection with CAMCONTROL and Customs and Excise officials. CAMCONTROL's review and visual inspection of the export goods will be arranged at the CCT office at the Bavet border. The entire process takes about 1 hour, depending on the reputation and history of the exporting company.

### **CCT Inspection Process**



1. To arrange for CAMCONTROL's review and inspection, the following documents need to be provided: Packing List, Invoice, Sales Contract, Customs Declaration, Customs and Excise Permission Letter, Authorization Letter (if needed) and Export License and Certifications (if needed).

Packing	Commercial	Sales	Custorns	Permission
List	Invoice	Contract	Declaration	Letter
Authorization	Export License	Certificate		



- 2. If all paperwork is sufficient, the Chief of CCT Bavet will assign the Inspector.
- 3. The CCT Inspection Official will make a visual inspection of the export goods.
- 4. An inspection Survey Report will then be completed, signed and stamped by the CCT Inspection Official.
- Next, the exporter will need to go to the Administrative Office, located at the border, to pay an inspection fee of 0.1% of the value stated on the Invoice (already evaluated at the Customs and Excise Branch). An Inspection Fee Receipt is issued to the exporter.
- 6. Lastly, The CTT inspection report will be given to the Head of the CCT Bavet for approval and signature.



#### Box 10: Special Economic Zones

Special Economic Zones (SEZs), also referred to as Free Trade Zones or Export Processing Zones, are in the initial phase of development in Cambodia. SEZs, in general, are commonly used to attract foreign direct investment (FDI) and to stimulate growth by providing tax advantages and incentives for businesses to locate operations in a designated zone. SEZs are often subject to an entirely different Customs tariff and income tax regime because they are considered to be outside the Customs territory of the country.

Cambodia's first SEZ was approved in mid-2005 and is being developed by the Manhattan International Group. It is located in Bavet, close to the Cambodia-Vietnam border. The site has representatives from the Customs and Excise Department, CAMCONTROL, the Office of Labor and the Office of GSP co-located onsite, providing a one-stop service to its users. Officials carefully track all goods being imported into the SEZ, as well as being exported, to ensure that preferential tariff incentives and Rules of Origin are appropriately applied.

Currently, the SEZ is used by three manufacturers - Bestway Bicycles (bicycles), SYG International Steel (screws) and King Maker (Cambodia) Footwear (shoes) – which employ over 2,000 people. Plans are underway for two or three additional companies to join the Manhattan SEZ as well as for a second SEZ to be built nearby. The Port of Sihanoukville also has plans to establish an SEZ in the near future - approval has been given for a total of 9 SEZ's throughout the country.

# Exporting by Sea

#### Port of Sihanoukville

The Sihanoukville Autonomous Port (PAS) is the only deep sea port in Cambodia and accounts for approximately 70% of Cambodia's international cargo. It has over 1,000 employees and workers and is under the direct management of the Chairman & CEO and assistance of three Deputy Directors General.

The main exports that initiate at PAS are agricultural products such as yellow corn, beans, sesame and other food products, light industrial goods and personal effects.

Port of Sinhanoukville Hours of Operation

Port Authority:	Open 24 hrs every day
Operations	
Administrative:	08:00 - 18:00 daily
CAMCONTROL:	06:00 - 18:00 daily
Customs and Excise:	07:00 - 11:00
	14:00 - 17:30 Mon - Sat
	Staff on standby Sun.

While garments comprise the majority of PAS exports, most have already been reviewed by CAMCONTROL and Customs and Excise through the joint inspection process in Phnom Penh. PAS Customs Officials generally check the documents and verify the seals on these containers but will not reopen them.

The number of steps and communication between PAS, Customs and Excise and CCT has significantly improved over the past few years. In particular, the linking of PAS' computer system with the relevant Port agencies has streamlined the export process. Upcoming changes at PAS include the Japanese government procuring a new scanner for the Port (expected to decrease the cost of scanning), implementing a single window system by the end of 2007 (reducing the number of visual inspections required and streamlining the overall export process flow) and the development of an SEZ.

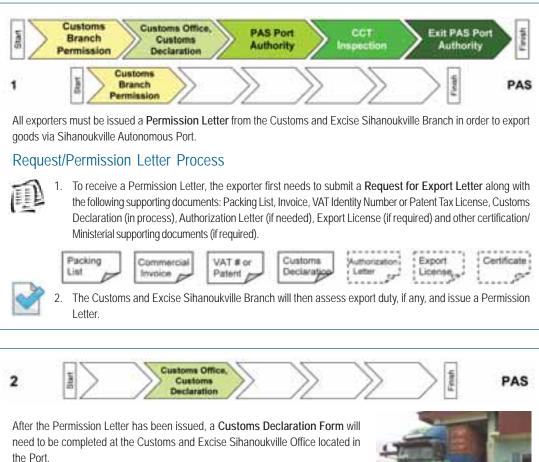


#### Photo 8: Port of Sihanoukville

# Port of Sihanoukville Export Process

The Port of Sihanoukville export process can be captured in five key steps. The documentation and requirements are outlined below.

### Box 11: Port of Sihanoukville Export Process



#### Customs Declaration Process

1. Take the Permission Letter and the completed Customs Declaration form to the Chief of the Customs and Excise Office for approval and request



- Photo 9: TX Container Scanner
- inspection. The Vice Chief of the Customs and Excise Office at the Port will assign an inspector.
- 2. Cargo may then be inspected using a TX Scan at the Customs and Excise Sihanoukville Office located in the Port.
- 3. Once the inspection is completed, an Inspection Report will be completed and signed.



4. Next, go to the Accounting Office and pay declaration charges and export duty, if any, and receive a receipt for payment. To discourage unofficial fees, Customs and Excise requires that all payments be made by check, not cash. The exporter also needs to pay a scanning fee to AZ company which is located at the port. The scanning charge depends on the size of the container. For 20-foot containers, the charge is \$40. For 40-foot containers, it is \$60.



5. Lastly, bring the Customs and Excise Inspection Report and the Customs Declaration Form to be signed and stamped by the Chief of the Customs and Excise Office at the Customs and Excise Administration Office.





The majority of exports at PAS are garments that have already undergone joint CCT/Customs and Excise inspections in Phnom Penh. For these shipments, CCT PAS checks the joint inspection report and seal, and then moves the product into storage. For goods that have not been inspected, such as agricultural products, the exporter will need to follow the CCT inspection process.

# **CCT Inspection Process**

 First, go to the CCT Branch Office at the Port and provide the following documents: Invoice, Packing List, Contract/Insurance Letter, Authorization Letter (if needed) and Export License and Certifications (if needed). Request Letters are no longer used by CCT in the export process.





- The Chief of CCT Sihanoukville will then assign the inspector to inspect the cargo. For goods already containerized and not inspected or missing a seal, CCT may require a visual inspection of the goods. The container may also require scanning, depending on the type of goods and the risk management assessment.
- The CCT Inspection official will then inspect the cargo with the Customs and Excise official. The Customs and Excise Department is the lead agency in the inspection process.



- 4. An Inspection Survey Report is then completed and signed and stamped by CCT.
- 5. Next, go to the CCT Administrative Office, located at the Port, and pay an inspection fee of 0.1% of the value stated on the Invoice (already evaluated by the Customs and Excise Sihanoukville Branch) and any scanning charges. An Inspection Fee Receipt will be issued.
- 6. Lastly, the inspection report must be approved and signed by the Head of the CCT PAS. A Certificate of Quantity document can then be issued if needed.



In order for the PAS Stevedoring Department to unload, move and store cargo in the container yard, the exporter must first make all necessary payments to the PAS Port Authority.

#### Exit Process

2.



- 1. First, present documentation to the PAS Port Authority showing your container number.
  - Next, pay loading and unloading (LoLo) fees, stevedoring charges and tariff duty to the PAS Port Authority. Container Lift-On and Lift-Off fee: \$19 (40-foot container) or \$24 (20-foot container), plus VAT.
  - Container yard truck and crane: \$86 (40-foot container) or \$57 (20-foot container). See appendix for complete stevedoring pricing. A receipt (in the form of a PAS Invoice) will be issued upon payment from the PAS Billing Department.



