

PRIVATE SECTOR COMPETITIVENESS AND ECONOMIC DIVERSIFICATION PROJECT – ADDITIONAL FINANCING

I. General

1. **Bank’s approvalDate of the procurement Plan***[15 November 2017]*
2. **Date of General Procurement Notice:** *18 October 2017*
3. **Period covered by this procurement plan:** *The procurement period of project covered from year July 2017 to January 2022*

II. Goods and Works and non-consulting services.

1. **Prior Review Threshold:** Procurement Decisions subject to Prior Review by the Bank as stated in Appendix 1 to the Guidelines for Procurement: *[Thresholds for applicable procurement methods (not limited to the list below) will be determined by the Procurement Specialist /Procurement Accredited Staff based on the assessment of the implementing agency’s capacity.]*

	Procurement Method	Prior Review Threshold US\$	Comments
1.	ICB and LIB (Goods)	<i>Above US\$ 500,000</i>	<i>All</i>
2.	NCB (Goods)	<i>Above US\$ 100,000</i>	<i>First contract</i>
3.	ICB (Works)	<i>Above US\$ 15 million</i>	<i>All</i>
4.	NCB (Works)	<i>Above US\$ 5 million</i>	<i>All</i>
5.	(Non-Consultant Services)	<i>Below US\$ 100,000</i>	<i>First contract</i>

2. **Prequalification.** Bidders for *Not applicable* shall be prequalified in accordance with the provisions of paragraphs 2.9 and 2.10 of the Guidelines.
3. **Proposed Procedures for CDD Components (as per paragraph. 3.17 of the Guidelines:** *[Refer to the relevant CDD project implementation document approved by the Bank or delete if not applicable]*
 2. **Reference to (if any) Project Operational/Procurement Manual:** *Project Implementation Manual for World Bank Loan Project – PSCEDP Phase II*
 3. **Any Other Special Procurement Arrangements:** *No packages will be financed under retroactive financing*
 4. **Summary of the Procurement Packages planned during the first 18 months after project effectiveness**

[List the Packages which require Bank’s prior review first and then the other packages]

1	2	3	4	5	6	7
Ref. No.	Description	Estimated Cost US\$M	Packages	Domestic Preference (yes/no)	Review by Bank (Prior / Post)	Comments
	Summary of the ICB (Works)	<i>NIL</i>	<i>NIL</i>	<i>No</i>	<i>NIL</i>	
	Summary of the ICB (Goods)	<i>NIL</i>	<i>NIL</i>	<i>No</i>	<i>NIL</i>	
	Summary of the NCB (Works)	<i>2.05</i>	<i>3</i>	<i>No</i>	<i>NIL</i>	
	Summary of the NCB (Goods)	<i>NIL</i>	<i>NIL</i>	<i>No</i>	<i>NIL</i>	
	Summary of the ICB (Non-Consultant Services)	<i>NIL</i>	<i>NIL</i>	<i>No</i>	<i>NIL</i>	
	Summary of the SHOPPING (Goods)	<i>0.25</i>	<i>4</i>	<i>No</i>	<i>NIL</i>	
	Summary of the DC (Goods)	<i>NIL</i>	<i>NIL</i>	<i>No</i>	<i>NIL</i>	

1	2	3	4	5	6	7
Ref. No.	Contract (Description)	Estimated Cost US\$ M	Packages	Domestic Preference (yes/no)	Review by Bank (Prior / Post)	Comments
GOODS						
	Procure hardware equipment for OBFC& Collateral Registry Public Access Sites	0.075	Nil		Post	
	Procure furniture for OBFC & Collateral Registry Public Access Sites	0.05	Nil		Post	
	Procure furniture and equipment for PMU	0.05	Nil		Post	
	Farm Implements (chemicals & fertilizers)	0.075	8		Post	
TOTAL		0.25				

1	2	3	4	5	6	7
Ref. No.	Contract (Description)	Estimated Cost US\$ M	Packages	Domestic Preference (yes/no)	Review by Bank (Prior / Post)	Comments
WORKS						
	Construction of Tourism Information Centre	1.5	NCB	No	Prior	
	Upgrade Irrigation System at Mahobong	0.25	NCB	No	Post	
	Development of the pilot nursery	0.3	NCB	No	Post	
TOTAL					2.05	

