



<b>1. Project Data:</b>		<b>Date Posted :</b> 07/30/2001	
<b>PROJ ID:</b> P035765		<b>Appraisal</b>	<b>Actual</b>
<b>Project Name:</b> Highway	<b>Project Costs (US\$M)</b>	36.9	36.65
<b>Country:</b> Armenia	<b>Loan/Credit (US\$M)</b>	31	30.18
<b>Sector(s):</b> Board: TR - Roads and highways (91%), Central government administration (9%)	<b>Cofinancing (US\$M)</b>	2	.78
<b>L/C Number:</b> C2776; CP913			
	<b>Board Approval (FY)</b>		95
<b>Partners involved :</b>	<b>Closing Date</b>	12/31/1999	12/31/2000
<b>Prepared by :</b>	<b>Reviewed by :</b>	<b>Group Manager :</b>	<b>Group:</b>
Robert C. Varley	Patrick G. Grasso	Alain A. Barbu	OEDST
<b>2. Project Objectives and Components</b>			
<b>a. Objectives</b>			
<ol style="list-style-type: none"> <li>1. Prevent deterioration of the Armenian national road network and reduce transport operating costs by expanding maintenance operations, including bridge and tunnel rehabilitation .</li> <li>2. Help develop an institutional framework adapted to the requirements of the road sector of a market economy .</li> <li>3. Expand the resource base for road maintenance by encouraging appropriate road user charges .</li> <li>4. Assist in developing an effective private road construction and engineering industry .</li> <li>5. Improve road safety.</li> </ol>			
<b>b. Components</b>			
Total project costs of \$36.65 million comprised:			
<ol style="list-style-type: none"> <li>1. <b>Periodic road maintenance (70%)</b> - surface dressings, overlays and reconstruction of portions of the 1440 km Interstate road network.</li> <li>2. <b>Repairs of priority road bridges and tunnels (4%).</b></li> <li>3. <b>Materials support for routine and winter maintenance (7%).</b></li> <li>4. <b>Equipment and spare parts (11%)</b> - essential for improving road maintenance operations .</li> <li>5. <b>Consultant services and training (6%).</b> for institutional strengthening of AR (the Armenian Road Directorate) including reshaping organizational and operational procedures, road research, safety and the introduction of cost-benefit analysis to determine maintenance priorities . TA also provided training in contracting procedures for the newly privatized/corporatized road construction industry .</li> <li>6. <b>Project administration (3%)</b> - covering equipment and office support costs for the Project Implementation Unit (PIU.)</li> </ol>			
<b>c. Comments on Project Cost, Financing and Dates</b>			
The SAR assumed financing of \$ 15 million from the Kuwait Fund, which was subsequently cancelled for reasons unrelated to the project. France, The Netherlands and the EU committed \$ 2 million in grants of which \$780,000 are accounted for in the ICR (data for the Human Resources and Highway Survey are not included .) The Bank approved an additional \$16 million loan in June 1997 to complete the original project and substitute for the Kuwaiti funding .			
<b>3. Achievement of Relevant Objectives:</b>			
Items 1,2 and 3, corresponding to components 1,2 and 3, support objective 1:			
<ol style="list-style-type: none"> <li>1. Deterioration of roads was reversed and the International Road Roughness Index (IRI) reduced from 6.6 to 4.5 m/ km. This involved a major shift from using surface dressings to the more expensive overlays, resulting in a reduction in total length from a planned 1428 to 628 km. This however still resulted in an increase in ERR from 38 to 44%, while the percentage of project funds allocated to maintenance increased to 70%.</li> <li>2. The major 2000 m Pushkin Tunnel was renovated but the total bridge and tunnel component was cut back through application of NPV/ERR, which showed maintenance to be the priority . A bridge inspection and management system were set up using an EU grant .</li> <li>3. The needed supplies of bitumen and fuel for routine and winter maintenance were procured during the first 2</li> </ol>			

years using IDA funds - little or no funds were available from the government budget . The economic rate of return on pothole repair was very high (in excess of 100%.)	
4.	The project's greatest achievement was institutional strengthening of the AR . An extensive grant-supported training program created greatly increased capacity for standards and procedures (now consistent with the West), use of HDM (the Bank's highway design maintenance software), implementing a Pavement Management System and competitive contracting for periodic maintenance . An effective monitoring indicator, annual surveys of the IRI, has been extended to 1300 km of roads (of a national total of 7,800 km, 1440 being Interstate Highways.) A streamlined PIU was established with a small staff of highly qualified and better -paid professionals - by completion the AR's direct hire staff had been reduced from 4000 to 50 persons to carry out planning, contracting and supervision of works .
5.	Financing sources for road maintenance were changed - the general tax on total revenues of companies was dropped and replaced by a 10% increase in fuel excise tax, a vehicle registration tax, heavy vehicle fees and a transit tax. The level of taxation is still not sufficient to cover the full cost of road maintenance, and the road user charges go directly to general revenue . A proposal to establish a Road Fund is under development .
6.	The project successfully nurtured a private sector contracting industry . Of 41 District Road Maintenance Offices, 19 were privatized and the balance converted to Joint Stock Companies, which receive no Government support . Equipment, which was rented out to private contractors, was supplied by a Government owned joint -stock company, but despite variation of the rental rates it proved impossible for the plant pool operations to attain commercial viability.
7.	A 5-year road safety program was developed and implementation has started . Accident statistics have been revised to international standards and are now broadcast on radio and television .
<b>4. Significant Outcomes/Impacts:</b>	
1.	The project created a road administration that has the capacity to plan and carry out future road works with a greatly improved efficiency and quality .
2.	New technologies were introduced and an effective and efficient private road construction industry was established.
<b>5. Significant Shortcomings (including non-compliance with safeguard policies):</b>	
1.	There were frequent delays in counterpart and regular budget financing . The charges and the amount of transfers from the Ministry of Finance are still not adequate to maintain the entire road network .
2.	Government interference in the governance of the AR affected performance negatively and the problem was only resolved by outside IDA intervention .

6. Ratings:	ICR	OED Review	Reason for Disagreement /Comments
<b>Outcome:</b>	Highly Satisfactory	Highly Satisfactory	
<b>Institutional Dev .:</b>	Substantial	Substantial	
<b>Sustainability:</b>	Likely	Likely	
<b>Bank Performance:</b>	Highly Satisfactory	Highly Satisfactory	
<b>Borrower Perf .:</b>	Satisfactory	Satisfactory	This rating is a composite of Highly Satisfactory for the implementing agency and marginally satisfactory for Government
<b>Quality of ICR:</b>		Satisfactory	

**NOTE:** ICR rating values flagged with '\*' don't comply with OP/BP 13.55, but are listed for completeness.

<b>7. Lessons of Broad Applicability:</b>	
1.	Overall road costs can be reduced by 50% or more compared to Soviet Period operations .
2.	Pooling equipment and renting it out to private contractors requires demand estimation . Selectivity in the types of equipment is necessary, if it is to be utilized at a level permitting commercial sustainability for the government-owned supplier.
<b>8. Assessment Recommended?</b> <input type="radio"/> Yes <input checked="" type="radio"/> No	
<b>9. Comments on Quality of ICR:</b>	
Satisfactory. Comparison with baseline data (on road safety and traffic flows for instance ) would have made the evaluation exemplary. Nonetheless data, models and monitoring indicators were used very effectively to plan and manage the project.	