 The Port Authority Billing Department will then enter information into the computer system in order to inform the Stevedoring Department to proceed with loading and unloading.





Last, the PAS Invoice will be sent to the Shipping Line. The Shipping Line will work closely with the Stevedoring Department at the Port and make a "load list" for the cargo. The goods will then be moved from the container yard to the ship for export.

# Box12: Time Saving Suggestions, PAS

PAS Timing Saving Suggestions				
CAMCONTROL:	<ul> <li>Call CCT in advance to arrange for your product to be inspected as it is loaded into its container. A CCT official can inspect and seal the container at your factory or warehouse.</li> <li>The amount of advance notice needed will vary depending on the type of product.</li> <li>Small shipments arriving by truck can be inspected directly at the Port as the goods are being loaded. This can be helpful when several exporters share one container.</li> </ul>			

#### Phnom Penh Autonomous Port

The Phnom Penh State Port Authority, under the Ministry of Public Works and Transport, operates and manages the Phnom Penh Autonomous Port (PPAP). The Port Authority is independent and has its own Board of Directors.

Most products moved through the port are containerized. Common export goods include agriculture products (yellow corn, beans and sesame), rubber and cigarettes. The major PPAP export destinations include Taiwan, Province of China; Malaysia; Korea; France; the European Union and USA.

**Note:** PPAP does not have a warehouse to store dangerous goods. If exporters intend to ship dangerous

goods, they will need to make arrangements to store the cargo at another location and then move it to the port the day that it needs to be loaded.

#### Photo 10: Phnom Penh Autonomous Port

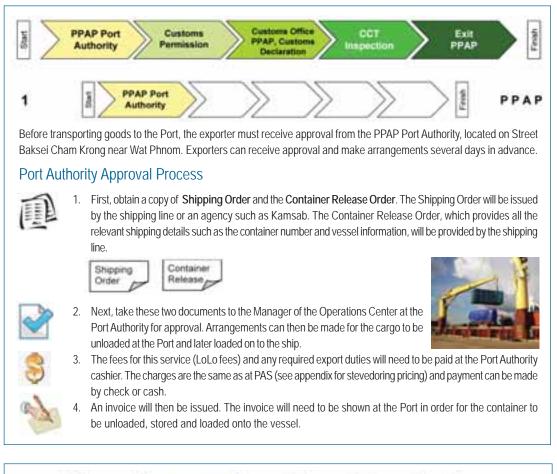


#### Phnom Penh Autonomous Port Export Process

The Phnom Penh Autonomous Port export process can be captured in five key steps. The documentation and requirements are outlined on the next page.

Phnom Penh Autonomous Port Hours of Operation				
Port Authority: Administrative	24 hrs everyday			
CAMCONTROL:	07:00 - 11:30 14:00 - 17:30 M-F 07:00 - 11:20 Sat. Sun. upon request			
Customs and Excise:	07:00 - 11:30 14:00 - 17:30 M-F 07:00 – 11:20 Sat Sun. upon request			

### Box 13: Phnom Penh Autonomous Port Export Process





All exporters must receive a **Permission Letter** from the Chief of Customs and Excise PPAP in order to export goods via the Phnom Penh Autonomous Port.

#### **Permission Letter Process**



. To receive a Permission Letter, the exporter first needs to submit a **Request for Export Letter** along with the following supporting documents: Packing List, Invoice, VAT Identity Number or Patent Tax License, Authorization Letter (if needed), Export License (if required) and other certification/Ministerial supporting documents (if required).





2.

Customs House, Phnom Penh will then assess export duty, if any, and issue a Permission Letter.

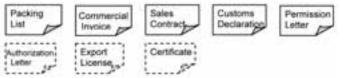


Most inspections at PPAP are joint inspections between CAMCONTROL and Customs and Excise. Note: Port officials can not visit the exporter's factory or warehouse to inspect cargo.

#### **CCT Inspection Process**

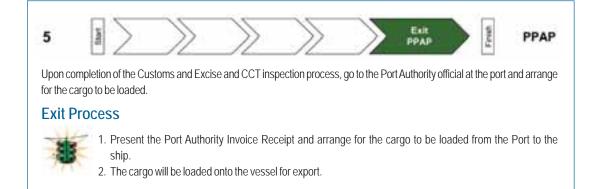


Q A 1. To arrange for CCT review and inspection, go to the CCT office at the Port and provide the following documents: Packing List, Invoice, Contract Letter, Permission Letter, Authorization Letter (if needed) and Export License and Certifications (if needed).



2. If all paperwork is sufficient, the Chief of CCT PPAP will assign an inspector to inspect the cargo.

- 3. The CCT Inspection Official will then make an inspection of the export goods. Approximately 3-15% of goods are inspected.
  - Garment exports require joint Customs and Excise/CCT inspections and reports.
  - Agriculture products are typically inspected jointly but reported separately.
- 4. An Inspection Survey Report is then completed, signed and stamped by the CCT official.
- 5. Next, go to the CCT Administrative Office, located in the Port, and pay an inspection fee of 0.1% of the value stated on the Invoice (already evaluated by Customs and Excise PPAP). An Inspection Fee Receipt is issued to the exporter.
- 6. Lastly, the CTT inspection report is given to the Head of the CCT PPAP for approval and signature. A Certificate of Quantity document can also then be issued if needed.



### Box 14: Additional CAMCONTROL Services



Additional CAMCONTROL Services

If the buyer or destination country requires your cargo to have a Certificate of Analysis, CAMCONTROL can arrange for this service to be performed at its main laboratory in Phnom Penh.



CAMCONTROL PPAP officials can also help exporters package and arrange their cargo in the container. This is particularly important when exporting food or agricultural products. If adequate space is not allowed for packing the container, spoilage can easily occour from heat or condensation caused by the sun.

# Exporting by Air

#### Phnom Penh International Airport (PPIA)

The Phnom Penh International Airport is located 10km from downtown Phnom Penh on Road # 4 (Russian Blvd). The airport export process at Sihanoukville and Siem Reap, while slightly different, should closely match the process below.

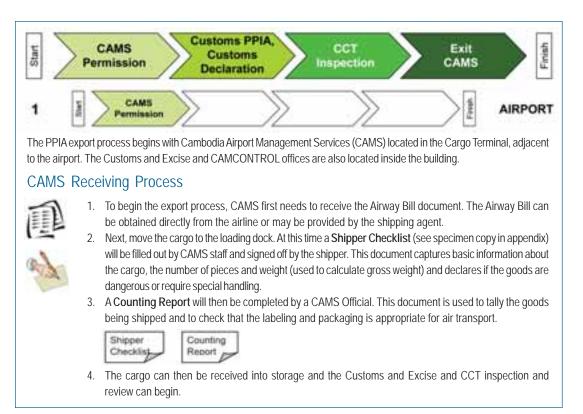
PPIA cargo facilities include mechanical handling, air-conditioned storage, refrigerated and deep freeze storage, fresh meat inspection, livestock handling, security for dangerous goods and very large/heavy cargo.

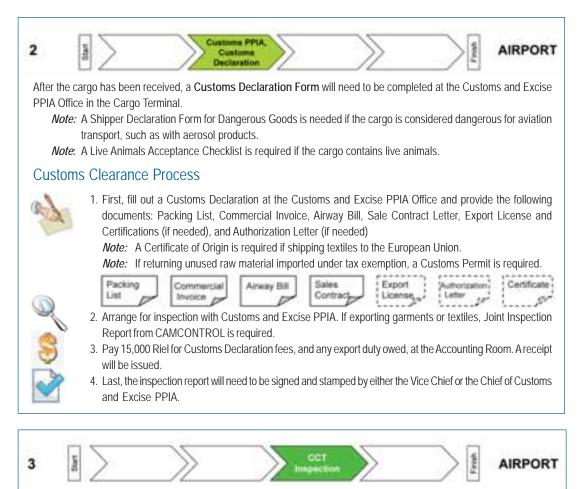
#### Phnom Penh International Airport Export Process

PPIAHours of OperationCAMS:06:00 - 21:30 dailyCAMCONTROL:07:00 - 11:30 M-Fri.<br/>14:00 - 19:00 M-Fri.<br/>07:00 - 11:30 Sat.Customs and<br/>Excise:07:00 until last flight

The Phnom Penh International Airport export process can be captured in four key steps. The documentation and requirements are outlined below.