1	2	3	4	5	6	7
Ref. No.	Contract (Description)	Estimated Cost US\$ M	Packages	Domestic Preference (yes/no)	Review by Bank (Prior / Post)	Comments
NON-CONSULTING SERVICES						
	Systems support and maintenance for MCC Construction Permit	0.03	Nil	No	Prior	
	Implementation of OBFC communication strategy	0.1	Nil	No	Post	
	Mobile application system for Collateral Registry and leasing	0.1	Nil	No	Post	
	Communication strategy for leasing and secured transactions	0.12	Nil	No	Post	
	Design and Production of Investment Promotion Material for Horticulture	0.05	Nil	No	Post	
	Investment Promotion	0.05	Nil	No		

	Roadshow for Horticulture				Post	
TOTAL						0.45

III. Selection of Consultants

- Prior Review Threshold:** Selection decisions subject to Prior Review by Bank as stated in Appendix 1 to the Guidelines Selection and Employment of Consultants:

	Selection Method	Prior Review Threshold	Comments
1.	Competitive Methods (Firms)	Above US\$ 100,000	
2.	Single Source (Firms)	All	
3.	Individual	Above US\$ 300,000	

- Short list comprising entirely of national consultants:** Short list of consultants for services, estimated to cost less than \$ 300,000 equivalent per contract, may comprise entirely of national consultants in accordance with the provisions of paragraph 2.7 of the Consultant Guidelines.
- Any Other Special Selection Arrangements:** *Not Applicable*
- Consultancy Assignments with Selection Methods and Time Schedule**

1	2	3	4	5	6
Ref No.	Description of Assignment	Estimated Cost US \$	Review by Bank (Prior / Post)	Expected Proposal Submission Date	Comments
	Engage a consulting firm for transformation of OBFC into a semi-autonomous legal entity; Implement the Business Registration and Licensing Law (including the design & implementation of e-licensing portal); Design and implement an inspection framework including development of risk assessment tools, training modules, inspection manuals and checklists; and streamline OBFC business processes to align them with World Bank DB requirements for improvement of the country's DB performance on starting a business; integration of OBFC Business Registration with LRA TIN system -	0.88	Prior	June 2018	
	Engage a consulting firm for review of credit related laws to provide for collection of consumer data including information on businesses; provide Technical Assistance to CBL and Credit Providers Association for development of systems and processes; and facilitate improvement of the country's performance on getting credit DB indicator	0.475	Prior	April 2018	
	TA for Central Bank of Lesotho (CBL) for Financial Leasing including development and implementation of Investment Promotion Program	0.25	Prior	November 2017	
	Engage a Technical Advisor for Secured Transactions to improve access to finance and improve the country's performance on getting a credit DB indicator	0.1	Post	May 2018	
	Engage a consulting firm to review existing procedures for customs and other border Agencies, and develop and implement a trade automation system for all, and upgrade ASYCUDAWorld	1.3	Prior	July 2018	
	Implementation support to the new entity(ies) post re-organisation of LNDC including implementation of Management Information System or LNDC	0.8	Prior	February 2018	
	Horticulture Technical Advisor	0.5	Prior	November 2017	
	Consultants to staff PMU (including LEAP)	2.31	Prior and / or Post	July 2017	Only contracts >US\$0.4m to be prior review

	TA for development and implementation of Insolvency Law to facilitate modernization of the Insolvency Regime and improvement on DB insolvency indicator	0.1	Post	February 2018	
	TA for OPC institutional assessment in the areas of technology, skills, human resources and sectoral strategic plan	0.15	Post	April 2018	
	Develop and implement a comprehensive Private Sector Strategy which includes <i>inter alia</i> a Coherent Incentive Regime and Trade Strategy	0.15	Post	February 2018	
	TA for the development and implementation of linkages program	0.125	Post	February 2018	
	Investment Promotion activities				
	Develop and implement Business Plan for Crafts	0.25	Post	July 2017	
	Management of Pilot Nursery	0.2	Post	October 2018	
	Engage consultant to develop and facilitate implementation of quality and standards capacity building program	0.1	Post	September 2018	
	Set-up governance structures for sustainability of orchards	0.05	Post	April 2018	
	Engage a Business Development Consultant for basic business training of the farmers	0.05	Post	November 2017	
	Develop an exit strategy for the orchards	0.1	Post	March 2018	
	Develop and implement a business plan for the research centre	0.25	Post	February 2018	
	Develop and implement a marketing and distribution strategy	0.15	Post	May 2018	
	Conduct a feasibility study for a packhouse	0.1	Post	February 2019	
	Alignment of country irrigation plans with horticulture suitability maps	0.1	Post	March 2018	
	TA for development of Horticulture Investment Attraction Strategy and Action Plan	0.1	Post	February 2018	
	Casual Labourers	0.45		On-going	
	Implementation of Horticulture Business Plan	0.1	Post	February 2018	
	Engage Part-time Communications Specialist	0.03	Post	April 2018	
TOTAL					6.92

