January 20, 2014

The Honorable Kebba Touray  
Minister of Finance and Economic Affairs  
Ministry of Finance  
The Quadrangle  
Banjul  
Republic of The Gambia  

Excellency:

Re: Growth & Competitiveness Project (Grant No. H614-GM)  
Amendment to the Financing Agreement

We refer to the Financing Agreement between the Republic of The Gambia (the Recipient) and the International Development Association (the Association) for the Growth and Competitiveness Project (the Project) dated October 14, 2010 (the Agreement). We also refer to your letter dated September 3, 2013, requesting certain amendments to the Agreement.

We are pleased to inform you that, after due consideration, the Association proposes to amend the Agreement as follows:

1. Except as otherwise provided below, all references in the Agreement to “MEPID” shall be replaced with “MOTIE”.

2. Section 3.01 of the Agreement is amended to read as follows:

   “3.01. The Recipient declares its commitment to the objectives of the Project. To this end, the Recipient shall carry out: (a) Parts A.1, B.1, B.2 (b), and C of the Project through MOTIE; (b) Part A.2 of the Project through GIEPA; and (c) Part B.2(a) of the Project through the Gambia Tourism Board, in accordance with the provisions of Article IV of the General Conditions.”

3. Paragraph 1(b) of Part A of Schedule 1 to the Agreement is amended to read as follows:

   “(b) Rehabilitation and refurbishment of the premises of the single window business registry.”

4. Paragraph 1(a) of Part B of Schedule 1 to the Agreement is amended to read as follows:
"(a) The provision of Sub-grants to eligible private sector beneficiaries to contribute to the financing of specific development projects designed to: (i) assist smallholder farmers to increase and develop exportable mango production, and link smallholder farmers with SMEs to develop and market processed mangos for local and export markets; (ii) assist SMEs in poultry and vegetable production; and (iii) assist associations or groups of MSMEs to build their technical business skills and capacity;"

5. Paragraph 2(a)(i) of Section I.A of Schedule 2 to the Agreement is amended to read as follows:

"(i) The Steering Committee shall be chaired by the Recipient’s Minister of Trade, Industry, Regional Integration & Employment, co-chaired by a qualified and experienced private sector operator, and be comprised, inter alia, of representatives of key Ministries of the Recipient, including the Ministries responsible for finance, agriculture, tourism and culture, and justice, as well as the private sector and shall meet at least once every quarter."

6. Paragraph 2(a)(v) of Section I.C of Schedule 2 to the Agreement is amended to read as follows:

"(v) (A) each applicant poultry private operator under Part B.1 (a) (ii) of the Project must have: (1) an established track record in the poultry industry; (2) demonstrated evidence of international marketing and distribution linkages; (3) experience in developing and managing out-grower schemes and/or in processing; and (4) the technical and financial capacity to make the Required Poultry Investments and/or the Required Poultry Processing Investments;

(B) each applicant vegetable private operator under Part B.1 (a) (ii) of the Project must have: (1) an established track record in the vegetable industry; (2) demonstrated evidence of international marketing and distribution linkages; (3) experience in developing and managing out-grower schemes and/or in processing; and (4) the technical and financial capacity to make the Required Vegetable Production Investments and/or the Required Vegetable Production Processing Investments;"

7. Paragraph 2(a) (vii) of Section I.C of Schedule 2 to the Agreement is deleted.

8. The table in paragraph 2 of Section IV.A of Schedule 2 to the Agreement is amended to read as set forth in the Attachment to this letter.

9. Paragraph 15 of Section I of the Appendix of the Agreement is amended to read as follows:

"15. “MOTIE” means the Recipient’s Ministry of Trade, Industry, Regional Integration & Employment.”"
10. Seven new paragraphs are added to Section I of the Appendix of the Agreement reading as follows:

“45. "Gambia Tourism Board" means the Recipient’s agency responsible for promoting, developing, regulating and overseeing the tourism sector in the Gambia, created pursuant to the Gambia Tourism Board Act.


“47. “Required Poultry Investments” means: (i) the construction or leasing and operation by a poultry private operator Beneficiary of a Nucleus Farm (either through green field or non-green field investments); (ii) the provision of financial support for veterinary services to ensure the health of the poultry production process; and (iii) the provision of financial support for the establishment and management of the out-growers including training and capacity building and matching grant support for provision of animal feed and all post-harvest activities including poultry marketing and distribution.

“48. “Required Poultry Processing Investments” means the construction or leasing and operation by a poultry private operator Beneficiary of a fresh poultry processing facility (green field or non-green field).

“49. “Required Vegetable Production Investments” means: (i) the construction or leasing and operation by a vegetable private operator Beneficiary of a Nucleus Farm (either through green field or non-green field investments); and (ii) the provision of financial support for the establishment and management of the out-growers including training and capacity building and the support for veterinary and all post-harvest activities including product marketing and distribution.

“50. “Required Vegetable Production Processing Investments” means the construction or leasing and operation by a vegetable private operator Beneficiary of: (i) a fresh processing facility (green field or non-green field); and/or (ii) a drying facility; and/or (iii) a packaging and freezing facility.

“51. “SME” means small and medium enterprises established and operating in the country of the Recipient.”

Except as specifically amended by this letter of amendment, all other provisions of the Agreement shall remain unchanged and in full force and effect.

Please confirm your agreement to the foregoing amendments on behalf of the Recipient by countersigning and dating the corresponding form of confirmation set forth below, and returning one fully signed original of this letter to us.
Upon receipt by the Association of the copy of this letter of amendment duly countersigned by the authorized representative of the Recipient, the above amendment to the Agreement shall become effective as of the date of countersignature.

Sincerely yours,

INTERNATIONAL DEVELOPMENT ASSOCIATION

Vera Songwe
Country Director for The Gambia
Africa Region

AGREED:
REPUBLIC OF THE GAMBIA

By: KEBBA S. TOURAY
Name: MINISTER OF FINANCE AND ECONOMIC AFFAIRS
Title: Date: 28-1-2014
Republic of The Gambia  
Grant No. H614-GM  
Revised Withdrawal Schedule

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount of the Grant Allocated (expressed in SDR)</th>
<th>Percentage of Expenditures to be Financed (inclusive of Taxes)</th>
</tr>
</thead>
<tbody>
<tr>
<td>(1) Goods, Operating Costs, Training and services under Part A.1 of the Project</td>
<td>1,300,000</td>
<td>100%</td>
</tr>
<tr>
<td>(2) Goods, Training and services under Part A.2 of the Project</td>
<td>396,850.00</td>
<td>100%</td>
</tr>
<tr>
<td>(3) Goods, Training and services financed by Matching Grants under Part B.1(a) of the Project</td>
<td>1,145,040.00</td>
<td>100%</td>
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<tr>
<td>(4) Sub-grant Management Contract under Part B.1(b) of the Project</td>
<td>270,000</td>
<td>100%</td>
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<td>(5) Goods, Operating Costs, Training and services under Part B.1(c) of the Project</td>
<td>1,650,000</td>
<td>100%</td>
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<td>(6) Goods, Training and services under Part B.2 of the Project</td>
<td>2,000,000</td>
<td>100%</td>
</tr>
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<td>(7) Goods, Training, Operating Costs and services under Part C of the Project</td>
<td>1,193,830.00</td>
<td>100%</td>
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<tr>
<td>(8) Refund of Preparation Advance</td>
<td>44,280.00</td>
<td>Amount payable pursuant to Section 2.07 of the General Conditions</td>
</tr>
<tr>
<td><strong>TOTAL AMOUNT</strong></td>
<td><strong>8,000,000</strong></td>
<td></td>
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