#### Box 15: Phnom Penh International Airport Export Process





CCT Inspection can take place once the Customs Declaration process has begun. Cargo selected for inspection averages 5% or less. Inspections only take place at the airport facility.

#### **CCT Inspection Process**

D

1. To arrange for CAMCONTROL's review and inspection, go to the CCT office in the Cargo Terminal and provide the following documents: Invoice, Packing List, Airway Bill, Authorization Letter (if needed) and any necessary Licenses or Permits.



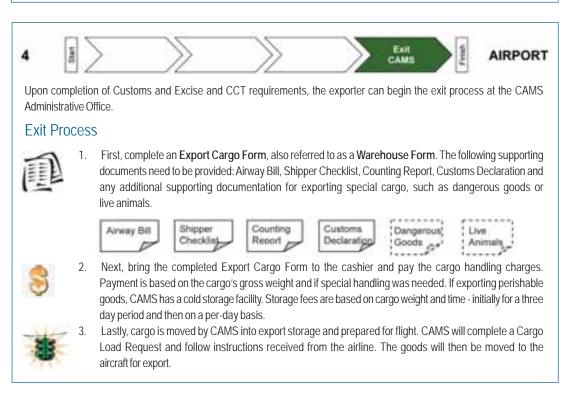
If a representative is handling the cargo for the seller, he/she will need to provide a photocopy of an ID card and two photographs. If possible, provide a request or authorization letter to let CCT officials know who will be clearing the cargo and if they have power of attorney.



- Next, arrange for inspection with CAMCONTROL. If exporting garments or textiles, a Joint Inspection Report with Customs and Excise is required. This process takes 10-15 minutes on average. CAMCONTROL does not seal the cargo after inspection, unlike other export locations.
- 3. CAMCONTROL will then fill out a separate Inspection Survey Report. This document will be signed and stamped by the CCT official.



- 4. Next, the shipper will pay a 0.1% scanning fee, based on the price of the goods, at the CCT cashier. An Inspection Fee Receipt is issued to the exporter.
- 5. Lastly, the CCT inspection report is given to the Head of the CCT PPIA for approval and signature. A Certificate of Quantity document can also then be issued if needed.



# Appendix

Sample Export Documentation

#### ล้ธาสสาหสอบ 20 เป็าสะ

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Customs Office	

ក្លោះពត់រនរាចក្រតន្ត្រះរ

Kingdom of Cambodia ៩រត់ សាសនា គ្នារបសារឲ្យគ្នា

Nation Religion King. - po)(cs ----



### <u>នាយកដ្ឋានកាំកុទ</u>ផ្លាល

**Camcontrol Department** កវិបាល័យកាំកុងត្រល:.... Camcontrol Office

#### កំណត់លេតរម

ស្ដីពី

### ກາເຫຼສຄຳຂໍສູງຂໍຂໍ້ຄຼາຍາເບຂກໍຂຽຂາ້ເຮຫຼາ

#### Joint Inspection Report of Garment and Textile Exports

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**Competent** authorities

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- 層面和明結[m]和/Camcontrol officera :..

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Exporter/representative present at the time of Inspection

លោក/លោកស្រី/MrMm កាន់អត្តសញាណប័ណ្ណលេខ/លិខិតគួមដែលលេខ

ID card No/Passport No	 
ศาสตรฐช์/Packing	 

នេចរ៉ូចរត្នគណិនិតប្រចង័ន្ត/Physical examination method

ជាយនៀងផ្ទាត់ជាមួយឯកណរដែលបានប្រកាស យើងបាត់តិនិង្សាឃើញសទ្ធជនរដ្ឋតទាំងព្រោម :

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Scaled on packages which have been passed physical examination, then haded in container(s).

សត្ថ៍ដ្ឋាន៖ ផ្នែកតាមលទ្ធផលខាងលើ លើងខ្ញុំសន្ធិដូនថា ម៉ាវិញនាំអេញយា

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That report in doose in three copies, one copy for owner/representative, one copy for Customs Export Office and one copy for Camcoottol Department.

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Owner/representative

ត្រះពសំណោចក្រតម្ភ	63
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ជាតិ សាសនា ច្បារមសារត្យគ្នា

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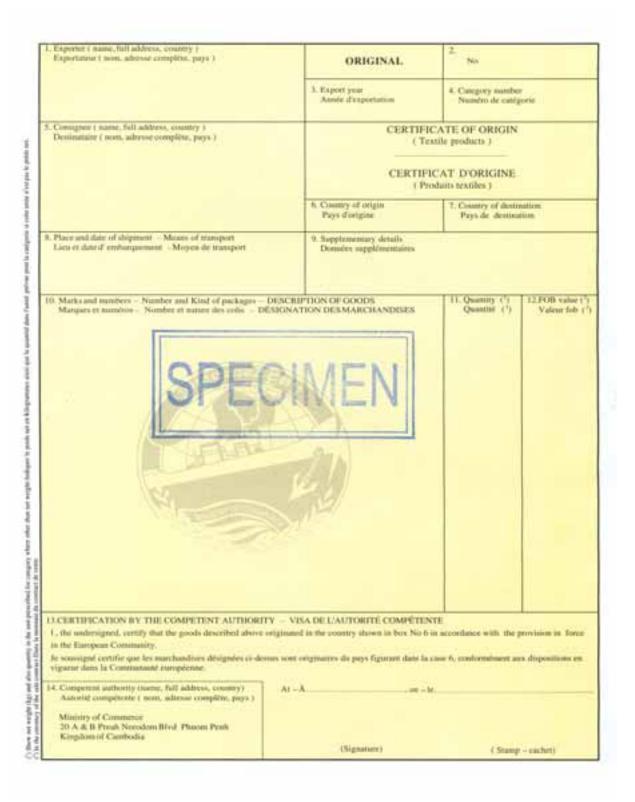
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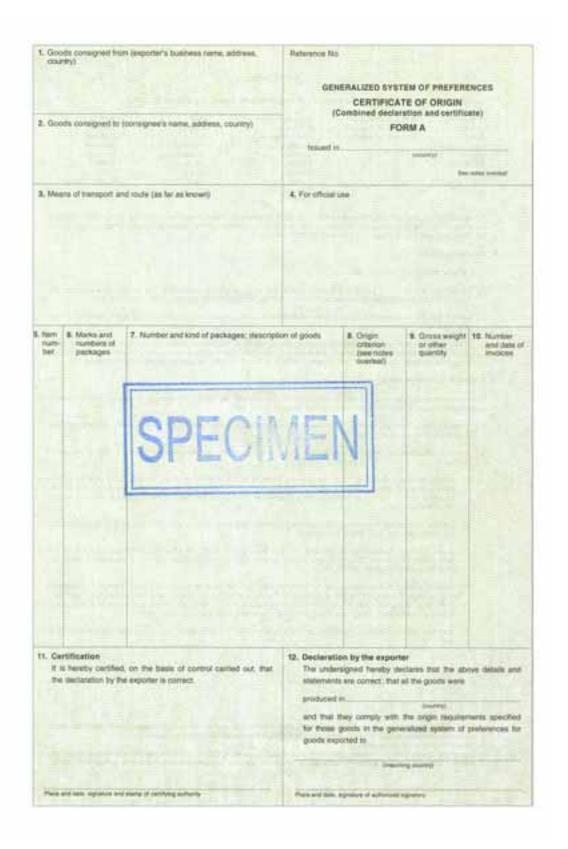
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#### ໄດ້ສົບເກັກເຫລືອາຊຸເກາ