PROCUREMENT PLAN Lesotho : Second Private Sector Competitiveness and Economic Diversification Prj

General Information	
Country:	Lesotho
Bank's Approval Date of the Original Procurement Plan:	2017-12-01
Revised Plan Date(s): (comma delineated, leave blank if not)	2019-06-10
Project ID:	P144933
GPN Date:	2017-10-25
Project Name:	Second Private Sector Competitiveness and Economic Diversification Prj
Loan / Credit No:	IDA / 59610, IDA / 53090
Executing Agency(ies)	Ministry of Trade and Industry

WORKS																													
Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Procurement Process	Prequalification (Y/N)	Actual Amount (US\$)	Process Status	Draft Pre-qualification Documents		Prequalification Evaluation Report		Draft Bidding Document / Justification		Specific Procurement Notice / Invitation		Bidding Documents as Issued		Proposal Submission / Opening / Minutes		Bid Evaluation Report and Recommendation for Award		Signed Contract		Contract Completion			
										Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual
LS-MTI-34651-CW-RFB / Construction of Tourism Information and Crafts Centre	IDA / 59610		Post	Request for Bids	Open - National	Single Stage - One Envelope		1,596,712.06	Signed					2018-09-06		2018-09-11							2018-10-23		2018-11-22		2018-12-27		2019-06-25
LS-MTI-35968-CW-RFB / Upgrade Irrigation System at Mahobong	IDA / 59610		Post	Request for Bids	Open - National	Single Stage - One Envelope		0.00	Canceled					2018-02-08		2018-02-13							2018-03-27		2018-04-26		2018-05-31		2018-11-27
LS-MTI-71235-CW-RFQ / Construction of Packhouses at Likhethane and Mahobong Farms	IDA / 53090		Post	Request for Quotations	Limited	Single Stage - One Envelope		0.00	Canceled							2018-09-08										2018-11-03		2019-05-02	

GOODS																													
Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Procurement Process	Prequalification (Y/N)	Actual Amount (US\$)	Process Status	Draft Pre-qualification Documents		Prequalification Evaluation Report		Draft Bidding Document / Justification		Specific Procurement Notice / Invitation		Bidding Documents as Issued		Proposal Submission / Opening / Minutes		Bid Evaluation Report and Recommendation for Award		Signed Contract		Contract Completion			
										Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual
LS-MTI-34650-GO-RFQ / Procure Furniture and equipment for PMU	IDA / 59610		Post	Request for Quotations	Limited	Single Stage - One Envelope		3,707.26	Signed							2018-02-03										2018-03-31		2018-09-27	
LS-MTI-35968-GO-RFQ / Farm implements (chemical & fertilizers)	IDA / 59610		Post	Request for Quotations	Limited	Single Stage - One Envelope		0.00	Canceled							2019-03-09										2019-05-04		2019-10-31	
LS-MTI-49601-GO-RFQ / Procure IT Equipment for Office of Parliamentary Counsel	IDA / 59610		Post	Request for Quotations	Limited	Single Stage - One Envelope		37,836.88	Completed							2018-03-05									2018-04-30		2018-10-27		
LS-MTI-49713-GO-RFB / Supply and Installation of Equipment for ASYCUDAWorld Backup and Redundancy	IDA / 59610		Post	Request for Bids	Open - National	Single Stage - One Envelope		49,724,632.83	Terminated					2018-03-19		2018-03-24							2018-05-05		2018-06-04		2018-07-09		2019-01-05
LS-MTI-34588-GO-RFQ / Procure Furniture for OIBPC and Collateral Registry Public Access Sites	IDA / 59610		Post	Request for Quotations	Limited	Single Stage - One Envelope		5,404.08	Completed							2018-06-09									2018-08-04		2019-01-31		