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លិតអក្សមិនវៀមជា ទ្រកាជីសេរ ទ្រមប្រជាវត្តជាមួយ ទ្រកាជាមួយជា	D- Invoice Valt 1				
ដើម្បីត្រួនពិតិព្យម៌តិញមាំទេញចំនួន					
កន្លែងគ្រួតទិធិត្យ :	G- Packing List 1078 7				
ເທີສເຫຼສມີມີສາງໂຊຍີໂສຊ"ສອດດ					
បញ្ញក់ : ក្រុមហ៊ុនរ៉ុយទាយពេក្រៀមកំលើកលើកដាក់ដឹងបទេះក្រូម៉ងិញដែល ត្រឹមត្រូវតាមប្រតិដេទន៍ និងដាក់វិក្សះកុងគេរើររូទហើយ ។ តាត្រលេខាទ័ពន្លារ	៥- ទីវានមួង vxr របស់ម្ចាស់ទំនិញដោយមានក្រាមួសវត្ថិរពួលច្បាក់ទីង ។				
ក្រុមហ៊ុនបានដាក់សំណើក្រុមពិធិត្យទំនិញនោះវេលាទៅអា	กเรียงการ อัตาฐากหลวิเหตุก โตฏาโอออ า				
ប្រជាពួត៣៦តំនាយលើទាំពាណីត រញ្ញនទ័នាន :					
<ol> <li>អញ្ជើញមន្ត្រីកាំពុងព្រូល ដើម្បីមូលរួមត្រួតពិធិញទាំងញូនាំលញ់នោះ</li> </ol>	ពធំនាក់ធំនង:				
ម- និវត្ថភ័ណ្ឌលោមព្រំពាន ពី អន់ប្រធានបានរម្យមិតធ្វើចាត្រពុទ្ធទៅ	ាននេះ 🗆 សេច ទទ័ល ទទ័ល 🖾 ឯកទទ័ ជាទំពាល 🖂 សេច នាមរាជ្ញា				
สุรณีฐาลขอ	វិទ្ធនៃឆ្នាំលីវល និងបានទទួលចំណើយយល់ប្រមានមណមក្តីអញ្ជើញនេះ ។				
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<ol> <li>เป็นขณะค่ะก้อง)]โคน ใหญ่กร ใหญ่และ ใหญ่คร</li> </ol>					
	រៀបបារូមតិនៃព្យូធំនិញជាមួយថ្នា តាមការស្នើសុំរបស់ក្រុមហ៊ុន ា				
រល្បាមសម្ត្រីការំកុងប្រួល	tanifisatsiva				
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#### NOTES (2005)

#### 1. Countries which accept Form A for the purposes of the generalized system of preferences (GSP):

Australia" Ganadia Japan New Zasiland" Norway Switzertanit Turkey United Statise of Amarica***	Republic of Belarue Republic of Bulgeria Russian Federation	European Union Beiguan Casch Republic Dermank Germany Estima Greeco Spain France Instruct	italy Cystrus Lahvie Lowenbourg Hungery Masta Netherlands	Autres Poland Poland Skreaks Skreaks Finland Skeaten United Kingdom
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Full details of the conditions covering admission to the GSP in these countries are obtainable from the designated authorities in the exporting preference-seconing countries or from the customs authorities of the preference-giving countries lated above. An information note is also obtainable from the UNICTAD secretarial

#### **II.** General conditional

To mailly by profession products result-

- (a) fail within a description of products eligible for preference in the country of destination. The description entered as the form must be sufficiently detailed to enable the products to be identified by the customs officer examining them;
- III comply with the rules of origin of the country of destination. Each active in a consignment must quality separately in its own right; and.
- (c) compty with the consignment conditions apacified by the country of destination. In general, products must be consigned direct from the country of exportation to the country of destination but most preference giving countries accept parsage Evolution intermediate countries subject to certain conditions (For Australia, direct consignment is not recessery)

#### III. Entries to be made in Dox II

Preference products must either be wholly obtained in accordance with the rules of the country of destination or sufficiently worked or processed to full! the requirements of their country's origin rules.

- ducts wholly obtained: for seport to all countries lated in Section I, anter the latter 'P' in Box 8 (for Australia and New dal 1 Zapland Box 8 may be left blank).
- (b) Products sufficiently worked or processed. for export to the countries specified below, the entry in Bus 8 should be as follows:
  - (1) United States of America: Tar single country shoments, enter the letter "V" in Bus 8, for shoments from recognized associations of counties, ander the lefter T, followed by the sum of the cost or value of the domestic materials and the direct cost of processing, expressed as a percentage of the ex-factory price of the exported products, (example "Y" 35% or "2" 36%)
  - (2) Canada for products which meet origin orderia from working or processing it more than one eligible least developed country, anter letter "G" in Box 8; otherwise "F"
  - (3) Japan, Norway, Switzerland, Turkey and the European Union; enter the latter "W" in Sos 8. followed by the Harmonized Commodity Description and coding: system (Harmonized System) heading at the 4-digit level of the exported product (asample "W" DS 18).
  - (4) Bulgaria and the Russian Federation for products which include value added in the exporting preference-receiving country, error the letter "Y" in Box 8 500wed by the value of imported materials and components expressed as a percentage of the 50 price of the exported products (asample "Y" 45%). For products obtained in a preference monitoring country and worked or processed in one or more other such countries, error "%".
  - (1) Australia and New Zealand: completion of Box 8 is not required. It is sufficient that a declaration be properly made in Biox 12.

\*\*\* The United States does not require GSP Form A. A declaration setting forth all pertinent detailed information concerning The production or manufacture of the merchandese is considered sufficient only if requested by the diatrict collector of Customs.

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<sup>\*</sup> For Australia, the main requirement is the exporter's declaration on the normal commercial invision. Form A, accompanied by the remnal commencial invoices, is an acceptable afternative, but official certification is not required. \*\* Official certification is not required.

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(coons)		spoter's business name, address,	Reference No.		100000000000000000000000000000000000000	1.1
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			1.1	CERTIFICATI	E OF ORIGIN	
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Number	nambers on packages	circluding quantity where approp of the importing country)	state and HS much	tien Notes	weight or other quantity	and date treatures
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#### OVERLEAF NOTES.

 Member States which accept this form for the purpose of preferential treatment index the Agreenteen between the Gevernment of Socialist Republic of Vietnam and the Royal Government of the Kingdom of Cambodia on Agrinulural Pueblets of Cambodian Origin Receiving Vietnam Preferential Tariffic

BOCIALIST REPUBLIC OF VIETNAM

#### KINGDOM OF CAMBODIA

- CONDITIONS: The main conditions for admission to the preferential treatment are that goods sent to the Socialist Republic of Vietnam.
  - (i) must fall within a description of products eligible for concessions in the Socialist Republic of Vietnam:
  - (ii) must comply with the consignment conditions that the goods must be consigned directly from the Kingdom of Cambridia to the Socialist Republic of Vietnaw through the border gates provided in the Anasyment between the Ministry of Trade of the Socialist Republic of Vietnam and the Ministry of Commerce of the Kingdom of Cambridia data! 3" August 2006; and
  - (iii) matel comply with the origin criteria given in paragraph 3 below.
- OBJGIN CRITERIA: For exports to the Socialist Republic of Vietnam to be eligible for preferential reasoner, the requirement is that either:
  - (i) the plants and plant products are harvested, picked, or gathered after being grown in the territory of the Kingdom of Cambodia.
  - goods obtained or produced in the territory of the Kingdom of Cambodia solely from goods referred to in sub-paragraphs (i)

If the goods qualify under the above criteria, the experter and/or producer must indicate "WO" in liks 8 of this form.

- EACH ARTICLE MUST QUALIFY: It should be noted that all the goods in a consignment must qualify separately in their own right.
- DESCRIPTION OF GOODS: The description of goods must be sufficiently detailed to enable the goods to be identified by the Customs Officers examining them. Name of the produces and any trade mark shall also be specified.
- 6. The Harmonized System number shall be that of the Socialiai Republic of Vietnam.
- 7. The term "Exports" in Box II may include the produces or exporter
- FOR OFFICIAL USE: The Contons Authority of the Socialist Republic of Vietnam must indicate (v) in the relevant boxes in Column 4 whether or not preferential treatment is accorded.

### ម្រូសេួចតាននាំដូកម្ម MINISTRY OF COMMERCE នយោប្ឋានជាណិជ្ជកម្មក្រៅប្រទេស DEPARTMENT OF FOREIGN TRADE



ទ្ធារព៩រានាចទ្រកម្ពុ៩រ KINGDOM OF CAMBODIA

ชาติ เงาเงอา ฐาะขยาวศูญร NATION RELIGION KING

CLIENT

### ສາຮູ່າບໍ່ຊູຊູຂຳເບຄູງຂໍ້ຂໍ້ຄູງເລາຍແລະ LICENCE OF EXPORTATION

granitery: រលេខក្នុងចញ្ជីពាណិជ្ជកម្មៈ Exporter Registration number areampte: interes. Address: Phone: .ສຸດທຸສຍາຍເອເລສ **ເ**ພຣະອິ**ນ**ເວລາຍ Solicitor bank. Customs Code No & Tar เสมสะ Reference មួយពេរជាដុះ ប្រភពទាំងការឆ្នោះព្រំព្រាស់: Lised mustocy Purposes រយេមុខធំពីព័ត៌យការំបាលទ ໜ້າກະເກ Madulinius ne in hard currencies Description & Specification of Goods Quantity ritt Unit edju Total នម្លៃសរុមតិតជាប្រត់រៀល: ៣ននយោបូរត្រក់ Total amount in riels: Exchange rate យត្ថរដព្វប្រភល់ទំព័ន្យ: ទំនិញនាំទេញទៅកាត់: Condition of delivery, CH D, CAF D, FOBD, Others D) 1 Goods to export to: grupersubn: lagnötim: Country of opin Port of loading: រះបៀបចូលផ្ល មណ្ឌោតជាពិភជញ្ជនៈ Term of payment. Means of transport: ក្រទ័លទ័តិចាប់ពាររបស់ CONTRACTOR PROFILEMENCE มาสามัญสมเขาสล่งสมหาอายุตสต่า ได้ริ:..... This large c is valid until: um: soni: tato: 1100.0 manigiam ise กของสุขอก.เรือ រាជពារព័ត្ធលេញ.ថ្ងៃទ័ uneling) (Exporter) ពលាការចេត៌ស្រុង ( Solicitor Bank ) 15418 (Minister)

# ខ្មែតចំរុទនុតសំរាច់គយ PART RESERVE FOR CUSTOMS สายสายเกิดสาย ແຫຼາເຮັບແຫຼແນວາ អាយឈ្មោះទំនិញ ការទទួលទំនិញ miseus Reception យអ្នាះទីស្នាក់ការពេរ អ្នកផ្នែលចំពើព្យ Customs office Reception ពម្លៃឈូបជាមួញលើពេល Name & ឃើមាណ Date Description of goods Signature Total amount in of goods Quantity of Controller hard currencies มาฐาบัฏฏและฮิชมอ่องุลองกาล เป็ญิตสำจัญละเป็นสอบชิสร้ามสถานียมสอสกิลกล์ ๆ กณกกลากมา 1.0 This licence is not valid beyond the specified date of expiry. Note : -มาชาบถูกนะหายณฐณา:บุฐณ 28 พิธมารฐณาตามุกปรอด ๆ -This licence is individualized and is not transferable. ការប្រើត្រស់អាជ្ញាប័ណ្ណនេះវោយអ្នកទីមិផ្សេងព័រអ្នកត្រូវទទួល ក្រុសពីលកូទ័ណ្យវែលបានកំណងក្លារអាជ្ញាប័ណ្ណនេះនិងត្រូវជាក ÷.

ลี่อี่ยร บู ผู้บารามการสูกขัสาครขาย า - Fines and criminal changes would be imposed in case this licence is used by a third party other

 Fines and criminal changes would be imposed in case this licence is used by a third party other than the beneficiary.

### ត្រះពដាននាចក្រកម្ពុជា

### ៩រត់ សរសនរ ទ្វារមចារត្យទ្រ

...dein.,

ក្មាមច័ន	 
អាស័យដ្ឋាន	
នុសើក្ន	 
E-mail	

#### តោះពេដុន

# ឯកនត្តមតេសដ្ឋេមត្ត្រី ដ្ឋេមត្ត្រីក្រសូចបាននិដ្ឋកម្ម

**កម្មខត្ថុះ** សំណើសុំចុះឈ្មោះក្នុងបញ្ជីក្រុមហ៊ុន ដែលមានសិទ្ធិទទួលអត្ថប្រយោជន៍ពីប្រព័ន្ធអនុក្រោះពាណិជ្ជកម្ម រិងពី លក្ខណៈសម្បត្តិជាប្រជាជាតិមានភាពអនុក្រោះជាងគេ (បញ្ជី GSP/MFN) ។

ខ្ញុំបាទសូមការអនុញ្ញាតតិ **ឯកទុត្តមនេសរដ្ឋមន្ត្រី** មេត្តាតិនិត្យលទូភាពចុះឈ្មោះក្រុមហ៊ុនខ្ញុំបាទទៅក្នុងបញ្ចី GSP/MEN នៅនាយកដ្ឋានប្រតិន្ទអនុគ្រោះពាណិជ្ជកម្មចំណុះក្រសួងពាណិជតម្ម ។

ក្រុមហ៊ុនខ្ញុំបាទបានចុះបញ្ជីពាណិជ្ជកម្មនៅថ្ងៃទី ក្រុមហ៊ុនបានដំណើរការនាំចេញ

ហើយមានបំណងនាំចេញដលិតដលទៅលក់នៅបរទេស ដោយទទួលអត្ថប្រយោជន៍ពីប្រព័ន្ធអនុក្រោះពាណិជ្ជកម្ម និង ពីលក្ខណៈសម្បត្តិជាប្រជាជាតិមានភាពអនុក្រោះជាងគេ ដែលព្រះរាជាណាចក្រកម្ពុជាកំពុងទទួលពីបណ្ដាលប្រទេស អភិវឌ្ឍន៍លើសកលលោក ។

ខ្ញុំបាទសូមសឡាថា នឹងមិនធ្វើសកម្មភាពណាមួយដែលរំលោកទៅនឹងបែបបទប្រភពដើមទំនិញ ដែលនាំអោយ ប៉ះពាល់ដល់កិត្តិនាម និងអាយុជីវិតនៃសេដ្ឋកិច្ចរបស់ព្រះរាជាណាចក្រកម្ពុជាឡើយ ។ () state that I shall not commit any activity that violates the Rule of Origin, resulting in the damage of the credibility and economic activities of the Kingdom of Cambodia.)

ជាតិសេស ក្រុមហ៊ុងខ្ញុំបាទនឹងមិនប្រត្រឹត្តបទល្មើសដូចខាងក្រោមនេះ (in particular, my company will not commit the following offences) :

១-ការផ្ទេរទំនិញដោយខុសច្បាប់ និង/ឬ លួចប្តូរផ្ទូវដឹកទំនិញក្នុងដោលបំណង់ពេចដែសពីវិធាងប្រភពដើម ទំនិញអនុវត្តដោយប្រទេសអភិវឌ្ឍន៍ដែលនាំចូលទំនិញ ។ (illegal transhipment and/or rerouting of goods aiming at circumventing the Rule of Origin applicable in developed countries imported goods.)

b-mរប្រកាសក្មែងបន្ទំអំពីប្រទេសជាប្រភពដើមនៃទំនិញ ។ (False declaration concerning the Country of Origin)

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៣-ការក្បែងបន្ទំងកសារផ្លូវការរបស់រដ្ឋ ។ (Falsification of official documents)

៤-ទំនិញដែលនាំចេញត្រូវបានាថាទំនិញឆាំងនោះសុទ្ធតែបានដលិតនៅកម្ពុជា ។ (Export goods shall be affirmed that the goods originating in Cambodia.)

៥-លចបន់នាំចេញមិនិញដែលដលិតបច្ចិចបន្តួចនៅក្នុងប្រទេសកម្ពុជា ជាមួយនិងបើអោណមិនិញសទ្ធិកសទ្ធាប់ជលិតនៅ

(Mixing small quantities of locally made products with large consignment of foreign made goods.)

៦-លួចបន្ទំបញ្ចូលមកក្នុងព្រះរាជាណាចក្រកម្ពុជានូវផលិតដលដែលផលិតនៅក្រៅប្រទេស និង ក្មែងបន្ទំ

វិញ្ញាបនប័ត្រផ្ទុកធំនិញ ដើម្បីមកស៊ីវិញ្ញាបនប័ត្របញ្ជាក់ប្រភពដើម ។ (illegal importing foreign goods into the Kingdom of Cambodia and falsifying the contents in Bill of lading in order to apply for the Certificate of Origin.)

៧-លួនបន្នំដូកទំនិញដែលរដ្ឋ និងអន្តរជាតិហាមឃាត់ ។ (liegal loading of both nationally and internationally prohibited goods.)

d-ប្រើប្រាស់ឯកសារក្មែងក្លាយមកស៊ីវិញ្ហាបនប័ត្របញ្ជាក់ប្រភពដើម ។ (Using forged documents to apply for the Certificate of Origin.)

៩-ប្រព្រឹត្តល្មើសណាមួយ ដែលប៉ះពាល់ដល់កិត្តិនាមនៃព្រះរាជាណាចក្រកម្ពុជា ។ (Committing any offence affecting the credibility of the Kingdom of Cambodia.)

ក្នុងករណីក្រុមហ៊ុនខ្ញុំបាទមិនតោះពតាមកិច្ចសន្យានេះ ក្រុមហ៊ុនសូមទទួលនូវការដាក់ទណ្ឌកម្មពីក្រសួងពាណិជ្ជកម្ម

ដោយការផ្ទាក ឬ ការបញ្ឈប់នូវការទេញវិញ្ហាបទប័ត្របញ្ជាក់ប្រភពដើមទំនិញ ហើយក្នុងករណីធ្ងន់ធ្ងរ ក្រុមហ៊ុមសូម

eទូលោះមានចំពោះមុខច្បាប់ខ្សែពេះជាជាចក្រាំអម្ពុជា ។ (in case that the company fails to comply with the above statements, it will accept any punishment imposed by the Ministry of Commerce by suspending or no longer issuing Certificate of Origin. In severe case, the company will accept legal proceedings under the laws and regulations of the Kingdom of Cambodia.)

សូម ឯកទុក្ខមានសរដ្ឋមន្ត្រី មេត្តាទទួលនូវការពោរពង់ខ្ពង់ខ្ពស់អំពីខ្ញុំបាម ។

រាជធានីភ្នំពេញ, ថ្ងៃទី .....

<u>នាយកច្បាមស៊ីន</u>

( ហត្ថលេខាធិ២ត្រា)

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ក្រសូទការណ៍ក្រមួ MINISTRY OF COMMERCE និ នាយក់ថ្ងានប្រព័ន្ធអនុវត្រោះពាណិជ្ជកម្ម			ន់ដែនតូលការក្ស (RECEIPT)	Ng
Trade Preferences Department នាយកដ្ឋានប្រព័ន្ធអនុគ្រោះពាណិជ្ជកម្មបានន Trade Preferences Department acknowledges ពំណាងអោយក្រុមហ៊ុន (representing the cor នៅថ្ងៃទី នៃ ឆ្នាំ ២០០៧ ម៉ោង on 2007 # . វិញ្ហាបនប័ត្រប្រភពដើម ទម្រង់ពម្ . វិញាបនប័ត្រប្រភពដើម ទម្រង់ អា		owledges receip ing the company មើរដ នា ទម្រង់ជម្លូកា ទម្រង់ រក	tiom ឆ្វវសំណុំរឿងម្	(Origin)
សំរាប់នាំល	ប្លាបនប័ត្រប្រភពដើម ប្រទៅកាន់ប្រទេស ( បដ្វចតទៅនេះ (of the	for export toward		ate of Origin)
	លៀកបំពាក់ប្រភេទ nent/Apparel of Catego Catego		088 in a quantity of in a quantity of	U Dozens. Dozens.
ស្រោមដៃប្រភេទ			ចំនួន	Q-9

Gloves of Category

សំណុំរឿងមានភ្ជាប់ឯកសារយោងគ្រប់គ្រាន់ ហើយនឹងត្រូវដាក់ឆ្លងមតិសំរេចពីថ្នាក់ដឹកនាំ ក្រសួង ពាណិជ្ជកម្ម ក្នុងកាលដំនូវដូចមានចែងក្នុងប្រកាសរបស់ក្រសួងពាណិជ្ជកម្ម លេខ ៥១៥ពណ.បអព ចុះថ្ងៃទី ១៧ គ្នា កុម្ភៈ ឆ្នាំ ១៩៩៩ និង ប្រកាសលេខ ១៩៩ MOOMCOM ខេត្ត ទេខ ផលលោញ អា ង០៩៩ ខ្មែ ខ្មែ និ

in a quantity of

This set of documents contained the necessary supportive documents and would be processed in due course for the Ministry of Commerce's decision as prescribed in the Ministry of Commerce's Prakas No. 515 MOC M dated February 17, 1999 and Prakas No. 159 MOC/M2004 dated August 19, 2004.

រពស្រ័យហេតុនេះ សូមតំណាងក្រុមហ៊ុនទាងលើអញ្ជើញមកទទួលយកនូវសំណុំរឿង និង ចំលើយ របស់ក្រសួងពាណិជ្ជកម្មនៅថ្ងៃទី នែ ឆ្នាំ២០០៧ វេលាម៉ោង ពីបញ្ចរទទួលពាក្យនេះនយកដ្ឋាន ប្រព័ន្ធអនុគ្រោះពាណិជ្ជកម្ម ។

Therefore, the Representative of the above company is requested to show up and take back the set of documents, and the Ministry of Commerce's reply on 2007 at at the application booth of the Trade Preferences Department.

ក្នុងករណីមានការឃើតឃាំវ ឬ ទកទានមិនបានទទួលសំណុំរឿងវិញតាមការកំណត់ទាងលើ សូមទាក់ទង និងរាយការណ៍ជំលោយលក្ខណ៍អក្សរធ្វើជូនទៅនុទ្ធកាល័យ ងកទ្ធត្តមនេសរដ្ឋមន្ត្រី ដ្ឋេមរុទ្ធិ៍រដ្ឋស្នងសូនភាននិដ្ឋកម្ម ។ In the event of any delay or impossibility to get a response at the above specified date and time, please report to the

In the event of any detay or impossibility to get a response at the above spectroid date and time, please report or an Cabinet of the Senior Minister, Minister of Commerce for the further inquiry.

> ធ្វើនេវក្ខំពេញ, ថ្ងៃធី នៃ ឆ្នាំ bood Prepared in Phnom Penh on 2007 ពប្. ខេសខ្លើមន្ត្រី ខេ្លមន្ត្រីក្រសួលកាននេដ្ឋកម្ម On behalf and by order of the Senior Minister Minister of Commerce អនុប្រជាងនាយកដ្ឋានប្រពន្ធអនុគ្រោះពាណិជ្ជកម្ម The Deputy Director of the Trade Preferences Department

Dozens-Pairs

ក្រសួចនប្បធម៌ ខិចនីបីក្រសិល្ប: Ministry of Culture and Fine Arts ម្នាះពាប់រសារចម្រកម្ភបំរ Kingdom of Cambodia ជាតិ ណាណា ព្រះមហាក្សត្រ Nation Religion King

Ministry of Culture and Fine Art នាយកក្នាន នៃបិពីភាស្តា Department of Heritage នៃនាន ......ពនឲ្យ

## លិខិតនុត្តាត AUTHORIZATION

			******	
Authorize		Occupation		
ពាស់យុទ្ធាន				
Address				
យ៉ះទម្បាវច្ចសិនព្រះទ័ត្នន		ធ្វែវជរ		
Quantity of Art Object Exported.		Kind		Pieces
/gwnq				
Material				
ជមត្ថសិល្បៈ				
As Art Object				
ទទ្យោលយល់ទេញ				
Export Transportation				
ថ្ងៃ ឆៃ ឆ្នាំ ពាំទេញ				
Export Date				
and the second			and a party	
ពំណធំមន្រីប្រស័លតធៃម្តងគត់ ។		ម្ម័រចញ់ផ្ទំព័	ĩa	န့်ဗဝဝ
ពំណធំមន្រីប្រស័លតធៃម្តងគត់ ។			ĩa	គ្នាំ២០០
កំណត់៖ប្រើប្រាស់បានតែម្នងគត់ ។ The possible Only once Use		ភ្នំទេញថ្ងៃពី Phnom Penh.	ia maanung	ຄູ່ກ່ອວວ
កំណត់ឡើប្រាស់បានតែម្តងកត់ ។ The possible Only once Use ប្រធារពៈខេ	ត្ថា២០០	ភ្នំទេញថ្ងៃពី Phnom Penh.		ຄູ່ກ່ອວວ
កំណត់ឡើប្រាស់បាតដៃម្តងកត់ ។ The possible Only once Use ចាត ឃើញ Approval	Sipoo	ភ្នំទេញថ្ងៃពី Phnom Penh.	gnuraaree	ຄູ່ກ່ອວວ
កំណត់ប្រើប្រាស់បាតណ៍អ្នងគត់ ។ The possible Only once Use ចាត ហើញ Approval ភ្នំពេញថ្ងៃពី នៃ	<b>ទីរុ</b> ឯ០០	ភ្នំទេញថ្ងៃពី Phnom Penh.	gnuraaree	ຄູ່ກ່ອວວ

ະເຊິ່ງອະນຸອ	ke0)
ຊໍຂຽນບໍ	ះ តាវាងបញ្ជីវត្ថុសិល្បះដែលរស្តីទាំធេញចំនួន
	យសក្រចាស់ការសេញ។ អាស្រ័យហេតុនេះ សូមលោកប្រធានមេត្តាពិធិត្យ ដោយការស្នើតាមការសួរ ។ ធ្វើនៅ រាជធានីភ្នំពេញ ថ្ងៃទី ខែ ឆ្នាំ ២០០ <b>ខេត្តសេខា</b>

### គោរពខ្មុំន លោកប្រជាននាយកដ្ឋានបេតិកកស្ប

ខាម និងពៅក្នុនាម	 	ໜຽງາສີ
H8101	 	
អាស័យវង្គម	 	
ទរស័ពលេខ	 	

# ពាក្យសុំពិនិត្យឧត្តសិល្បៈនាំចេញ

# ខាណមជីវខាតម្លូមមេខខំ

ម្ចាសុខឧប្បធម៌និខនិចិម្ចាសិល្បៈ

ទ្ធារាសារបទ្ធាតម្លុស សារសនា ទ្ធារបចារក្សគ្រ

\*\*\*\*\*\*\*\*\*\*\*

ម្ភាពលើមរាមកា សំពារប្រ ពិភ័ពពាធិបារមកា

បានឃើញ

สิบอัญรัส

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สหร้ออต์อยุ ชุรธุภูมิหระวิ.

ระแรงของสมสัง สายการของสมสัง

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## ន៍. យោបល់គ្រួតព័ត៌ត្ប

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ផលមានពេលដំណាត់ស

KINGDOM OF CAMBODIA



៩វតី សាសនា ព្រះមហារក្សត្រ NATION RELIGION KING

#### នាយកដ្ឋានកម្ពុជាត្រុកព័ត៌ត្បូន័តិញទីចាំពេន ពោចាំពេន និទមន្ទោះមការក្អែទមន្ទំ "កាំកុទម្រួល"

CAMCONTROL, Cambodia Import Export Inspection and Fraud Repression Direction S0Eo, 144 Street, Phnom Penh, Cambodia, Tel & Fax: (855-23) 426 166

> សវទរ (Branch):....;ទក្កស្វាយបៀង **ម៉ឺស្តិ** (Post):.....អន្តរកាកបាវិត

### នោយការពត៍ត្រួតពិនិត្យ

W03 (No) #8.-01050

Survey Report

កាលពីថ្ងៃទ(Date):.....

-ឃើយរាយលក្ខណៈទំដិញ (Description o	f Cargo):
-ឃើមាណ (Quantity)	t
-សញ្ញា (Marks)	freezenseenseenseenseenseenseenseenseensee
-ចរេព្យាធាយដីកជញ្ជូត (Means of transp -ម្សាស់ទំនិញ / អ្នកនាំចុល (Shipper / Ir	mporter):
-ឯពលាវរយាង (Reference)	1
-เขตูณก:ไอการน์ออูซ์ (Packing)	T

#### ខ្លិ៍មសារនៃការឲ្យគតិនិត្យៈ មក្សាក់តូចមមែរណមេស៍តំនិញ

Scope of intervention: Ascertaining quantity of the cargo

លខ្មន័ល (Findings): -ទឹកថ្ងៃងត្រូងពិធីវិញ (Place of Intervention) -កាលប្រឹរត្តទុំនក្ខបត្រពាំពិត្យ (Date of intervention):...

ត្រះតំចារក្មតួដាក់ខ្មែរក្រ Surveyor

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នោះពសាធារាធារីមាងសំពុរ

Kingdom of Cambodia

៩រតិ សាសនា ទ្វាះទទារក្សទ្វា

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នរយតដ្ឋានតាំកុទត្រួល Camcontrol Department ការិយាល័យកាំកុងត្រូល: ក្នាវិត Camcontrol Office:

តិចាត់ការគយ ខិទ ខ្លោះកា Customs and Excise Department

ករិយាល័យកាយ: អ្នមសិង Customs Office:

#### កំណត់ចេតរួម

### ស្ត័ត៍

#### ຕາເຫຼສຕົລິສູເລີລົງ<del>ຣາເພລສັດຄູ</del>ລຳເບບຼາ

Joint Inspection Report of Garment and Textile Exports

យោង : - លិខិតស្នើសុំលេងអឺ¥/032	A BESTINAY INDUSTRIAL CO, LT Date Manufacturer
References - Submission letter No	Date Manufacturer
	ED grigā
- Customs declaration No.	Date
unigi200> in 05 in 07.	เท่อ <b>10<sup>5</sup>.</b> อหต่อีต่อ พ. น. ค. พ. พ. แกะ
In the year of Month of Do	y of
	District Big Brownee City
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Idiu Hilling /Container No MSCA	1 97-34402 (40)
GSTU	6911458 (40)
GS 72	9419272 (40)
runimuuja: 0557WAY	Entimentheringuiña Europe Trading Co., LTD Transported by
ม้านัยกับอยู่เขา	Post of departure
54	មកមានបន្តនយោធមានគ្រឹម
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	rune of when a prove on guin
- មន្ត្រីកាំកុងត្រូវd/Cancentrol officers :	rear and end of
	/តំណាចដែលមានចក្តមានពេលវត្ថតតិនិត្យ
	constative present at the time of Inspection Ab. LAN.F.E.Nកាយអត្តសញ្ចាលបើស្អាលច/លិខិតទ្លងដែនលេខ
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ដប់ប្រកួតព័ត៌តមួយចិន្ត Physical examination method និយាស ដ្ឋាភទាក្តី KTI ស្ត្រីទៅ និត SY. FREESEMMINIST 900 SET ដោយផ្ញេរស្វាត់ជាមួយឯកសារដែលចុះឲ្យកាស យើងចុះទើនឲ្យឃើញលទ្ធផលដូចទាំងក្រោម : By verifying with the declared documents, the results of findings are as follows: เผยอีเสากๆ 12.1 រឈ្មោះធំទិញ binst: aaruig Unit Observation No. Description of goods Quantity nondenue ព័ត៌តម្លាះឃើញ អាមារមួយស ຕໍ່ລັກງະພົດງ Declared Found Declared. Found SET +1 45 45. 👌 🕰 បានមិទាសវុលលើសំមកវេចខ្ចប់ ដែលត្រតពិនិត្យរបវិនរទ ហើយដាក់បញ្ចូលក្នុងកុងគេសំ 🤊 Sealed on packages which have been passed physical examination, then loaded in container(s). សន្តិដូវនេះ ដែកតាមលទ្ធផលខាងលើ យើងខ្ញុំសន្និដ្ឋានថា ទំនិញនាំចេញនេះ Conclusion: Referring to the examination results as mentioned above, we conclude that : NE: THE: 900 SETS - AUVIAUUNUMUIUMAIIUNI ; Conformed MA INV NA. COG 0705\_1 3ATE 07.05.2007. - អ៊ុនសមស្របតាមការប្រកាសរួមមាន : Non-conformed 167665 CCA 4992/19 499250 CCD. 167666 បានកិបៈបិទសេស្រវលេខ CCD 502501 16.7667 .លើទារក្មេងតេន៍ដែលប្រភបិនាងឈើ ។ ការត្រត់ពិធៃប្រធាបតាប់សត្វក្រប់ចៅវេតាម៉ោង/5,00នាថ្ងៃខែឆ្នាំនដែលនាថ្ងៃទី.07 ខែ.05 ឆ្នាំ...2007 Grafed container(s) as mentioned above with and number . toy save date, At a ...... ALC: NO កំណត់លេតុនេះធ្វើជាប៊ុះ ០៣៤ ច្បាប់ដើម ដោយមួយព្រាប់ប្រពល់ដូនម្នាស់ទំនិញ/តំណាង មួយច្បាប់រក្សានៅការិយាល័យគយ នាំចេញ និងមួយឲ្យប៉ុន្មេត្រូវក្សានៅរវាយកដ្ឋានកាំអ៊ុងត្រូល ។ This report is done in three copies, one copy for owner/representative, one copy for Customs Export Office and ene copy for Camcontrol Department, មវត្តភាពខណ្ឌល ชุงพรสอญ พิสภาต មុទ្ធិគយ តិខដ្ឋរកវ Camcoutrol officers Justoms officers Owner/representative ANTEN

#### KINGDOM OF CAMBODIA





CAMCONTROL Cambodia Import Export Inspection and Fraud Repression Department

Main Office-50Eo 144 Street, Phnom Penh, Cambodia, Fax: 855-23-426166, Phone: 023-426166. Branch Offices-In Phnom Penh, Shanouk Ville and all the Principal Ports around Cambodia.

#8 00330

#### CERTIFICATE OF QUANTITY

- 1 Jeini Inspection Report (Camcontrol & Reference guntuma) Dated | May 07, 2007 - Quantity DVA PLNO KWS 0705-2 Dated : 07-May-2007 BESTWAY INDUSTRIAL Co., LTD - Seiler Manhattan (Svay Rieng ) Special Economic Zone, Stok Chatthrea Svay Rieng Province Cambodia. : KRUITBOSCH FIETSEN BV - Bayer WILHELMRONTGENSTRAAT 13 8013 NE ZWOLLE TEL: +31 (0)528 235777 FAX: +31 (0) 528 235933
  - Cammodity : COMPLETE BICYCLES &SPARE PARTS
    - 1 589 CTNS 781 SETS+124 PCS r In cartons.
  - Packing
  - Scheduled for vessel 1 M/V
  - Port of loading 1 HCM (VIETNAM ) PORT
  - Destination
- : ROTTERDAM, NETHERLANDS
- Scope intervention : Ascertaining the quantity of the complete bicycle being stuffed into container(s).

#### Findings :

- Packing : Commodity was packed in cartons, which were closed with staples.
- Marking : As per Invoice / P/L

-Checking :5% of the total cartons' lot were chosen at random to check the actual quantity of the items in each carton. We maintained presence and counted the number of the cartons during the stuffing operation and sealed the container at the end of the process. On the basis of the above, we certify the loaded quantity to be :

N*-Container	Description of Goods	Quantity
EMCU 1209097/CCD 499241 PSCU 9439301/CCD 499248	COMPLETE BICYCLES & SPARE PARTS (COV: 102.4 CWS-SP-001) P/L NO : KWS670131,KWS-SP-001 KWS 003A 3P*31CM France, 6-Spand KAWASAKI DIRT YS-728 RUMBLE 2.0 KWS 003B 3P*34CM France, 30-Spand KAWASAKI DIRT YS-728 RUMBLE 2.4 KWS 003C 3P*34CM France, 21-Spand KAWASAKI DIRT YS-728 RUMBLE 2.6 SPARE PARTS	222 CTN5 = 222 SETS 184 CTN5 = 184 SETS 151 CTN5 = 151 SETS 32 CTN5 = 224 SETS+124 PC5
	TOTAL.	589 CTNS = 781 SETS+124 PCS (Five hundred and eighty nine Cartons only.)

-Date of intervention 1 May 07,2007

#### -Place of intervention : BESTWAY INDUSTRIAL Co, LTD's warehouse ,Cambodia.

This certificate represents our findings - those red place of height that as indirected - sky.

Sway Ring Agriator.

Surveyor, SOM SIMORN

SDOM OF CAMBODIA	ATION RELIGION KING	00000000	OR STEVEDORING CHARGES
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3	category of	base	from s	Ship to	warene	warehouse to	from ship discharge	discharged	1
2	cargo	cost	jetty	warehour	trucks	wagons	to barge	rel rescher	
+	-Bulk cargoes , metal, ores.gravel plack food fortilizer suit, raw sugar	1.40	2.48	2.77	1.63	2.04	2.66	2.92	FOR CARGO IN CATEGORY 11 From 4 to 108 increase SPV
N	<ul> <li>Cargoes in bags packed in collon, jute paper rad-mylon, rash-bags</li> </ul>	1,58	2.68	3.00	1.98	2.21	2.77	3.16	- From 11 to 15i, increase 100%
	<ul> <li>Cargo in bags cement/entilizer, salts ( 30%)</li> </ul>	1.58	3.16	3.50	2.45	2.68	3.24	4,00	Increase rate for general cargos Junch from 12 to 15m aread 10 to 15t monous 50%
3	<ul> <li>Spare part, emply cases ,emply drams,log woods</li> </ul>	2.12	3.60	4.03	2.65	2.97	3.71	4.24	
4	-Cargoes in drums,cases,cartona,toles plates,coins bars	2.32	3.94	4.41	2.90	3.25	4.06	4.64	<ul> <li>Dangerous and posonous cargo increase 50%</li> <li>Night shift from 1730hrs to 2300hrs increase 25%</li> <li>Night shift from 2400hrs to 0700hrs AM increase 50%</li> </ul>
10	<ul> <li>Cargoes in bales, raw cotton, raw jute hums, rash paper, household, lextle, furnit,</li> </ul>	2.45	4.23	4.66	3.06	3.43	4.29	4,90	Satistics & Sunstry & Heiddry increase 30%. Hold which depth over 3m or habch cores has than 3m
Φ	<ul> <li>Sawn timber, floaring strips, wooden or bamboo, rubber</li> </ul>	2.52	4.28	4.79	3.15	3.53	4,41	5.04	REMARK INTO A PROPERTY AND THE PROPERTY OF A
1	Cargoes in baskets, raw tobacco, ogarette soft drirk,wine,beer provisions	te 2.65	4.50	5.04	3.31	3.71	4.64	5.30	44.64 colder them 10°C in 10°C women Stra- Frazen cargo or uthyrentix incleaner 10.1%.
00	-Fragle material cargoes boffes ,glass ceramic pots TV	2.81	4.77	5.34	3.51	3.90	4.92	5.62	PELAVERY CILANCES PELAVERY CILANCES - Carpo in bugs 105.4 o 50/ten
an -	- Fresh flucts,veget/ablets,livestock. frazen product	2.92	4.96	5,35	3.65	4.09	5.11	5.84	<ul> <li>General range USS in yoyhun</li> <li>All klind of Vehicle USS 5 any/unit</li> <li>Container 135 5 a condition</li> </ul>
2	10 - Spesial & valuable cargoes, poids, silvers, diamand	4.97	8.44	9.44	6.21	6.96	8.70	9.94	ы
÷	11 - All kind of vehicle	20.00	34.00	40.00	28.00	35,00	36.00	60.00	(a) a contract to a priority of the contract of the contrac
1		container full 20°. container empty 20	uli 20'	57.00	46.00	28.00		55	Storage charges
		container full 40' container empty 40'	huil 40' empty 40'	85.00 45.00	62 00 44 00	78.00		Watehouse Open space	Warehouse US \$ 0.20 / ton / day or US \$ 0.25 / m <sup>2</sup> / day Open space US \$0.10 / ton / day or US \$ 0.125 / m <sup>2</sup> / day

steve



Ministry of Commerce 20 A-B Norodom Blvd Phnom Penh, Cambodia Fax: 855-23 426396/426024



70 Norodom Blvd Phnom Penh, Cambodia Tel: 855-23 210 922 Fax: 855-23 215 157